

PRESORTED  
FIRST CLASS  
U.S. POSTAGE  
**PAID**  
SACRAMENTO, CA  
PERMIT #949

CALIFORNIA'S  
COALITION  
*for* ADEQUATE  
SCHOOL HOUSING<sup>SM</sup>



[www.cashnet.org](http://www.cashnet.org)

1130 K STREET, SUITE 210  
SACRAMENTO, CA 95814



CALIFORNIA'S  
COALITION  
*for* ADEQUATE  
SCHOOL HOUSING<sup>SM</sup>

[www.cashnet.org](http://www.cashnet.org)

# WORKSHOPS

APRIL 2010

## You Want Me To Do What With Our Developer Fees?!

### SACRAMENTO

**Tuesday, April 27, 2010**

**9:00 a.m. to 3:30 p.m.**

Doubletree Hotel

2001 Point West Way

(916) 929-8855

### ONTARIO

**Friday, April 30, 2010**

**9:00 a.m. to 3:30 p.m.**

Ontario Airport Marriott

2200 East Holt Blvd.

(909) 975-5000

**Continuing Education Units** are available  
for members of ACIA, AIA, and MCLE.



## C.A.S.H. WORKSHOP: You Want Me To Do What With Our Developer Fees?!

**Registration:** 8:30 a.m. - 9:00 a.m.

**Program:** 9:00 a.m. - 3:30 p.m..

The current fiscal crisis has prompted developers to ask school districts to reduce, defer, suspend, and eliminate developer fees, and many developers are paying their fees under protest. Do they have a legal right to make such requests? What does the law allow school districts to do or not do under the current fiscal situation? How should you respond to such requests for modifications in your developer fee program and processes?

This workshop will cover the legal requirements of issues and challenges school districts are currently facing with developer fees including:

- Brief history/background of developer fees. How did we get here and where are we going?
- How to respond to developers' requests for changes in your developer fees.
- Developer's perspective on what's happening and what's in their future.
- Current and future status of Level III fees.
- Legal requirements for preparing and updating your needs assessment .
- Pertinent Government Code and Education Code requirements.
- Recent actions by the State Allocation Board regarding the level of developer fees you can legally collect.

The afternoon portion of the workshop will cover the most significant basics of developer fees. It can serve as a primer for individuals not familiar with the laws, rules, regulations, and procedures for calculating, collecting, and using developer fees. And it will also serve as a refresher for those who have knowledge of developer fees but want to refine their knowledge and ensure that they have the most current information in this volatile fiscal and political environment.

### Workshop Locations:

**Tuesday, April 27, 2010: Doubletree Hotel**, 2001 Point West Way, Sacramento. For directions, please call (916) 929-8855 or visit [www.sacramento.doubletree.com](http://www.sacramento.doubletree.com). Daily parking is complimentary.

**Friday, April 30, 2010: Ontario Airport Marriott**, 2200 East Holt Blvd., Ontario. For directions, please call (909) 975-5000 or visit [www.marriott.com/ontca](http://www.marriott.com/ontca) (Click on Maps and Transportation). Daily parking is \$6.00/car.

Return registration form to:  
C.A.S.H. Workshops • 1130 K Street, Suite 210 • Sacramento, CA 95814  
(916) 448-8577 tel • (916) 448-7495 fax  
Or register online at [www.cashnet.org](http://www.cashnet.org).

## C.A.S.H. WORKSHOP: You Want Me To Do What With Our Developer Fees?!

### REGISTRATION FORM

Please Select Location:

- Sacramento:** Tuesday, April 27, 2010  
 **Ontario:** Friday, April 30, 2010

### CONTACT INFORMATION

Name (as you would like it to appear on your name tag)

Entity

Address

City/State/Zip

Phone

Fax

Email Address

Special Needs \_\_\_\_\_

### PAYMENT METHOD

Credit Card:  American Express  VISA  MasterCard CC Security # \_\_\_\_\_

Acct. #

Exp. Date

Signature

PRINT name of cardholder

Please send a credit card receipt to the email address listed above.

Check #

P.O. #

### EMERGENCY CONTACT INFORMATION

Name

Phone

#### **Registration Fees** (include lunch, refreshments, and handouts):

	<b>Rec'd by 4/20/10</b>	<b>After 4/20/10 and On-Site</b>
Member:	\$238	\$314
Non-Member:	\$287	\$366

#### **Registration Cancellation Policy:**

Cancellations **must be** received in writing. Fax to (916) 448-7495  
or email to: [sfife@m-w-h.com](mailto:sfife@m-w-h.com).

On or Prior to 4/16/10.....Full Refund  
4/19/10 - 4/20/10.....\$50 Charge  
After 4/20/10.....No Refund