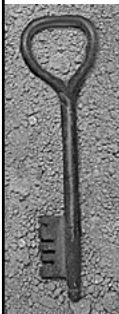




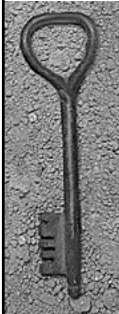
## SHIFTING GEARS FOR HARDSHIP

THE REALITIES:  
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## NEUTRAL GEAR

- ◆ Check to make sure that you are in “park” before starting your project’s engine.
- ◆ Read and understand the Owner’s Manual
  - New Grant Program vs. Old Detail Program
    - A 15% reduction in the construction allowance
    - The advantage:
      - **Increased freedom** to budget your project
    - The disadvantage:
      - **Increased freedom** to budget your project



## FIRST GEAR

- ◆ Look all around you before pulling out into traffic !!
- ◆ Consider the BIG PICTURE issues first.
  - Site Selection:
    - Avoid sites with considerable unknowns. There is no change order money unless you budgeted for it.
    - Do your due-diligence before getting in too deep:
      - Traffic signals, non-responsive cities, hidden existing conditions, excessive infrastructure

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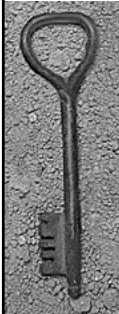


## SECOND GEAR

- ◆ Not so fast... we're not yet ready to roll!
- ◆ Assemble a *comprehensive* project team
- ◆ Include the following:
  - Architects
  - Engineers
  - Contractors
  - Suppliers
  - Subcontractors
  - City / County Officials

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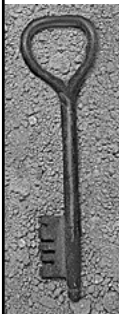


## THIRD GEAR

- ◆ Now we're on the on-ramp..... get ready to merge
- ◆ BIG PICTURE STUFF
  - Consider primary building strategies
    - Availability in the local area (wood, metal, masonry, concrete)
    - Basic HVAC systems (roof, wall, and ground mounted)
    - Do not overlook the “power of a portable”
      - At least remember the old 30% rule

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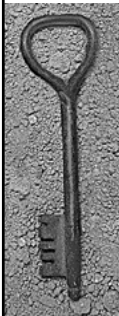


## OVERDRIVE

- ◆ We're on the road to success !
- ◆ Once in traffic, do not let the details of the road distract you. Keep your eyes moving at all times!
- ◆ A DETAILED APPROACH
  - Repetition = savings
  - Simplicity = savings
  - Avoid often overlooked hidden costs
    - ie: Unique details, Proprietary specs, custom colors and textures
    - Consider each specification section carefully

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## CRUISE CONTROL

- ◆ Just because you've set the course do not fall asleep at the wheel.
- ◆ A HARDSHIP MINDSET
  - ◆ Where can you cut 15% from the budget without sacrificing 1. Quality 2. Maintenance 3. Curriculum 4. Community Image ???
  - ◆ What can you phase in later to complete the project?
    - ◆ Furnishings, Equipment, Upgrades
  - ◆ Look to the models of the past.
    - ◆ What older schools worked well, lasted longest, etc.

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