

# 2005

## A SUMMARY OF THE ORGANIZATION'S WORK

Pamela T. Johnson, Chair  
February 2006



CALIFORNIA'S  
COALITION  
*for* ADEQUATE  
SCHOOL HOUSING

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CALIFORNIA'S  
COALITION  
*for* ADEQUATE  
SCHOOL HOUSING

The Coalition for Adequate School Housing (C.A.S.H.) was founded in 1978 to advocate for more K-12 facilities funding and better school facilities in California. C.A.S.H. began as a coalition of existing statewide organizations with a membership of a few dozen school districts. Over the years, C.A.S.H. has grown to more than one thousand public- and private-sector members, making it the largest statewide organization focused exclusively on school facilities issues.

C.A.S.H. pursues an extensive agenda each legislative session. C.A.S.H. advocates and tracks hundreds of bills in pursuit of the organization's goals and to protect the gains C.A.S.H. has achieved over the years. C.A.S.H. also pursues an extensive regulatory agenda in furtherance of its goals.

C.A.S.H. takes great pride in its relationship with state agencies that are key to K-12 school facilities, including the:

- California Department of Education
- California Department of Finance
- California Energy Commission
- California Seismic Safety Commission
- Department of Industrial Relations
- Department of Toxic Substances Control
- Division of the State Architect
- Legislative Analyst's Office
- Office of Public School Construction
- State Allocation Board
- State Fire Marshal
- State Treasurer's Office
- Storm Water Resources Control Board

Murdoch, Walrath and Holmes has represented C.A.S.H. since 1981. James L. Murdoch, founder of the firm, was the first lobbyist to represent C.A.S.H. and continued to work on behalf of the organization until his death in October 2002. He is credited with shaping C.A.S.H. into the influential statewide organization that it is today.

While C.A.S.H. has experienced considerable success with its legislative goals, the most significant achievement of the organization is the passage of statewide bonds. Under C.A.S.H. leadership, 14 statewide bond issues have been placed on the ballot since 1982. All but one of these issues were approved by the voters of California, for a total of \$43.35 billion in facilities funding.

This document summarizes the following areas:

- Legislative and Regulatory Focus
- Operations
- Leadership
- Committees

# Statewide School Bond History

## **\$500,000,000**

Proposition 1 - State School Building Lease-Purchase Bond Law of 1982

## **\$450,000,000**

Proposition 26 - State School Building Lease-Purchase Bond Law of 1984

## **\$800,000,000**

Proposition 53 - Greene-Hughes School Building Lease-Purchase Bond Law of 1986

## **\$800,000,000**

Proposition 75 - School Facilities Bond Act of 1988

## **\$800,000,000**

Proposition 79 - 1988 School Facilities Bond Act

## **\$800,000,000**

Proposition 123 - 1990 School Facilities Bond Act

## **\$800,000,000**

Proposition 146 - School Facilities Bond Act of 1990

## **\$1,900,000,000**

Proposition 152 - School Facilities Bond Act of 1992

## **\$900,000,000**

Proposition 155 - 1992 School Facilities Bond Act

## **\$1,000,000,000**

Proposition 1B - Safe Schools Act of 1994

## **\$3,025,000,000**

Proposition 203 - Public Education Facilities Bond Act of 1996

## **\$9,200,000,000**

Proposition 1A - Class Size Reduction Kindergarten-University Public Education Facilities Bond Act of 1998

## **\$13,005,000,000**

Proposition 47 - Kindergarten-University Public Education Facilities Bond Act of 2002

## **\$12,300,000,000**

Proposition 55 - Kindergarten-University Public Education Facilities Bond Act of 2004

# Legislative and Regulatory Focus

C.A.S.H. pursued an aggressive legislative and regulatory agenda with the knowledge that it was likely to take more than one legislative year to achieve it in full. The organization continues to pursue these same policy objectives with refinements for 2006. One of C.A.S.H.'s most important objectives in 2005, as part of a broader effort to secure a 2006 school bond, was to seek an increase in the state per-pupil grant funding levels and, at least, to seek parity between funding under the previous Lease-Purchase Program and the funding that school districts currently receive under the School Facility Program.

C.A.S.H. has one of the hardest working and most knowledgeable Boards of Directors in the K-12 school facilities industry today. In addition to the Chair and Vice Chair, the board is comprised of six public- and five private-sector members (for a list of the Board members, see Page 10). A unique character of this Board is the involvement of Past Chairs who are often at the board table offering their institutional knowledge and expertise. In addition to their full-time jobs, this group of busy leaders meets over 15 times a year to help craft and implement legislative and regulatory changes affecting the K-12 school facilities community.

C.A.S.H. has seven experienced legislative advocates and consultants who have extensive knowledge of K-12 school facilities issues and the legislative process. C.A.S.H. tracks legislation, regulations, policies, and new trends impacting school facilities in California. The C.A.S.H. board and legislative staff work with elected officials, agency representatives, other associations, and individual school districts to pursue the C.A.S.H. legislative agenda. Following are the legislative packages pursued in 2005:

## **PACKAGE 1** **AB 491 (Goldberg)** *Enrollment Projection Method*

The bill would seek to establish options for projecting enrollment to establish eligibility to participate in the School Facility Program (SFP). These options would include the existing 5-year projection based upon the cohort survival method augmented by tentative tract maps, the use of current enrollment as allowed in the COS Program through AB 2950, and a modified cohort method tied to birth rates. Note: AB 491 was amended significantly and signed into law without the birth rate provision that C.A.S.H. sought.

## **PACKAGE 2** **AB 670 (Goldberg)** **AB 539 (Daucher)** **AB 1451 (Montañez)** *Grant Allowances and Related Issues*

The per-pupil grant amounts for elementary, middle and high school are considered to be low in comparison to the cost of schools in today's high bid environment. The bill would seek to increase the grants in the SFP's New Construction and Modernization Programs and address several related issues.

- Increase the grant allowances for New Construction and Modernization. Address the issue of "Off Site costs" estimates funded by the state not meeting the actual costs frequently demanded by cities, counties and utilities. The Full and Final Apportionment provision may need to be amended to address this issue.
- Adjust the construction cost index monthly for New Construction and Modernization.
- Utilize a California Cities only index.
- Allow the SAB flexibility to consider exceptions to the 18-month deadline to commence expending per-pupil grants.
- Repeal the 6% MTYRE "hit" for all school districts.

## **PACKAGE 3** *Public Contract Code*

Amend the Public Contract Code (PCC) relative to three items.

- Require prospective bidders on school facilities projects to submit questionnaires and financial statements at least 15 days prior to the date of the bid opening (as proposed in AB 2614 in 2004).
- Increase the construction bid limit by one of three ways: increase it from \$15,000 to \$50,000; increase it in the fashion that bids on Goods and Services are acquired; or seek an increase on the limit to match that of higher education.
- Amend the PCC to allow the 10% change order limit to be applied in the aggregate for multi-prime contracts.

## **PACKAGE 4** **SB 362 (Torlakson)** *Portable Classrooms* **SAB Relocatable Classroom Program** **Asset Management Plan**

Issues relating to portable classrooms require legislative attention; these include:

- Portable classroom chargeability and the need to recognize the addition of leased and temporary portables as non-chargeable each time a new baseline is established by reapplying the 25% exclusion.
- Allow districts to purchase post-1992 portables from the state as they may for any pre-1992 state portables.
- Allow districts to replace portable buildings of any age which are sub-standard due to identified health (such as indoor air quality issues) and safety concerns without penalty through the New Construction Program (50/50) or the Modernization Program (60/40).

## **PACKAGE 5** *CEQA and DTSC Issues Requiring Legislative Attention*

- CEQA options for school districts. Two potential options exist:
  - Tiering off existing CEQA compliance for new residential developments; and/or
  - A master plan environmental analysis option
- DTSC issues for school districts include the following and require legislative action:
  - Amend statute relative to "hazardous materials"
  - Cap indirect costs
  - Establish an Appeals Board
  - Set a time limit in which DTSC must respond to school districts
  - Establish set standards

C.A.S.H. employs the expertise and knowledge of the members of the Legislative Advisory Committee (LAC), which is comprised of eight public- and seven private-sector members, who assist in analyzing key legislation and regulatory change proposals. The LAC makes policy recommendations to the Board of Directors.

C.A.S.H.'s 2005 legislative and regulatory agenda included 42 issues, which were tracked and lobbied through legislation and/or regulation. C.A.S.H. tracked over 174 facilities-related bills, including state budget and budget trailer bills, during the 2005 legislative year. Of these 174 bills, C.A.S.H. actively lobbied 27 by communicating with authors and sponsors and eventually took positions on 18. Below is a list of the legislation on which C.A.S.H. took positions during 2005.

| Bill                    | Issue/Position  |
|-------------------------|---|
| AB 315 (Hancock)        | Building Efficiency Standards, <i>Support</i>   |
| AB 491 (Goldberg)       | COS Program and Chronically Overcrowded Schools, <i>Neutral</i><br>Note: The initial iteration of AB 491, sponsored by C.A.S.H., proposed alternatives to the current enrollment projection methodology for all school districts participating in the SFP. The enacted version of AB 491 does not achieve C.A.S.H.'s original objectives; therefore, C.A.S.H. withdrew its sponsorship of the bill. |
| AB 539 (Daucher)        | Per-Unhoused-Pupil Grant Adjustments, <i>Support</i>  |
| AB 670 (Goldberg)       | Per-Unhoused-Pupil Grant Increases, <i>SPONSOR</i>  |
| AB 952 (Coto)           | Use of Proceeds/Surplus Property, <i>Oppose</i>   |
| AB 970 (Yee)            | Seismic Safety, <i>Support with Amendments</i>  |
| AB 1053 (Bogh)          | Use of Proceeds/Surplus Property, <i>Oppose</i>   |
| AB 1144 (Harman)        | Playground Safety, <i>Oppose Unless Amended</i>   |
| AB 1292 (Evans)         | HVAC Inspection, Maintenance & Reporting, <i>Oppose Unless Amended</i>  |
| AB 1297 (Evans)         | HVAC Inspection, Maintenance & Reporting, <i>Oppose</i>   |
| AB 1451 (Montañez)      | School Facility Program MTYRE and 6% "hits", <i>Support</i>   |
| AB 1482 (Canciamilla)   | Local Bonds/Competitive Bidding, <i>Oppose</i>  |
| SB 321 (Morrow)         | Developer Fees, <i>Oppose Unless Amended</i>  |
| SB 327 (Lowenthal)      | Piggyback Contracts, <i>Oppose</i>  |
| SB 362 (Torlakson)      | Leased Portables, <i>Support with Amendments</i>  |
| SB 688 (Speier)         | Shading Structures, <i>Oppose Unless Amended</i>  |
| SB 813 (Denham)         | School Facility Program/Financial Hardship, <i>Support</i>  |
| SB 1035 (Hollingsworth) | Routine Restricted Maintenance Account, <i>Oppose</i>   |

# Legislative and Regulatory Issues Addressed in 2005:

2006 Statewide School Facilities Bond

180-Day Regulation

Access Compliance

CEQA Issues

California Building Code Model Code Adoption

Cohort Survival Methodology

Critically Overcrowded Schools Program

Collaborative for High Performance Schools (CHPS)  
and Other Building Efficiency Standards

DTSC Issues

Design-Build

DIR Regulations and Issues for Labor Compliance  
Programs

Electromagnetic Fields (EMF) and Pipeline Protocols –  
CDE Proposed Policy Changes

Energy Efficiency Standards

Financial Hardship Program

Grant Adjustments – LPP to SFP Conversion Analysis

Grant Indices/Adjustments

High Bid Climate

Indoor Air Quality

Lease-Leaseback

Local Bonds – Competitive Bid v. Negotiated Sale

Local Bonds – State Audit

Modernization – Access Compliance and Residential  
Modernization Grants

MTYRE Eligibility Adjustments

Piggyback Contracts

Portable Classrooms – State Relocatable Classroom  
Program

Preschool For All Initiative

Proposition 55 Funds for Charter Schools

Routine Restricted Maintenance Account

School Kitchens – Fire Safety

School Siting

Seismic Safety

Shading Structures

Small High Schools Program

Storm Water

Unfunded State Requirements

Use of Proceeds from Surplus Property Sales/Leases

*Williams* Lawsuit Settlement

# Operations

*The C.A.S.H. Operations side of the house had a very busy and successful year. Membership in both the public and private sectors remain strong. The C.A.S.H. web site was revamped with a new look and made easier to navigate. The organization continues to be in great fiscal shape. C.A.S.H. conferences and workshops were very well attended and received high marks from attendees. We revised the program for the Fall Conference in October to include breakouts on topics to give attendees more in-depth information than the previous talking-head style sessions. We received very positive feedback on this new format.*

## **Unfunded Requirements Study**

C.A.S.H. contracted with Tim Gage, former Director of the California Department of Finance, to prepare a study on unfunded requirements when building schools under the School Facility Program. There have been several meetings relating to the study to develop a strategy to gather, analyze, and report data. The data will help paint a picture of unfunded or inadequately funded requirements that have been imposed on school districts and county offices of education since the passage of SB 50 in 1998. If actual costs cannot be associated with specific requirements, the report can at least highlight, through case studies and other findings, that construction costs exceed current state funding.

C.A.S.H. operates very smoothly on a day-to-day basis. This is due in part to the nine-member, highly effective association management team that works closely with C.A.S.H. leadership and members. Operations for C.A.S.H. entail: conferences, workshops, meetings, communications, committees, membership marketing and retention, outreach, budgeting, and accounting.

## **Conferences**

| <b><u>Annual</u></b> | <b><u>Spring</u></b> | <b><u>Fall</u></b> |
|----------------------|----------------------|--------------------|
| 1,500 attendees      | 370 attendees        | 400 attendees      |
| 34 sponsors          | 19 sponsors          | 31 sponsors        |
| 170 exhibitors       | 24 presenters        | 28 presenters      |
| 200 presenters       |                      |                    |
| 153 golfers          |                      |                    |
| 49 golf sponsors     |                      |                    |



## Workshops

33 total • 2,011 attendees

Topics included:

- Implementing the Latest *Williams* Lawsuit Regulations and Requirements, *Special*
- What Facilities, Maintenance, and Related Staff Need to Know about the Governor's Proposed Budget, *Special*
- Local Elections, *Monthly*
- Charter/LEA Facilities Agreements, *Monthly*
- Asset Management/Shifting Enrollment, *Pre-Conference*
- So, What IS Happening with Piggyback Contracts?, *Monthly*
- Environmental Challenges Facing School Districts, *Monthly*
- Designing Schools to Meet CHPS and LEED Standards, *Monthly*
- Budgeting for New Construction and Modernization Projects and Preparing for an SFP Audit, *Monthly*
- *Williams* Update and Future Directions, *Monthly*
- How to Educate Superintendents, Board Members, and Teachers on Maintenance Needs, *Monthly*
- School Construction 101-201, *Pre-Conference*
- Maintenance Network Regional Workshop (Los Angeles), *Maintenance Network*
- Maintenance Network Regional Workshop (Clovis), *Maintenance Network*
- Maintenance Network Regional Workshop (Richmond), *Maintenance Network*
- What's Happening with California Department of Education (CDE) Site Reviews?, *Monthly*
- How Can I Reduce My Energy Costs This Winter?, *Monthly*

## Communications

### CASH Register

11 times a year

33 advertisers

### C.A.S.H. web site

Over 4 million hits

Averaging over 350,000 hits per month

144 Latest News items posted

Conference and workshop information

Facility Resource Center

78 sponsors

19 links to state agencies

### Directories

Membership: 2,000 distributed  
12 advertisers

Legislative: 2,000 distributed

Maintenance Network: 350 distributed

### Surveys

Financial Hardship

Relocatable Classrooms

Unfunded Mandates

### Broadcast Emails

Over 100

## Membership

640 Public-sector members

584 Private-sector members

31 Affiliated organization members

101 New members

## Accounting

2,500 Invoices

500 Checks issued

50 Various financial reports

Over 4,000 registrations processed

## Association Outreach

Association of California Construction Managers (ACCM)

Association of California School Administrators (ACSA)

Association of School Business Officials (ASBO)

California Association of School Business Officials (CASBO)

California Building Industry Association (CBIA)

Californians for School Facilities (CSF)

California Teachers Association (CTA)

Community College Facility Coalition (CCFC)

Council for Educational Facility Planners International (CEFPI)

County School Facilities Consortia (CSFC)

California School Boards Association (CSBA)

Fiscal Crisis and Management Assistance Team (FCMAT)

School Facility Manufacturers' Association (SFMA)

Small School Districts' Association (SSDA)

# 2005 - 2006 Fiscal Year Budget Report

## Revenue:

|  |                           |
|--|---------------------------|
| Membership Dues                                  | \$ 589,800                |
| Advertising ( <i>CASH Register/Directory</i> )   | \$ 137,000                |
| Interest Income                                  | \$ 9,000                  |
| Conferences/Workshops, Net                       | \$ 1,293,750              |
| Other Income                                     | \$ 80,000                 |
| (Fax Service, Web Site, and Maintenance Network) |                           |
| <b>Total Revenue:</b>                            | <b><u>\$2,109,550</u></b> |

## Expenditures:

### Program Services

|  |            |
|--|------------|
| <i>Communication</i>   | \$ 107,650 |
| <i>CASH Register, telephone, written communications and awareness of facility issues</i> |            |
| <i>Meetings</i>  | \$ 52,000  |
| <i>Conferences, workshops, monthly, and committee meetings</i>                           |            |

|   |              |
|---|--------------|
| <b>Association Operations</b>           | \$ 1,824,000 |
| <i>including Governmental Relations</i> |              |

|   |           |
|---|-----------|
| <b>Marketing/Membership Development</b> | \$ 11,900 |
|---|-----------|

|                                   |                           |
|-----------------------------------|---------------------------|
| <b>Total Expenditures:</b>        | <b><u>\$1,995,550</u></b> |
| <b>Reserve for Contingencies:</b> | <b><u>\$ 114,000</u></b>  |

|               |                           |
|---------------|---------------------------|
| <b>Total:</b> | <b><u>\$2,109,550</u></b> |
|---------------|---------------------------|

Prepared by Carl B. Thorsted, Treasurer



CALIFORNIA'S  
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SCHOOL HOUSING

# Membership

THE NUMBER OF MEMBERS AS OF 01/25/06

|                                 |              |
|---------------------------------|--------------|
| SCHOOL DISTRICTS                | 437          |
| CHARTER SCHOOLS                 | 2            |
| COMMUNITY COLLEGES              | 1            |
| COUNTY OFFICES OF EDUC.         | 31           |
| AFFILIATED ORGANIZATIONS        | 31           |
| STATE AGENCY INDIVIDUAL MEMBERS | 9            |
| SCHOOL CONSTRUCTION INSPECTORS  | 19           |
| CORPORATIONS                    | 577          |
| <b>TOTAL FULL PAID MEMBERS</b>  | <b>1,107</b> |

|                     |     |
|---------------------|-----|
| MAINTENANCE NETWORK | 165 |
|---------------------|-----|

**\* BREAKDOWN OF SCHOOL DISTRICTS BY SIZE:**

|                   |            |
|-------------------|------------|
| 0 - 999           | 59         |
| 1,000 - 4,999     | 142        |
| 5,000 - 9,999     | 101        |
| 10,000 - 14,999   | 49         |
| 15,000 - AND OVER | 86         |
|                   | <u>437</u> |

**\*\* BREAKDOWN OF CORPORATIONS BY CATEGORY:**

|  |            |
|--|------------|
| ARCHITECT                                  | 161        |
| ATTORNEY                                   | 35         |
| CONSTRUCTION MANAGER                       | 84         |
| CONSULTANT OR FACILITY PLANNER             | 48         |
| CONTRACTOR / DEVELOPER                     | 13         |
| DISPUTE RESOLUTION                         | 1          |
| ELECTION CONSULTANT                        | 2          |
| ENERGY CONSULTANT                          | 5          |
| ENVIRONMENTAL / GEOTECHNICAL CONSULTANT    | 39         |
| FINANCIAL CONSULTANT                       | 3          |
| FINANCIAL INSTITUTIONS                     | 17         |
| FLOORCOVERING                              | 9          |
| FURNITURE / EQUIPMENT SUPPLIER             | 5          |
| GOVERNMENT RELATIONS CONSULTANT            | 2          |
| HANDICAP ACCESS                            | 2          |
| HVAC                                       | 6          |
| LABOR COMPLIANCE                           | 10         |
| LICENSED PROFESSIONALS                     | 35         |
| LIGHTING / DAYLIGHTING                     | 4          |
| MODULAR BUILDING DEALERS / SUPPLIERS       | 6          |
| MODULAR BUILDING MANUFACTURERS             | 13         |
| OTHER                                      | 40         |
| OUTDOOR / RECREATION EQUIPMENT SUPPLIER    | 5          |
| PROGRAM MANAGERS                           | 10         |
| REAL ESTATE CONSULTANT                     | 3          |
| RESTROOM EQUIPMENT / SUPPLIER              | 3          |
| ROOFING                                    | 4          |
| SECURITY / FIRE DETECTION                  | 4          |
| TECHNOLOGY / TELECOMMUNICATIONS CONSULTANT | 10         |
| WINDOWS / DOORS                            | 6          |
|  | <u>585</u> |



# Leadership

*The C.A.S.H. Board of Directors oversees the overall operation of the organization and approves all positions on legislative and regulatory issues. It is a working Board to which its members dedicate a tremendous amount of time and effort.*

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RON PREGMON, WLC ARCHITECTS, INC.

## *Past Chairs*

GENE HARTLINE (1978-1980)

DAVE KING (1980-1983)

CONSTANTINE BARANOFF (1983-1985)

DAVE CHRISTENSEN (1985-1987)

TOM DUFFY (1987-1989)

WILLIAM CORNELISON (1989-1991)

MIKE VAIL (1991-1993)

KELVIN LEE (1993-1995)

MAMIE STARR (1995-1997)

TERRY BRADLEY (1997-1999)

DAVE DOOMEY (1999-2001)

KATHLEEN MOORE (2001-2003)

ERIC J. HALL (2003-2005)

# Committees

*As part of the organization's structure, C.A.S.H. uses standing and ad hoc committees to work on many important issues that are of utmost interest to our members. These committees are advisory in nature and convey information to the Board of Directors and staff on important issues. In 2005, there were 12 standing committees and three ad hoc committees with membership participation of over 300.*

## *Standing Committees*

ARCHITECTS, *Dennis Dunston*  
BUDGET, *Lettie Boggs*  
ANNUAL CONFERENCE PLANNING, *Ted Rozzi*  
LEGAL ADVISORY, *Steve Hartsell and Alex Bowie*  
LEGISLATIVE ADVISORY, *Nina Young*  
MAINTENANCE NETWORK, *Jim Bush and Joe Dixon*  
MEMBERSHIP, *Ted Rozzi*  
NOMINATING, *Eric J. Hall*  
SMALL SCHOOL DISTRICT, *Gary Mekeel*  
STORM WATER, *Kathy Tanner*  
URBAN SCHOOL DISTRICT, *Lettie Boggs and William Savidge*  
WORKING GROUP ON LABOR COMPLIANCE, *William Savidge*

## *Ad Hoc Committees*

ENVIRONMENTAL WORKING GROUP, *Jim Bush*  
SUBGROUP ON PER-UNHOUSED-PUPIL GRANTS & ELIGIBILITY, *Ted Rozzi*  
SUBGROUP ON ENROLLMENT PROJECTION METHODOLOGY, *Jim Bush*

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# C.A.S.H. 2006 Calendar of Events

|                 |   |                     |  |
|-----------------|---|---------------------|--|
| March 22, 2006  | <b>General Membership Meeting</b>   | July 26, 2006       | <b>General Membership Meeting</b>  |
| April 25, 2006  | <b>Monthly Workshops</b><br>Sacramento, CA  | July 28, 2006       | <b>Monthly Workshops</b><br>Ontario, CA  |
| April 26, 2006  | <b>General Membership Meeting</b><br>Location TBD   | August 22, 2006     | <b>Monthly Workshops</b><br>Sacramento, CA   |
| April 28, 2006  | <b>Monthly Workshops</b><br>Ontario, CA   | August 23, 2006     | <b>General Membership Meeting</b>  |
| May 15-17, 2006 | <b>Pre-Conference Workshop &amp; Spring Conference</b><br>Westin Horton Plaza<br>910 Broadway Circle<br>San Diego, CA | August 25, 2006     | <b>Monthly Workshops</b><br>Ontario, CA  |
| May 24, 2006    | <b>General Membership Meeting</b>   | September 26, 2006  | <b>Monthly Workshops</b><br>Sacramento, CA   |
| June 27, 2006   | <b>Monthly Workshops</b><br>Sacramento, CA  | September 27, 2006  | <b>General Membership Meeting</b>  |
| June 28, 2006   | <b>General Membership Meeting</b>   | September 29, 2006  | <b>Monthly Workshops</b><br>Ontario, CA  |
| June 30, 2006   | <b>Monthly Workshops</b><br>Ontario, CA   | October 17-19, 2006 | <b>Pre-Conference Workshop &amp; Fall Conference</b><br>Hilton Costa Mesa Hotel<br>3050 Bristol Ave.<br>Costa Mesa, CA |
| July 25, 2006   | <b>Monthly Workshops</b><br>Sacramento, CA  | October 25, 2006    | <b>General Membership Meeting</b>  |

**Note:**

**General Membership Meetings** are held from 11:00 a.m. – 12:15 p.m. at the following location (coinciding with the monthly State Allocation Board meetings) unless otherwise noted:

California Chamber of Commerce  
1215 K Street, 14<sup>th</sup> Floor  
Sacramento, CA 95814

**Workshops** are scheduled on the Tuesday prior to the Wednesday General Membership Meeting in Sacramento at the Doubletree Hotel and repeated the Friday following the Wednesday General Membership Meeting in Ontario at the Ontario Airport Marriott unless otherwise noted.

The November/December C.A.S.H. General Membership Meeting, workshops, committee meetings and State Allocation Board meeting dates will be determined at a later date.