

**2010 C.A.S.H. Annual Conference  
Fiscal Management Workshop Proposals**

*As of: 6/4/2009*

**Title:** School District General Obligation Securities for Facilities Finance

**Description:** Presentation and discussion on General Obligation Bond processes, election issues, bond sales, bond anticipation notes, and related matters.

**Submitted as:**    **Workshop:**         **Roundtable:**         **Clinic:**

**Length:** 1 hours

**Interested In Moderating:** Yes

**Submitted by:** Rob Anslow  
Bowie Arneson Wiles & Giannone  
4920 Campus Drive  
Newport Beach, CA 92660-2119  
Phone: (949) 851-1300      Email: ranslow@bawg.com

**Strands Submitted to:**    FM:         HP:         MO:         P:         SA:         SC:

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**Title:** Program Management Practices: Controlling a multi-year, multi-project program

**Description:** This workshop will identify concepts and practices for successfully monitoring, tracking, forecasting, and optimizing the use of local, state and federal fund sources for multiple new construction and modernization projects over multiple years

**Submitted as:**    **Workshop:**         **Roundtable:**         **Clinic:**

**Length:** any

**Interested In Moderating:** Yes

**Submitted by:** Shawn Atlow  
Los Angeles USD  
333 South Beaudry Avenue 24th Floor  
Los Angeles, CA 90017-1466  
Phone: (213) 633-8071      Email: shawn.atlow@lausd.net

**Strands Submitted to:**    FM:         HP:         MO:         P:         SA:         SC:

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**Title:** Finance 101: A School Facilities Financing Odyssey

**Description:** This is a beginning debt issuance workshop. The workshop will include a discussion of three of the more commonly used vehicles for financing school district improvements with tax-exempt funds: general obligation bonds, Mello-Roos/Community Facilities District special tax bonds, certificates of participation (COPs) and Green Financing Solutions. Given the passage of the ARRA in February 2009, we will also discuss the impact of new funding mechanisms to California school districts. Additional topics to be covered will include: roles and responsibilities of the school district, as well as other members of the financing team and the mechanics of a bond sale. The panelists will include a school district representative along with a bond attorney and financial advisor active in the K-12 school district debt arena.

**Submitted as:**    **Workshop:**         **Roundtable:**         **Clinic:**

**Length:** 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** John Baracy  
Stone & Youngberg LLC  
515 South Figueroa Street Suite 1800  
Los Angeles, CA 90071  
Phone: (213) 443-5025 Email: jbaracy@syllic.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Finance 201

**Description:** More details to come - see last year's description with larger panel. We want multiple CBOs, bond consultants, and financial experts.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** Any

**Interested In Moderating:** Yes

**Submitted by:** Adam Bauer  
Fieldman Rolapp & Associates  
19900 MacArthur Blvd. Suite 1100  
Irvine, CA 92612-8429  
Phone: (949) 660-7300 Email: abauer@fieldman.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Internal Controls – How to place responsibility with accountability to get the work done!

**Description:** What are the components of good internal controls – and why do they matter to the Facilities Dept? Good internal controls can help the facilities dept with better workflow, appropriate structure to facilitate moving a project through its phases efficiently. This workshop will cover the elements of good controls and how they work to safeguard everyone while improving process. (would like to be a presenter- not a moderator)

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** Lettie Boggs  
Colbi Technologies Inc.  
17792 Orange Tree Lane  
Tustin, CA 92780-2122  
Phone: (714) 505-9544 Email: leboggs@colbitech.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Managing the Project Record

**Description:** This workshop is full of tips and ideas for managing all the paperwork generated for the project record. What do we need to keep? What will be needed for audit? How can it be organized so that it can be found when needed? Proven strategies and typical systems will be discussed. (would like to present, not moderate)

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** Lettie Boggs  
Colbi Technologies Inc.  
17792 Orange Tree Lane  
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Phone: (714) 505-9544 Email: leboggs@colbitech.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Meeting the Multi-Fund Challenge

**Description:** This workshop will explore the typical means by which a district can manage the multi-fund aspect of project accounting. Each method will be discussed with the pros & cons for each approach. The workshop will provide a bridge between Facilities and Fiscal for this important discussion. (would like to be a presenter - not a moderator)

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Lettie Boggs  
Colbi Technologies Inc.  
17792 Orange Tree Lane  
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Phone: (714) 505-9544 Email: leboggs@colbitech.com

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**Title:** Common Inquiries Regarding Proper Assessment of School Facilities Fees

**Description:** This interactive workshop will focus on assessment and collection of school fees, as well as avoiding and resolving fee protests.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** Andreas Chialtas  
Atkinson Andelson Loya Ruud & Romo  
17871 Park Plaza Drive Ste. 200  
Cerritos, CA 90703-8597  
Phone: (562) 653-3200 Email: AChialtas@aalrr.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Practical Questions and Answers on Best Utilization of Surplus School District Property

**Description:** An overview of practical questions to consider before using or disposing of school district property. Topics will include addressing the expectations of the Board, staff and community; maximizing

revenue; determining and communicating district goals and selecting the best method of using or disposing of a site.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** any

**Interested In Moderating:** Yes

**Submitted by:** Andreas Chialtas  
Atkinson Andelson Loya Ruud & Romo  
17871 Park Plaza Drive Ste. 200  
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Phone: (562) 653-3200 Email: AChialtas@aalrr.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Facilities Funding in an Age of New Options

**Description:** This session will address legal requirements for and allowable uses of available facility funding methods, including federal programs, federal and state facilities bonds, Proposition 39 and traditional general obligation bonds.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Marilyn Cleveland  
Miller Brown & Dannis  
71 Stevenson Street 19th Floor  
San Francisco, CA 94105-2934  
Phone: (415) 543-4111 Email: mcleveland@mbdlaw.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** The Evolution of Oversight Committees

**Description:** Oversight committees required by Proposition 39 have now been in place for four years. This case-study workshop will explore the evolution of the roles of some of these committees, the type of interactions & reports they require from facilities staff, & issues such as conflict of interest of committee members.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 or 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Tim Doane  
Capital Program Management Inc.  
2150 Capitol Avenue  
Sacramento, CA 95816-5748  
Phone: (916) 553-4400 Email: timd@capitalpm.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Knowing Your Numbers ... Fiscal Accountability, Your Responsibility

**Description:** Amid economic circumstances unprecedented in 40 plus years, equipping oneself with the knowledge and tools to maximize program and construction efficiencies is critical. Good stewardship requires that you take into account factors such as construction costs (de-escalation), financing challenges & options (A V, bond sales, bridge financing), controls (budget VS. actual- forecast), and trending of hard and soft costs. This session facilitator will be Randall Duncan, Vice President, Corporate Director of Program Management, Harris & Associates, Inc. Panelists will include: Bruce Husson the former SUHSD Superintendent, Bob Kiesling Executive Director of Facilities Planning GURSD and Grace Yuvienco of Harris & Associates.

**Submitted as:**    **Workshop:**         **Roundtable:**                     **Clinic:**

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** Randy Duncan  
Harris & Associates  
811 West 7th Street Ste. 310  
Los Angeles, CA 90017-3414  
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**Title:** Performance Contracting

**Description:** TAC just put on this same workshop idea for CASBO's annual conference and it was a hit! The idea is that most districts have an opportunity to invest in their existing facilities through the energy savings that can be generated through energy efficient upgrades to existing equipment. With the current fiscal outlook it makes even more sense for districts to at least get audits from Energy Service companies, the State of California or possibly their utility provider to try and better understand what if any their opportunities may be. The idea of performance contracting has been around for decades and is recognized by the State of California and the U.S. Dept. of Energy through the Energy Star program as being both a fiscally and environmentally sound way to improve existing facilities in the public sector. The most important aspect right now is generating awareness for this as a great solution for any districts that wish to reinvest in their facilities.

**Submitted as:**    **Workshop:**         **Roundtable:**                     **Clinic:**

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** David Klotz  
TAC Energy Solutions  
811 Wilshire Blvd. Suite 1450  
Los Angeles, CA 90017-2606  
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**Title:** Going Green and Saving \$\$ with Power Purchase Agreements

**Description:** Going solar is all the rage, but can your district afford it? It may very well be possible with a distributed power-purchase agreement ("PPA"). In exchange for the purchase of resulting electricity, a district can have solar power generating equipment installed at its facility. The number of districts taking advantage of these types of agreements is expected to increase in the wake of deep budget cuts. Learn whether PPAs are a viable option for your district and what legal pitfalls to avoid in a PPA contract.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 hour

**Interested In Moderating:** Yes

**Submitted by:** Devon Lincoln  
Lozano Smith  
5 Lower Ragsdale Drive  
Monterey, CA 93940-5720  
Phone: (831) 646-1501 Email: dlincoln@lozanosmith.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Developing and Managing "Green" Surplus Property for Profit

**Description:** Leasing property which has been sustainably developed and is advertised as LEED-"X" or "green" involves many issues which are new even to districts which have managed surplus property for many years. The panel will discuss a checklist of issues to address, including the difficulties inherent in assigning responsibility for maintaining conditions and developing meaningful consequences for failure to follow through.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Cheri Love  
PubliConstructionLaw  
P.O. Box 3084  
Monterey, CA 93942-3084  
Phone: (831) 656-1220 Email: cherilove@publicconstructionlaw.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Delinquent Special Tax Collection and Foreclosure

**Description:** Discussion of actions needed to be taken by School Districts to collect delinquent special taxes on behalf of its Community Facilities Districts in order to meet bond covenant and other debt obligations; addressing public concerns with potential "foreclosure" of homes; process to secure payment of delinquent special taxes.

**Submitted as:** Workshop:  Roundtable:  Clinic:

**Length:** 1 or 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Wendy Wiles  
Bowie Arneson Wiles & Giannone  
4920 Campus Drive  
Newport Beach, CA 92660-2119  
Phone: (949) 851-1300 Email: wwiles@bawg.com

**Strands Submitted to:** FM:  HP:  MO:  P:  SA:  SC:

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**Title:** Managing and Monitoring Revenues from Redevelopment

**Description:** Discussion of recent legislation and impact on school districts for failure to collect and report AB 1290 payments from redevelopment agencies; need for school districts to work together to protect AB 1290 entitlements statewide; opportunity for school districts to participate in redevelopment projects locally; and common miscalculations in AB 1290.

**Submitted as:**    **Workshop:**         **Roundtable:**                     **Clinic:**

**Length:** 1 or 1.5 hours

**Interested In Moderating:** Yes

**Submitted by:** Wendy Wiles  
Bowie Arneson Wiles & Giannone  
4920 Campus Drive  
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Phone: (949) 851-1300      Email: wwiles@bawg.com

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