39th Annual Conference on School Facilities
February 26-28, 2018 • Sacramento Convention Center
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## Session Speakers & Planning Committee

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On behalf of the Board of Directors, I welcome you to the Coalition for Adequate School Housing’s (CASH) 39th Annual Conference on School Facilities.

CASH has always believed that world class school facilities and maintenance practices are a critical part of student academic success. The voters’ approval of Proposition 51 (November 8, 2016) has ushered in a new era for the school facilities community in California. This Conference will include presentations and information on when state bond funding will be available to fund school facility projects, as well as information on recent changes to the Office of Public School Construction (OPSC) School Facility Program (SFP) project processing requirements, including the Grant Agreement and new Local Audit Requirements.

This year’s programming also includes presentations on school facility hot topics such as evaluating delivery methods for your project, ensuring you have a skilled workforce, responding to price escalation, conserving water and energy, managing your school Maintenance & Operations program under the Local Control Accountability Plan, and much more.

While you are here, please take the opportunity to have fun, network with colleagues and make some new friends. There are multiple opportunities
to share information with industry peers, state agency representatives, legislative staff, and other key policy makers. As always, this year’s Conference offers a diverse array of intense clinics, workshops, roundtables and general sessions on timely topics by expert speakers.

Thank you to the many dedicated volunteers of the CASH Annual Conference Planning Committee for their hard work and rising to the challenge of putting this Conference together. I commend the talented staff that helped me smoothly plan and execute the details of CASH’s largest annual event.

You have made a wise investment in attending this Conference, and by doing so, will help to ensure that CASH continues to advocate for safe, clean and adequate school facilities for children and teachers of this great State.

On a closing note, if you see me around the conference and we have not yet met, please introduce yourself.

Julie Arthur

CASH Vice Chair
Chair, Annual Conference Planning Committee
Conference App
Download the Mobile App Now!

In your App Store, search for “AttendeeHub” and download.

Once the App is downloaded, open the App and type “CASH 39th Annual Conference” in the search bar.

Once the event displays, tap on “Download Event” to access the event content.

Scan this code with a QR reader to easily download the app.

Sponsored By

CASH 39th Annual Conference on School Facilities
# Conference Schedule

## Monday, February 26, 2018

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<thead>
<tr>
<th>Time</th>
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<td><strong>Trade Show Move–in</strong>, Convention Center, Exhibit Hall A/B</td>
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</tr>
<tr>
<td>9:00 a.m.–12:30 p.m.</td>
<td><strong>School Facility Manufacturers’ Association Board of Directors Meeting and Lunch</strong> (by invitation only), Hyatt, Carmel Room</td>
<td></td>
</tr>
<tr>
<td>12:00 p.m.–7:00 p.m.</td>
<td><strong>Registration</strong>, Convention Center, Third Floor, East Lobby</td>
<td></td>
</tr>
<tr>
<td>2:15 p.m.–3:45 p.m.</td>
<td><strong>School Energy Coalition Meeting</strong>, Convention Center, Third Floor, Room 315</td>
<td></td>
</tr>
<tr>
<td>2:15 p.m.–3:45 p.m.</td>
<td><strong>Workshops</strong>, Convention Center, Third Floor</td>
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</tr>
<tr>
<td>3:45 p.m.–4:00 p.m.</td>
<td><strong>Break</strong></td>
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<tr>
<td>4:00 p.m.–5:30 p.m.</td>
<td><strong>CASH Architects Committee Meeting</strong>, Convention Center, Third Floor, Room 315</td>
<td></td>
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<tr>
<td>4:00 p.m.–5:30 p.m.</td>
<td><strong>Workshops</strong>, Convention Center, Third Floor</td>
<td></td>
</tr>
<tr>
<td>4:00 p.m.–5:30 p.m.</td>
<td><strong>M&amp;O Technology and Demonstration Fair and Reception</strong>, Convention Center, Third Floor, Rooms 308/309</td>
<td></td>
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<tr>
<td>5:30 p.m.–7:00 p.m.</td>
<td><strong>Welcome Reception and NextGen Experience in Trade Show</strong>, Convention Center, Exhibit Hall A/B</td>
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</tr>
<tr>
<td>6:30 p.m.–8:00 p.m.</td>
<td><strong>School Facilities Leadership Academy Alumni Reception and Graduation</strong>, Hyatt, Regency Ballroom D/E/F</td>
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## Tuesday, February 27, 2018

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<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>7:30 a.m.–5:00 p.m.</td>
<td><strong>Registration</strong>, Convention Center, Third Floor, East Lobby</td>
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<tr>
<td>7:30 a.m.–9:00 a.m.</td>
<td><strong>Continental Breakfast</strong>, Convention Center, Third Floor, East Lobby</td>
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<tr>
<td>8:30 a.m.–10:00 a.m.</td>
<td><strong>Roundtable Discussions</strong>, Convention Center, Third Floor, Room 312</td>
<td></td>
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<tr>
<td>8:30 a.m.–10:00 a.m.</td>
<td><strong>Workshops</strong>, Convention Center, Third Floor</td>
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<tr>
<td>8:30 a.m.–10:00 a.m.</td>
<td><strong>Legislative Advisory Committee Meeting</strong>, Convention Center, Third Floor, Room 306</td>
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<tr>
<td>10:00 a.m.–12:00 p.m.</td>
<td><strong>Trade Show and NextGen Experience</strong>, Convention Center, Exhibit Hall A/B</td>
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<tr>
<td>10:15 a.m.–11:30 a.m.</td>
<td><strong>Workshops</strong>, Convention Center, Third Floor</td>
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<tr>
<td>11:30 a.m.–12:00 p.m.</td>
<td><strong>Break</strong></td>
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<tr>
<td>Time</td>
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<tr>
<td>7:15 a.m. – 8:45 a.m.</td>
<td><strong>Maintenance Network Breakfast</strong>, Hyatt, 15th Floor Capitol View Room</td>
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<tr>
<td>7:30 a.m. – 8:45 a.m.</td>
<td><strong>General Session and Networking Breakfast</strong>, Hyatt, Regency Ballroom</td>
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<tr>
<td>8:00 a.m. – 8:20 a.m.</td>
<td><strong>Guest Speaker</strong></td>
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<tr>
<td>8:20 a.m. – 8:25 a.m.</td>
<td><strong>Treasurer’s Report</strong>, Dwayne Mears, CASH Treasurer, PlaceWorks</td>
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</tr>
<tr>
<td>8:15 a.m. – 1:00 p.m.</td>
<td><strong>Registration</strong>, Convention Center, Third Floor, East Lobby</td>
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<tr>
<td>12:00 p.m. – 1:30 p.m.</td>
<td><strong>General Session and Lunch</strong>, Hyatt, Regency Ballroom</td>
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<tr>
<td>12:10 p.m. – 12:25 p.m.</td>
<td><strong>Opening Remarks and Welcome</strong>, Don Ulrich, CASH Chair, Clovis USD; Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD</td>
<td></td>
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<tr>
<td>12:25 p.m. – 1:05 p.m.</td>
<td><strong>Keynote Presentation: Humanizing the Education Machine</strong>&lt;br&gt;<strong>Moderator:</strong> Don Ulrich, CASH Chair, Clovis USD; <strong>Panelists:</strong> Brian Cahill, Balfour Beatty; Bill Latham, MeTEOR Education, Rex Miller, mindSHIFT</td>
<td></td>
</tr>
<tr>
<td>1:05 p.m. – 1:15 p.m.</td>
<td><strong>Student Design Awards</strong>, Mike Vail, CASH Past Chair, NAC I Architecture; David Miranda, CASH Board Member, Tustin USD</td>
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<tr>
<td>1:15 p.m. – 1:30 p.m.</td>
<td><strong>James L. Murdoch Lifetime Achievement Award</strong>, Gene Hartline, CASH Founding Chair; Dave Doomey, CASH Past Chair, Myrtha Pools USA; Tom Duffy, Murdoch, Walrath &amp; Holmes</td>
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<tr>
<td>1:00 p.m. – 5:30 p.m.</td>
<td><strong>Trade Show and NextGen Experience</strong>, Convention Center, Exhibit Hall A/B</td>
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<td>1:30 p.m. – 2:15 p.m.</td>
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<tr>
<td>2:15 p.m. – 2:30 p.m.</td>
<td><strong>Break</strong></td>
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<tr>
<td>2:30 p.m. – 4:00 p.m.</td>
<td><strong>Roundtable Discussions</strong>, Convention Center, Third Floor, Room 312</td>
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<td>2:30 p.m. – 4:30 p.m.</td>
<td><strong>Clinics</strong>, Convention Center, Third Floor</td>
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<td>4:00 p.m. – 5:30 p.m.</td>
<td><strong>Reception and NextGen Experience in Trade Show</strong>, Convention Center, Exhibit Hall A/B</td>
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<td>5:30 p.m. – 7:00 p.m.</td>
<td><strong>Networking Dinner</strong>, Convention Center, Third Floor, East Lobby</td>
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**Wednesday, February 28, 2018**

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<td>7:15 a.m. – 8:45 a.m.</td>
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<td>8:15 a.m. – 1:00 p.m.</td>
<td><strong>Registration</strong>, Convention Center, Third Floor, East Lobby</td>
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<td>Break</td>
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<tr>
<td>9:00 a.m.–9:40 a.m.</td>
<td>Small School Districts Committee Meeting, Convention Center, Third Floor, Room 317/318</td>
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<tr>
<td>9:00 a.m.–10:30 a.m.</td>
<td>Roundtable Discussions, Convention Center, Room 312</td>
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<tr>
<td>9:00 a.m.–10:30 a.m.</td>
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<td>9:00 a.m.–10:30 a.m.</td>
<td>County School Facilities Consortium Meeting, Convention Center, Third Floor, Room 319</td>
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<tr>
<td>9:40 a.m.–10:30 a.m.</td>
<td>Legal Advisory Committee Meeting, Convention Center, Third Floor, Room 317/318</td>
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<td>10:30 a.m.–10:45 a.m.</td>
<td>Break</td>
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<tr>
<td>10:45 a.m.–12:15 p.m.</td>
<td>Workshops, Convention Center, Third Floor</td>
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<tr>
<td>10:45 a.m.–12:15 p.m.</td>
<td>Roundtable Discussions, Convention Center, Third Floor Ballroom, Room 312</td>
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<tr>
<td>10:45 a.m.–12:15 p.m.</td>
<td>Association of California Construction Managers Meeting, Convention Center, Third Floor, Room 317/318</td>
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<tr>
<td>12:15 p.m.–12:30 p.m.</td>
<td>Break</td>
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<tr>
<td>12:30 p.m.–1:45 p.m.</td>
<td>General Session and Awards Lunch, Hyatt, Regency Ballroom</td>
</tr>
<tr>
<td>12:30 p.m.–1:40 p.m.</td>
<td>Welcome, Don Ulrich, CASH Chair, Clovis USD</td>
</tr>
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<td>12:40 p.m.–1:05 p.m.</td>
<td>CASH/AIACC Leroy F. Greene Design and Planning Awards, Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD; Britt Lindberg, AIACC President, Gensler</td>
</tr>
<tr>
<td>1:05 p.m.–1:15 p.m.</td>
<td>Nominating Committee Report, Jenny Hannah, CASH Immediate Past Chair, Nominating Committee Chair, Kern HSD</td>
</tr>
<tr>
<td>1:15 p.m.–1:30 p.m.</td>
<td>Member Service Awards, Tova Corman, CASH Board Member, San Marcos USD</td>
</tr>
<tr>
<td>1:30 p.m.–1:35 p.m.</td>
<td>School Facilities Leadership Academy Presentation, Daniel Hillman, San Ramon Valley USD</td>
</tr>
<tr>
<td>1:35 p.m.–1:45 p.m.</td>
<td>Closing Video, Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD</td>
</tr>
<tr>
<td>1:45 p.m.–2:00 p.m.</td>
<td>Post Conference Debriefing, Hyatt, Regency Ballroom (open to all)</td>
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COLLABORATIVE BUILDERS of EXTRAORDINARY Facilities

SERVICES WE PROVIDE:

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Lease - Leaseback
Design - Build
Construction Management

1 Washington STEAM | 2 The Bayshore School | 3 Natomas Charter Star Academy | 4 Natomas Charter Star Academy | 5 CA Middle School | 6 The Bayshore School | 7 C. K. McClatchy High School
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<td>School Energy Coalition Meeting, Convention Center, Third Floor, Room 315.</td>
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<td>2:15 p.m.—3:45 p.m.</td>
<td>Workshops, Convention Center, Third Floor</td>
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<td>Break</td>
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<td>4:00 p.m.—5:30 p.m.</td>
<td>CASH Architects Committee Meeting, Convention Center, Third Floor, Room 315.</td>
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Key to Lifelong Success Starts with Early Childhood Education! (SA)

Helena Jubany, NAC Architecture

Studies show that children who attend early education have better academic achievement during school age in math and reading, increased high school graduation rates, and increased college attendance.

How do we create facilities that support early learning? An early learning center is not a scaled-down elementary school. These centers need facilities to support programs that not only educate students but their whole families - critical in communities where there are diverse cultural and linguistic needs.

Maximizing a District’s Purchasing Power Through the Use of Piggyback Bid Opportunities and CUPCCAA (M&O)

Phil Henderson, Orbach Huff Suarez & Henderson, LLP

This workshop will educate participants on how the Wiseburn USD and Fairfield-Suisun USD used piggyback bids and CUPCCAA to meet their facilities needs. We will review how Wiseburn USD used size piggyback bids in the delivery of goods and materials at competitive prices to ensure project budgets were met and best practices applied in meeting the needs of their new high school project. We will discuss the lessons learned from utilizing piggyback bids, what worked well and what did not. Another tool available to districts is CUPCCAA. Fairfield-Suisun USD will discuss how a district can properly use their workforce to perform public works as defined by CUPCCAA in accordance with the Act. Maintenance can remain, but one focus we want to share is how to correctly coordinate, perform, and track a public works project. We developed a step-by-step guide, and have samples we think could simplify the process.

The Top Ten Ways to Screw Up a Construction Project (SC)

Mark Kelley, Dannis Woliver Kelley

A fully re-engineered, expanded, and updated version of one of the highest-rated and best-attended Annual Conference workshop panels ever. Learn from seasoned professionals the ten most common mistakes districts make, why they make them, how to fix them, and how to avoid them in the first place. District, architect, program/construction management, contractor, consultant, and legal viewpoints will provide a clear-eyed look into sometimes painful subjects. No hidden agendas, just the unvarnished truth, presented in a fast-paced and engaging format.
Room 317/318
The Day After Tomorrow: Post-Bond Issuance Compliance Requirements (FM)

Daniel Maruccia, Lozano Smith

After you close a bond sale and the cash hits your account, you may be so excited by the prospect of finally being able to deliver long-needed projects that you may not notice the folks you’ve been relying on to get you the money disappeared shortly after bond counsel announced “the financing is CLOSED!” While you idly wonder where all those people went, you seem to recall terms like: Bond Oversight Committee; tax covenants including hedge bonds, arbitrage rebate, and private use; continuing disclosure covenants: “what’s a dissemination agent?”; and SB 1029 debt policy and annual audits. This presentation is designed to walk school district facilities and finance officials and department directors through common state and federal post-bond issuance compliance requirements.

Room 314
Planning and Program Management 101 (P&PM)

Tova Corman, San Marcos USD

This presentation will cover the basics of planning and program management for State School Facility Program (SFP) funding. The presentation’s learning objectives include a cursory look at program management as a whole. The “experience” will start from the development of a program and develop into the following topics: 1) planning a capital facilities bond program; 2) site selection, approval, and acquisition; 3) SFP eligibility, funding applications and audits; 4) demographics, enrollment projections, and boundaries; 5) hands-on planning with education specifications, needs assessments, prioritization of project elements and components of successful state agency approval; and 6) project scheduling, budget planning, and closeouts. This will be an interactive presentation with several sub-groups that the audience will flow through in the course of one and a half hours. The presentation will be a dynamic, thoughtful discussion through the planning and program management basics.

Room 315
School Energy Coalition Meeting

The School Energy Coalition (SEC) general membership meeting is open to all.
Facilities in the LCAP: Evaluating Progress Toward Good Repair

Jema Estrella, Los Angeles COE

Facilities are an important part of the Local Control Accountability Plan (LCAP), which is developed by each school district and county office of education to establish budget commitments and guide progress toward a variety of goals. Now that California is a few years into the LCAP process, we will explore the progress that has been made toward more descriptive and robust statements on facilities and good repair in district LCAPs. What oversight role does the county office of education play in assessing the sufficiency of district LCAPs? What opportunities exist for further improvement of facilities in LCAPs, and what tools can facilities professionals use to successfully advocate for facilities funding in the LCAP process?

New Member, First-Time Attendee? Get the 4-1-1 on CASH

David Miranda, Tustin USD
Noemi Avila-Zamudio, N|A|Z Building Program Advisors, LLC

Attend this fun and interactive session to meet long-time CASH members who are here to help you get engaged. Begin your journey in CASH by building long-lasting relationships that will assist you in continuing your success within your school facilities career. Also, learn how to navigate the Conference to get the most out of your time in Sacramento. Learn about other educational programs that CASH provides such as monthly workshops and leadership and maintenance certificate programs.

Changes in the Law You Need to Know

Kelly Rem, Lozano Smith

Current developments in the law profoundly alter the choices available to school districts in financing, planning, and building schools. This session is designed to help participants get out in front of breaking legal issues. A multi-law firm panel will present and debate significant recent changes in school construction law, along with the anticipated short-term impacts and the long-term effects of these changes. Interactive dialogue with the audience will provide the opportunity to explore newsworthy legal issues impacting school facilities.
Room 307
The “New Lease-Leaseback” – Developing Best Practices (SC)
Glenn Gould, Orbach Huff Suarez & Henderson, LLP
The new Lease-Leaseback law has been in effect for over a year and districts have been diligently attempting to implement a fair and competitive contractor selection process. In an interactive forum, this workshop will address the various challenges in developing a process which, while compliant with the new law, also affords districts appropriate discretion in contractor selection. Specifically, the subjects we will address will include the challenge of employing fair and appropriate best value criteria and scoring, different approaches to subcontractor selection, and challenges in meeting skilled workforce requirements.

Room 314
Planning and Program Management 201 (P&PM)
Jessica Mears, Riverside USD
This presentation will discuss advanced topics in school facilities planning. The workshop is designed to provide those involved in planning school facilities with the tools needed to make data-driven, cost-effective decisions about current and projected facility needs. The presentation will cover an in-depth how-to on the following planning topics: 1) preparing a needs analysis that is multifaceted and highly functional; 2) preparing a capacity analysis with the ability to adapt to various enrollment and program changes from year to year; and 3) step-by-step on how to complete applications for state new construction and modernization funds.

Room 315
Architect’s Committee Meeting
The CASH Architects Committee meeting is open to all attendees.
Annual Golf Tournament

39th Annual Conference on School Facilities
February 26-28, 2018 • Sacramento Convention Center

Teal Bend Golf Club
Monday, February 26, 2018

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Heather Steer
Capitol Public Finance Group, LLC

Anne Collins
Lozano Smith

CASH 39th Annual Conference on School Facilities 19
M&O Tech Fair
Maintenance & Operations Technology and Demonstration Fair and Reception
Monday, February 26, 2018
4:00 p.m. – 5:30 p.m.  Convention Center, Third Floor, Room 308/309

Booth #  Company
1  Patcraft
2  QualiRoof by AFE Sports
3  ENGIE
4  Western Floor Services
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<td>ICS Service Company</td>
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<th>Time</th>
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<tr>
<td>7:30 a.m.–5:00 p.m.</td>
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<td>Continental Breakfast, Convention Center, Third Floor, East Lobby</td>
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<td>Roundtable Discussions, Convention Center, Room 312</td>
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<td>Legislative Advisory Committee Meeting, Convention Center, Room 306.</td>
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<td>Trade Show and NextGen Experience, Exhibit Hall A/B</td>
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<td>12:00 p.m.–1:30 p.m.</td>
<td>Opening General Session &amp; Lunch, Hyatt, Regency Ballroom</td>
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<td>12:10 p.m.–12:25 p.m.</td>
<td>Opening Remarks and Welcome, Don Ulrich, CASH Chair, Clovis USD, Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD</td>
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<td>12:25 p.m.–1:05 p.m.</td>
<td>Keynote Presentation: Humanizing the Education Machine, Moderator: Don Ulrich, CASH Chair, Clovis USD; Panelists: Brian Cahill, Balfour Beatty; Bill Latham MeTEOR Education; Rex Miller, mindSHIFT</td>
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<td>1:05 p.m.–1:15 p.m.</td>
<td>Student Design Awards, Mike Vail, NAC</td>
<td>Architecture, CASH Past Chair; David Miranda, Tustin USD</td>
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<td>1:15 p.m.–1:30 p.m.</td>
<td>James L. Murdoch Lifetime Achievement Award, Gene Hartline, CASH Founding Chair; Dave Doomey, CASH Past Chair; Myrtha Pools USA; Tom Duffy, Murdoch, Walrath &amp; Holmes</td>
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Humanizing the Education Machine

Tuesday, February 26, 2018
Opening General Session and Lunch
Hyatt, Regency Ballroom

Sponsored by:

Balfour Beatty
2018 is shaping up to be another banner year for school district GO bond elections. Planning for an election starts with evaluating facility needs, financial capacity and political readiness, then crafting a sound and lawful bond measure through a transparent community and governing board process. Depending on your district, this may be easier said than done, so learning and preparation are key. This panel brings together the Redwood City ESD, the Alta Loma ESD, and experts in finance, election strategy, and the law to share their tips for success.

**Room 306**

**Legislative Advisory Committee Meeting**

The Legislative Advisory Committee meeting is open to all attendees.

**Room 307**

**School Construction 101**

Deidree Sakai, Dannis Woliver Kelley

A survey course on the basics of school construction, including roles of team members, planning and design process, project delivery methods, selection of consultants and contractors, and prudent considerations for successful projects. A panel comprised of a district representative, an architect, a construction manager and attorney will give their different perspectives on the issues and share their experiences in the field.

Fred Yeager, CDE/School Facilities and Transportation Services Division

This workshop will focus on providing participants with helpful tips and points to assist with devising a winning strategy for a smoother, more successful project approval process. In addition, the agencies will provide an overview of their latest efforts to improve services, and provide research and best practices to LEAs, architects, and other professionals in the industry.

**Room 309/310**

**Survivor: SFP Island!** (P&PM)

Alice Houseworth, PlaceWorks

Do you have what it takes to survive on SFP Island? Can you outwit, outplay and outlast your fellow school planners? In this session we will test your knowledge against the other tribes, until only one tribe remains. If you pass certain tests, you will win the immunity idol, which will protect you from being thrown off the island. Otherwise, your SFP knowledge will be suspect and you will be cast off! Ask yourself: do you have what it takes? As practicing school planners, it is important to know how to tackle different facility issues. Based on real-life scenarios we will take your knowledge of facility planning issues and solutions to the next level. This fun, lively and interactive session is a great way to test your knowledge about school facility planning. Our panel of experts will judge the answers and award points.
Room 314
Maximize Your Project Dollars: The Value of Pre-Planning and CEQA (M&O)
Kelly Rem, Lozano Smith

This workshop will explore the value of pre-planning to maximize project dollars. Often, districts are simply unaware of how to maximize their bond dollars to get these projects initiated and completed. This workshop will identify the needs districts have for their schools, what current programs/projects are in place to address some of those needs, and figuring out what gaps need to be filled prior to the bidding process. The California Environmental Quality Act (CEQA) is a complicated body of law governing school district projects, and its application is very broad. Failure to comply can result in significant delays. This workshop will review the application of CEQA and other environmental laws to school district projects, how to identify those projects, and how CEQA is used by project opponents. This workshop will explore the application of CEQA and other environmental laws to projects, including renovations, expansions, and real property sales or acquisitions. It will help districts identify other actions that are deemed to be projects under CEQA. We will also cover recent developments and issues unique or common to school districts. This presentation will provide participants with an overview of the CEQA process, a better understanding of the applicability of other environmental laws, and answers to their real-world questions.

Room 315
Next Generation Learning (SA)
Rex Miller, mindSHIFT

The learning environment of the 21st century remains largely unchanged from the traditional schoolhouse. How can the environmental design support the learner and provide educational space that supports personalized learning? Attendees will see demonstrations and case studies of the challenges students and teachers face in today’s classrooms and how rethinking Next Generation learning can cause change to occur. Today, more than ever, we are seeing the building become an attitude-changer for delivery of instruction causing us to rethink how students, teachers, staff, and the community use the built environment to learn and innovate together.

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Continuing Education

(AIA)* American Institute of Architects
(HSW) Health Safety & Welfare
(MCLE) Minimum Continuing Legal Education

*All workshops and clinics qualify for AIA credits. Additional continuing education credits are noted next to the title of the session.
Room 302/303

Innovation Toward Zero Net Energy (SA)

Addison Covert, Parker & Covert LLP

The California Zero Net Energy Initiative is the goal for public school new construction buildings by the year 2030. But how do we get there? We will review innovations and new technologies in the area of ZNE, including: on-site energy storage and Bio Phase Change Material. What is the potential for these advances? What are the hurdles? And how are they currently being applied? We will also look at various projects that successfully implement these new techniques and how they may influence the future of our quest for ZNE.

Room 304/305

Maximizing Facilities’ Impact on Student Learning... Insight from Sacramento State’s School of Education

Laura Knauss, AIA, Lionakis

What can teachers teach designers about classroom and facilities features that best support standards-aligned teaching and learning? How can designers support teachers’ “design thinking” so that classroom and facilities spaces are optimized for student learning? How can we ensure the future designers and future teachers remain in dialogue about these important issues? Join us as we talk with professors, master of education candidates, experienced teachers, and research teams about their experiences working in aging school facilities, in renovated school facilities, and in new school facilities. We’ll highlight the features of NextGen spaces – flexible, technology-rich environments – and how they align to the pedagogy envisioned for the state’s new content standards. We will discuss the benefits of a facilities “strand” as part of a comprehensive curriculum for future teachers, as well as the insights that research on teaching and learning can bring to our facilities efforts.

Room 307

Wearing the Hard Hat and Taking Control Over Your Project: Construction 201

Anne Collins, Lozano Smith

This advanced workshop takes a unique look at the construction and litigation stages of school projects. The overall theme of the presentation will be how districts can take back control over their construction project through the use of their contract documents, project team members and communication tools. Centered on the most common pitfalls, we will share real life examples, strategies and lessons learned. We will address issues affecting all areas of the construction process including scheduling issues; changes to the work; payment problems and project close-out. The latest legal updates and essential contract provisions will be woven into the workshop and attendees will leave with a greater understanding of pre-litigation triggers and more effective management of their projects.
Examining Various Property Use Schemes to Make Your School Sites Work for You (FM)

Jessika Johnson, Dannis Woliver Kelley

School district facilities and fields are often in high demand by the community and local public entities. This workshop will compare various property use strategies that a school district may use to make school facilities and other real property available to others, including joint-use agreements, leases, joint occupancy agreements, community recreation programs agreements, and the Civic Center Act. Learn how and when your district can use these different property use strategies, the procedural requirements for each, and the advantages and disadvantages you’ll want to consider, including the difference in fees or rent that a district may collect under each strategy. Attendees will also hear from a panel of school district representatives with experience utilizing the various strategies. Whether your district has surplus property, vacant classroom space, or simply a high demand within the community for use of school district facilities and fields, this is a workshop you won’t want to miss.

How to Win On Election Day! (P&PM)

Alan Reising, Long Beach USD

Dozens of California school districts are planning local bond measures for 2018 and beyond. It takes skill and experience to translate a district’s needs into a bond campaign that garners support in its community. As school facility planners and designers, we know early planning and communication are essential to success. The victorious campaigns we’ve been a part of had two things in common: districts prepared facilities master plans and they reached out to the voters to provide the information needed to make an informed decision on Election Day. How did they do it? What steps did they take? Join this lively panel for an overview of successful bond campaign strategies. This presentation will include real-world case studies—overviews of what worked and what did not.
Session Details

10:15 a.m. – 11:30 a.m.

Room 314

How to Use FIT for Cost Savings and Communication (M&O)

Stephen Turner, Mendocino County Office of Education

The Williams Settlement required that schools meet the “Good Repair” MINIMUM standard, and the Facility Inspection Tool (FIT), developed by the Office of Public School Construction (OPSC), is used by most districts. The CASH Maintenance Network has convened the CASH FIT 2.0 Guidebook Committee which has updated the existing Guidebook, with the goal of tightening up the rating system to more accurately report the facility condition in the context of the eight Local Control Accountability Plan (LCAP) Priorities. This will give M&O managers a tool to justify capturing LCAP dollars to ensure they have the facilities that further LCAP priorities, such as: 1) redefining the “Good Repair Standard” – Explore techniques for engaging stakeholders, crafting your message, cultivating support, and expressing your funding needs as a multi-tiered system of support that contributes to all LCAP priorities; and 2) committee members will present how to use the CASH FIT 2.0 Guidebook to articulate the maintenance needs in your district for short and long-term success. If you are an M&O director that would like to show how going beyond “Good Repair” improves student achievement as defined by the LCAP priorities, this is a workshop you cannot afford to miss.

Room 315

Career Technical Educational Facilities Program Funding (STA)

Tracy Sharp, Office of Public School Construction

“The Office of Public School Construction (OPSC) will provide information on how to access Career Technical Education Facilities Program funding. Recently, $500 million was made available through the passage of Proposition 51. Topics Include:

• Career Technical Educational Facilities Filing Round Info
• OPSC Funding Application Process
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Clinic Details

2:30 p.m. – 4:30 p.m.

Room 306
The Reality of Next Generation Learning – What Works and What Doesn’t? How to Optimize Spaces and Empower Staff to Build a Creative and Positive School Environment (SA)

Walter Estay, IBI Group

“This program will provide a realistic view of what IS and IS NOT working in NEXT GENERATION LEARNING environments. Examples of educational design will show how spaces can elicit desired behaviors in students while providing the crucial support needed for teachers in Next Generation Learning Spaces. Results from qualitative and quantitative assessments supported by post-occupancy reviews will shed light on what makes spaces successful or unsuccessful and what USERS do within classrooms to meet their needs.

We recognize that physical space plays an important role in mediating the learning process. Physical features can set broad limits on the phenomena that occur in a setting, making some behaviors more or less likely to occur. Through extensive post-occupancy reviews, this workshop will delve into the unique qualities of learning centers created as “destination places” and analyze their performance. Classrooms, spaces which are typically standardized, benefit from teacher driven adaptations, or “HACKS.” Hacks assist in classroom management, increase operational efficiencies, and improve student-owned work. Interpreting the information derived from planned spaces and teacher hacks will result in classrooms and spaces designed to better achieve desired outcomes (e.g., personalized learning, student interaction, student-directed learning).

Room 307
Game Changer (SC)

Gil Fullen, Balfour Beatty

Taking a 13.7-acre site, and an existing 335,000 square foot office building, and repurposing it to create a state of the art DSA certified facility, to accommodate multiple collaborative high school programs in teaching spaces of the 21st Century. This facility has it all. This workshop will cover strategic planning, partnering, and negotiating with both private and public entities, key activities that were instrumental to launch the construction of the new Wiseburn High School. This workshop will also cover the many obstacles and adversity that the team had to overcome, including the acquisition, and re-use of an existing multi-level private facility, and conversion to a DSA certified facility, while working to secure adequate funding, resolving CEQA findings, and many other challenges that have resulted in a world-class facility.
Clinic Details

Room 308
Humanizing the Education Machine (P&PM)
Don Ulrich, Clovis USD
The role of the school facilities department continues to take on more responsibility and complexity. Creating future-ready schools requires multiple stakeholders who work together to rethink the way students learn. The facilities department of the future will play a central role as a leader of this process. They will help teachers adapt to the new learning environments. They will help lead community engagement to reimagine the new environments that support learning. They will help the administration make the case to the community for the capital improvements necessary. You will hear four experts share practical leadership skills that will prepare you and take your questions. Come and participate in a collaborative exercise that will address the most pressing issues you currently face.

Room 309/310
Managing Useful Life of Equipment and Systems to Better Budget Maintenance; District Benefits of Conducting Deferred Maintenance (M&O)
Julie Williams, Colbi Technologies
Providing stakeholders defensible, data-driven information in support of the maintenance budget can be summarized in reports, but requires a method to collect, track, and report useful life of equipment and systems. Using the Deferred Maintenance Program definition of systems list, this workshop seeks to provide attendees with equipment/systems management methods and reporting samples to communicate needs and status of district property, equipment, and systems in a budgetary format for better decision making. It's all about money - what to spend and how to spend it. We'll help your district strategize how much to allocate and determine spending priorities. Whether facing issues of growth accommodation; building shell integrity; code; health and safety, including accessibility and security; site work; classroom renovation; or administrative and other support buildings requiring renovation and/or modernization; these district priorities speak volumes in attracting a diverse student body of supportive families and an engaged team of educators. The old saying: what you see is what you get, rings quite true. Parents and/or caregivers entrust their children with the district every day when dropping them off at school. Those parents and/or caregivers need assurance that the district is providing the best education in the safest, most secure, updated and accessible educational environment. What a district invests in its maintenance is returned by a neighborhood community that measures its pride by a school facade absent of graffiti, a student body that enjoys their learning environment plus yields higher test scores, educators retained for longer terms, robust parent and/or caregiver support that provides for the welfare of the entire school community. So which deferred maintenance projects will be the focus of your district?
Clinic Details

2:30 p.m. – 4:30 p.m.

Room 314
Legislative Update

David Walrath, Murdoch, Walrath & Holmes

This workshop will address governmental actions and issues that are not in legislation but can affect California school district facility programs. Included in this presentation will be the CASH Sell More State Bonds Now campaign, how CASH is preparing for a 2020 State School Bond activity, how initiatives on the November Ballot could affect school facility programs, issues for polling for June and November local school bonds, what is new in federal infrastructure proposal to help school facilities and more.

Room 315
Finance 101: Entering the Abyss of California K-12 School Finance (FM)

John Baracy, Stifel, Nicolaus & Company, Incorporated

This is a beginner’s guide to California K-12 school finance. This workshop will include a discussion of three of the more commonly used vehicles for financing school district improvements with debt financing both tax-exempt or taxable, including: General Obligation Bonds (GO); Certificates of Participation/Lease Purchase Agreements (COPS/LPAS); and Mello-Roos/Community Facilities Districts (CFDS). There are some significant changes to federal tax law that take effect in 2018 due to implementation of the 2017 Tax Cuts and Jobs Act. The panel will cover these changes and their impact to facilities financing of California school districts. With 2018 gearing up to be another popular local school district bond measure election year, emphasis will be placed on the steps and procedures for placing a Proposition 39 (2000) GO Bond Election on the ballot in either June or November 2018. Additional topics that will be covered: 1) roles and responsibilities of the school district in the debt issuance process, as well as other members of the financing team; and 2) the mechanics and components of a bond sale. The panel will be moderated by a prominent underwriter of California K-12 school district debt, and the panel participants will be a school district representative, a bond/disclosure attorney, and a financial advisor.
**Virtual Reality and Its Uses Today for Planning, Design & Construction**

*Daniel Shirkey, Balfour Beatty*

Virtual Reality (VR) technology has made a significant impact not just on gaming, but training, simulations, and now design & construction. This roundtable will encourage participants to state the current challenges they face in planning, design, and construction and explore how the new capabilities VR provides can solve or mitigate these challenges today and into the future.

**Collaborative Delivery Methods**

*Kim Scott, Blach Construction Company*

The conversations around delivery methods are never-ending. From legislation to court cases to community perceptions, there are many factors to consider when selecting a delivery method for your project. This roundtable will facilitate a discussion centered around delivery method options, and what factors you may want to consider when determining which delivery method is right for your project, all through the lens of the builders and practitioner.

**Cracking the Pavement Code**

*Joe Ririe, Pavement Engineering, Inc.*

A crack is a crack is a crack - unless it’s in your asphalt pavement where there is no such thing as an ordinary crack. A crack can be the result of simple pavement shrinkage from aging and the effects of sun and water, or it can be the result of structural failure from poor construction or fatigue and years of heavy, repetitive loads. Visually, pavement may “lie” about its true condition, so knowing what to look for, how to respond and when to respond can mean the difference between a few hundred dollars in maintenance treatments and tens of thousands of dollars in rehabilitation or reconstruction. Designed for M&O staff, this roundtable discussion will look at age-related pavement cracking and fatigue or load-based cracking, and treatments for managing your pavement effectively at the lowest cost.

**Options for Portable Replacement**

*Will Cannell, JL Modular*

Most districts don’t want to replace their existing portables with newer portables. Luckily there are numerous options for portable replacement. This roundtable will explore the options and delve into their respective costs.
The State of Solar and Storage in 2018

Bruce Rich, WSP|Parsons Brinckerhoff

This roundtable will discuss: how schools and the industry are increasing the value of installed Photovoltaic (PV) solar systems by adding large-scale energy storage systems to their campus grids, what the procurement models for adding storage are, the economics of storage, and how the changing utility rate structures will affect your energy cost.

Bidding “Hiccups” and Best Practices to Deal With Them

Kimble Cook, Orbach Huff Suarez & Henderson, LLP

This roundtable explores the “hiccups” that may occur during the bidding process and provides practical solutions for dealing with them — along with a question and answer/audience participation portion.

Technology Planning and Procurement for School Districts – Basics of Procuring Technology Projects

Samuel Santana, Dannis Woliver Kelley

Attendees will learn about procurement basics with regard to technology projects. This roundtable will focus on helping attendees determine the type of technology project at hand and whether public works requirements are applicable. This session will cover bidding basics, exceptions to bidding, and related matters.

Parking, Parent Drop-Off and Other Site Design Issues – A CDE Primer

Diane Waters, California Department of Education

What does CDE look for when reviewing site plans? How to design safe and effective parking and drop-off areas. Eliminating conflicts between pedestrians and vehicular traffic.
Roundtable Discussions
2:30 p.m. – 3:15 p.m. Room 312

Classrooms of the Future: High Performance Learning Environments
Michael Schoen, CSDA Design Group
Michael Schoen, AIA, LEED AP, Principal of CSDA’s Los Angeles office in conjunction with Leah Hanes, Executive Director of Two Bit Circus, will moderate this roundtable discussion. Mike and Leah will be presenting ideas and case studies on this exciting topic and how students’ and teachers’ performances are enhanced by these facilities. Mike and Leah will also lead a discussion on how Two Bit Circus’ innovative critical thinking process is creating curriculums for the classrooms of the future that are being constructed today and how technology and flexibility can be used to plan decades in advance.

CEQA and DTSC 101 for School District Staff
Jessica Mears, Riverside USD
Don’t bother with long, complicated workshops on CEQA and DTSC. This roundtable will focus only on what school district staff need to know to get projects through these complicated processes. The roundtable will be conversational in style and at a pace that allows listeners to absorb the information and ask questions.

Student Design Award Winners – Meet the Up-and-Coming Architecture Superstars
Mike Vail, NAC Architecture
The winners of CASH’s Student Design Awards will be sharing the stories behind their projects with Annual Conference attendees. Join these outstanding future architects as they review their work and answer questions from the audience. It’s your chance to be on the ground floor of what will surely become an Annual Conference tradition. Don’t miss this opportunity to meet these up-and-coming architecture superstars.

Healthy Schools Act: Implementation, Training & Notifications
Rob Corley, California Department of Education
Hear updates about the Healthy Schools Act and what it requires of school districts. Learn why many disinfectants are classified as a pesticide; training and record keeping requirements; on-campus pesticide use data; and new notifications for nearby (1/4 mile) agricultural pesticide use. School IPM staff from the California Department of Pesticide Regulation will answer questions and provide information.

• The Healthy Schools Act Training – Who Needs It and How to Get It
• Disinfectant Wipes – How the Healthy Schools Act Impacts Their Use
• Pesticide Use Reporting – What, How, and Why to Report
• Agricultural Pesticide near Schools Regulations – School Administrator Perspective
Maximize Your Long Term Energy Savings

Matt Spence, Indoor Environmental Services

Proposition 39 has provided districts with valuable funding for energy upgrades and has helped kick-start energy management efforts across California schools. Have you used your investment for learning opportunities for staff and students? How will you ensure the project continues to save energy and money? Stay ahead of the curve to truly maximize your savings. Make sure your district establishes a long-term sustainable strategy moving forward. Join this roundtable for a discussion on how you can keep the momentum going and provide lasting energy savings by educating and influencing staff and today’s youth to conserve energy.

Planning for the Unknown: How to Plan and Build for New Programs That Are Defined and Constantly Changing

Kevin Wilkeson, HMC Architects

A discussion of how best to plan and design for new and innovative programs that lack a definition of facility needs due to their uniqueness and evolving nature. STEAM labs, engineering labs, Makerspaces, and other innovative specialized spaces often need to be designed and built before their programs are developed. Examples of planning for the unknown, flexibility and adaptability from education, healthcare, and high tech will inspire and launch a discussion of how to work with visionary educators and best support constantly evolving programs and curriculum delivery.

Hard Bids and Competitive Selection

Deidree Sakai, Dannis Woliver Kelley

Discussion of the procedure for hard bidding (lowest responsive, responsible bidder) and request for qualifications and/or proposals (i.e. best value) based on types of work or services and project delivery methods. Also, discussion of evaluation of bids/proposals and handling protests or appeals.

Storm Water Management – New Rules for K-14 Schools

Water resources in California are more important than ever. In order to ensure that clean water exists for everyone, the State Water Board and Regional Water Quality Control Boards are tasked with regulating discharges into our surface waters so that the beneficial uses of our surface waters are maintained. One major contributor to surface water impairment is urban area runoff, both from storm water and non-storm water sources. The State Water Board adopted the phase II Small Municipal Separate Storm Sewer System (MS4) permit in 2013 to help prevent pollution from smaller urban sources from entering, and thus degrading, our surface waters.
James L. Murdoch Lifetime Achievement Award

Each year, the Coalition for Adequate School Housing (CASH) presents the James L. Murdoch Lifetime Achievement Award to a member who exhibits commitment and dedication to the betterment of school facilities for K-12 students in California. The award is named in the honor and memory of Jim Murdoch, the CASH organization’s first advocate for quality education facilities. Through his leadership, CASH became the strongest statewide organization with the mission of providing for and improving the learning environment in K-12 schools.

Jim served as senior staff of the Legislative Analyst’s Office from 1965-69 and as the Staff Director of the Assembly Education Committee from 1971-80. He was pivotal in shaping post-Proposition 13 local government finance legislation.

In 1981, Jim founded several education policy and finance businesses, including Murdoch, Mockler and Associates; Murdoch, Walrath and Holmes; School Facility Consultants; and Comprehensive Legislative Update on Education (CLUE), all of which bear his indelible marks of fairness, honesty and accuracy.

He devoted his 38-year career to serving California’s public schools and is credited with leading every statewide school facilities bond issue from 1982-2002.

Jim was known for his expertise on school facilities and was renowned for his wry sense of humor, which was an effective foil in disarming political adversaries. He was a world traveler and avid sailor whose generosity, loyalty, and lively spirit touched, and continues to touch, many lives.

Past Recipients

2017 Nina Boyd
2016 Bill Meehleis
2015 Steve Hartsell
2014 Bill Dawson
2013 Mamie Starr
2012 James Gilliam
2011 Kathleen Moore
2010 Kelvin Lee
2009 Bill Lucas
2008 Constantine Baranoff
2007 William Cornelison
2006 Carl Thorsted
2005 Gene Hartline
2004 Dave King
2003 Floyd Stork

CASH 39th Annual Conference on School Facilities
Congratulations

to Bayshore Elementary School District
on the Grand Opening of The Bayshore School
NextGen Experience: Transcending Boundaries

An interactive, educational showcase and simulated classroom space, which offers school facility practitioners a new way to explore innovative learning spaces, right on the Trade Show floor.

NextGen Experience is a hands-on simulated learning space designed to provide relevant content around latest innovations in the interior of the classroom. NextGen Experience showcases innovation in several areas including: architecture, flooring technology, moveable walls, furniture, lighting, acoustics and more. NextGen Experience offers attendees the chance to try out new products and services in small group presentation that may be utilized in their future classroom designs and connect with industry experts in this field. NextGen Experience is a unique endeavor for CASH and is a cutting-edge way to enhance the Trade Show floor.

The NextGen Experience is Open During Trade Show Hours:
Monday, February 26      5:30 p.m. – 7:00 p.m.
Tuesday, February 27     10:00 a.m. – 5:30 p.m.
(Closed for lunch from 12:00 p.m. – 1:00 p.m.)
Experience NextGen in Action!

Convention Center Room 308 will be equipped with state-of-the-art NextGen furnishings. Attend any of the workshops in this room to experience true innovation.

NextGen in Action Workshop Schedule:

**Tuesday, February 26, 2018**

8:30 a.m.–10:00 a.m.       Top Tips for Getting Your Project Approved – An Overview of the State Agencies

10:15 a.m.–11:30 a.m.       Examining Various Property Use Schemes to Make Your School Sites Work for You

2:30 p.m.–4:30 p.m.         Humanizing the Education Machine

**Wednesday, February 27, 2018**

9:00 a.m.–10:30 a.m.       What You Need to Know On What’s Happening Now

10:45 a.m.–12:15 p.m.       Innovation & Creativity: STEM & STEAM Learning: STEM Academy in Corona Norco USD & STEAM in Hayward USD

*Special Thanks to Lionakis for designing the NextGen Experience.*
Responding to customer needs through innovative product design, quality manufacturing and excellent value is, and always has been, the primary focus at Arcadia. By maintaining this service-oriented perspective, Arcadia has become a leading supplier of seating and table options for contract furniture markets that include corporate office, educational institutions, healthcare, hospitality, government and sports facilities. With its broad manufacturing capabilities, the company remains responsive to ever-changing requirements and can readily modify standard products or produce custom solutions to better serve customer needs.

AstroTurf-Rekortan

David DiGeronimo
2680 Abutment Rd
Dalton, GA 30720
(760) 613-4313
ddigeronimo@astroturf.com

AstroTurf is one of the world’s most recognizable brands. But a brand is much more than a name. A brand is an experience. The acquisition by SportGroup forges a team of sports surfacing companies that are focused on introducing the most cutting edge technologies for today’s highly trained athletes.

Campbell Keller

Craig Campbell
3041 65th St, Ste 3
Sacramento, CA 95820-2021
(916) 231-9245
ccampbell@campbellkeller.com

Campbell Keller, with over 35 years’ experience in education and administrative furnishings is a powerful resource and partner. Professional services include design and space planning, furniture procurement, installation, and project management. Campbell Keller assists all entities looking to occupy new facilities or transform the aesthetics and function of their existing environment.

Clark/Sullivan Construction

Ted Foor
2024 Opportunity Dr, Ste 150
Roseville, CA 95678
(916) 338-7707
tfoor@clarksullivan.com

Clark/Sullivan Construction is a general contractor with offices in Nevada and California. With over four decades serving the region, our portfolio includes public facilities, education, hospitality, medical, industrial, commercial buildings, and more. We enjoy projects that build better communities. “The partner to build with,” we excel at providing solutions with collaborative delivery methods, including Design-Build, Lease-Lease Back and CMAR.
Spearheading visual communication as the world’s premier glassboard company, Clarus offers glass dry-erase boards that transform interpersonal and written communication. With communication as the primary goal of any academic institution, glassboards create the perfect group study, lecture, and one-on-one collaboration setting. From custom colors and designs, product longevity and cleanliness, to tempered durability and strength, Clarus glassboards will provide your school with the perfect branded writing surface with the best ROI.

Forbo Flooring Systems is the global market leader in commercial floor covering solutions. Marmoleum, our flagship brand, owns a global linoleum market share of over 60%, while Flotex dominates the rapidly growing flocked flooring market with over 90% global market share. In addition to linoleum-based products, Forbo develops, manufactures and markets a diversity of high quality vinyl and textile floor coverings and Coral & Nuway entrance system solutions.

Janus et Cie has been an industry leader in design-driven furnishings serving commercial clients with a dedicated focus on outstanding quality, superior craftsmanship and unparalleled service. Since the company’s founding in 1978, founder and CEO Janice Feldman and her exceptional team have transformed JANUS et Cie from a single showroom in the Los Angeles to a comprehensive global design resource with 19 flagship showrooms, field offices and select dealers throughout the world.
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<tr>
<th>Company</th>
<th>Contact Person</th>
<th>Address</th>
<th>Phone</th>
<th>Email</th>
<th>Description</th>
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<tbody>
<tr>
<td>Lionakis</td>
<td>Laura Knauss</td>
<td>1919 19th St, Sacramento, CA 95811-6714</td>
<td>(916) 558-1900</td>
<td><a href="mailto:bd@lionakis.com">bd@lionakis.com</a></td>
<td>Lionakis is a multi-discipline firm specializing in architectural, structural engineering, planning, interior design, sustainability, access compliance and graphic design services. Building on more than a century of diverse project experience, we excel at providing solutions for commercial, education, civic and healthcare clients with offices in Sacramento, San Francisco, Newport Beach and Honolulu to better serve our clients. We focus on partnering with clients, agencies and industry experts to develop innovative and reliable responses. These partnerships are the core of our business and we strive to provide a level of service that exceeds expectations.</td>
</tr>
<tr>
<td>MDC Wall</td>
<td>Claire Love</td>
<td>400 High Grove Blvd, Glendale Heights, IL 60139</td>
<td>(916) 601-3612</td>
<td><a href="mailto:clove@mdcwall.com">clove@mdcwall.com</a></td>
<td>MDC is one of the world’s largest sources for commercial wall designs and coatings. A proven leader in the hospitality segment, the company provides a broad array of products suiting a myriad of aesthetic preferences and functional needs. MDC’s portfolio includes: eco-friendly products, digital imaging solutions, paint/coatings, curated wall art, hand-crafted wall designs, dry-erase, decorative wall panels, luxury textiles, metallic foils, grasses, woods and vinyl wallcovering.</td>
</tr>
<tr>
<td>MeTEOR</td>
<td>Sean Baum</td>
<td>690 NE 23rd Ave, Gainesville, FL 32609</td>
<td>(925) 872-3204</td>
<td><a href="mailto:sbaum@meteoreducation.com">sbaum@meteoreducation.com</a></td>
<td>MeTEOR Education’s team of educational consultants, learning environment designers, and industry experts helps communities create transformational learning experiences. Through purposeful design MeTEOR effectively combines methods, tools, and environments in a way that empowers teacher-student and student-to-student relationships. As one of the largest providers of learning spaces, including furnishings and professional development services, MeTEOR’s focus is the integration of best practices for teaching and learning to drive increased student achievement.</td>
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<tr>
<td>Milliken Flooring</td>
<td>Marc Cormier</td>
<td>924 Milliken Rd, Spartanburg, SC 29303</td>
<td>(310) 270-6595</td>
<td><a href="mailto:Marc.Cormier@Milliken.com">Marc.Cormier@Milliken.com</a></td>
<td>Milliken has a proven record of delivering superior carpet and LVT flooring solutions that support education interiors from the ground up. From libraries to food courts, offices to residences, student centers to sports complexes — and, of course, classrooms — Milliken carpet is designed to stand up to the challenges at hand.</td>
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Mondo’s rubber flooring products are GREENGUARD Gold Certified from the GREENGUARD Environmental Institute, making them ideal for education installations. Mondo rubber flooring has good acoustic properties; slip and fire resistant; bacterial and microbial resistant throughout, non-porous for easy maintenance; 100% recyclable after it useful life; and contributes toward LEED initiatives.

Shaw Contract is a global design leader, manufacturing high performance cradle-to-cradle flooring products ideal for any learning environment. We believe design goes beyond aesthetics. Our education studio focuses on the needs of students, teachers and maintenance experts, designing flooring solutions for maximum comfort, ease of maintenance, durability and performance. Shaw Contract’s EcoWorx carpet tiles are completely recyclable and PVC-free, making product reclamation and recycling easy and allowing customers to reduce their environmental impact.

Paragon Furniture builds stronger communities by making schools safe, comfortable, active, and inspirational. Paragon Furniture is passionate about its customers and helping them achieve success through the use of comfortable, sustainable furniture products. For more information go to www.paragoninc.com, or call (800) 451-8546.
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### CASH 39th Annual Conference on School Facilities

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tr>
<td>7:15 a.m. – 8:45 a.m.</td>
<td>Maintenance Network Breakfast, Hyatt, Capitol View Room 15th Floor</td>
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<tr>
<td>7:30 a.m. – 8:45 a.m.</td>
<td>General Session &amp; Networking Breakfast, Hyatt, Regency Ballroom</td>
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<tr>
<td>8:00 a.m. – 8:20 a.m.</td>
<td>Guest Speaker</td>
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<tr>
<td>8:20 a.m. – 8:25 a.m.</td>
<td>Treasurer’s Report, Dwayne Mears, CASH Treasurer, PlaceWorks</td>
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<tr>
<td>8:15 a.m. – 1:00 p.m.</td>
<td>Registration, Convention Center, Third Floor, East Lobby</td>
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<tr>
<td>8:45 a.m. – 9:00 a.m.</td>
<td>Break</td>
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<tr>
<td>9:00 a.m. – 9:40 a.m.</td>
<td>Small School Districts Committee Meeting, Convention Center, Third Floor, Room 317/318</td>
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<tr>
<td>9:00 a.m. – 10:30 a.m.</td>
<td>Roundtable Discussions, Convention Center, Third Floor, Room 312</td>
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<tr>
<td>9:00 a.m. – 10:30 a.m.</td>
<td>Workshops, Convention Center, Third Floor</td>
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<tr>
<td>9:00 a.m. – 10:30 a.m.</td>
<td>County School Facilities Consortium Meeting, Convention Center, Third Floor, Room 319</td>
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<tr>
<td>9:40 a.m. – 10:30 a.m.</td>
<td>Legal Advisory Committee Meeting, Convention Center, Third Floor, Room 317/318</td>
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<td>10:30 a.m. – 10:45 a.m.</td>
<td>Break</td>
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<td>10:45 a.m. – 12:15 a.m.</td>
<td>Roundtable Discussions, Convention Center, Third Floor, Room 312</td>
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<td>10:45 a.m. – 12:15 p.m.</td>
<td>Workshops, Convention Center, Third Floor</td>
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<td>10:45 a.m. – 12:15 p.m.</td>
<td>Association of California Construction Managers Meeting, Convention Center, Third Floor, Room 317/318</td>
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<tr>
<td>12:15 p.m. – 12:30 p.m.</td>
<td>Break</td>
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<td>12:30 p.m. – 1:45 p.m.</td>
<td>General Session &amp; Awards Lunch, Hyatt, Regency Ballroom</td>
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<td>12:30 p.m. – 12:40 p.m.</td>
<td>Remarks and Welcome, Don Ulrich, CASH Chair, Clovis USD</td>
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<td>12:40 p.m. – 1:05 p.m.</td>
<td>CASH/AIACC Leroy F. Greene Design and Planning Awards, Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD; Britt Lindberg, AIACC President, Gensler</td>
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<tr>
<td>1:05 p.m. – 1:15 p.m.</td>
<td>Nominating Committee Report, Jenny Hannah, CASH Immediate Past Chair, Nominating Committee Chair, Kern HSD</td>
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<tr>
<td>1:15 p.m. – 1:30 p.m.</td>
<td>Member Service Awards, Tova Corman, CASH Board Member, San Marcos USD</td>
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<tr>
<td>1:30 p.m. – 1:35 p.m.</td>
<td>CASH School Facilities Leadership Academy Presentation, Daniel Hillman, San Ramon Valley USD</td>
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<tr>
<td>1:30 p.m. – 1:45 p.m.</td>
<td>Closing Video, Julie Arthur, CASH Vice Chair, Annual Conference Chair, Palm Springs USD</td>
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<tr>
<td>1:45 p.m. – 2:00 p.m.</td>
<td>Post Conference Debriefing, Hyatt, Regency Ballroom</td>
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Room 304/305
The Connected School... Creating a Smarter More Efficient Energy Future for Your School Building (M&O)
Craig Mesenbrink, Schneider Electric
School buildings in California have evolved greatly over the past 30 years; from no automation to centralized Energy Management Systems, and now the Internet of Things (IoT). Even with all of this evolution and automation, energy continues to be the second highest line item in most K-12 budgets. This session will highlight how school districts are optimizing data and user behavior to make their buildings smarter and improve student and faculty comfort, while boosting operational efficiency and lowering energy use, all while meeting the everchanging demand for creative learning environments. To provide some real-world experiences, we’ll hear from both a school district energy manager and a school district construction director, who will share how they procured, designed, and leveraged these attributes into their schools.

Room 307
Navigating a Hot Construction Market with Minimal Impact to Your Project (SC)
Kelley Cowan, XL Construction
Arne Sandberg, Lozano Smith
While a “boom” period is always better than a “bust” period, there are issues that arise during the former that present challenges to school districts trying to complete their projects at a reasonable price with minimal risk. Listen to an experienced panel discuss how school districts can meet these challenges and still complete their projects as close as possible to the original budget and schedule. This workshop will review various symptoms of a busy construction market, such as: bidding and cost-certainty strategies, potential shortages of contractors and inspectors, and how to address them given applicable legal requirements.

Room 306
Focus on the Future (STA)
Chester A. Widom, FAIA, State Architect
A discussion about technology and its impact on design and construction of schools, with a special emphasis on electronic plan review.

Room 308
What You Need to Know on What’s Happening Now (P&PM)
Gil Fullen, Balfour Beatty
What you need to know on what’s happening now workshop will cover some of the top trending issues that will impact K-12 facilities. This workshop will provide an overview of the impacts of the new Federal Tax Bill, it will cover the latest with the selling of bonds as part of Proposition 51, and latest on audits related to Proposition 51, it will discuss the impacts of SB 743 and the coming major changes to the CEQA Guide-
Session Details

9:00 a.m. – 10:30 a.m.

lines, how to plan and prepare for facilities projects as it relates to labor shortages and escalation, and lastly, obtaining advanced communications for your K-12 leadership and school boards to ensure you are informed about the latest information coming out of Sacramento. If you want to be current with the latest information on these issues affecting school facilities, please join us for this important workshop.

Room 309/310
Beyond Award Winning – Developing a Compelling Value Based School Design (SA)

Brian Whitmore, BCA Architects

The margins that separate architecture firms practicing public educational design in California is very little. We can all create great design solutions that can be compelling, thought-provoking, and award-winning. But generally speaking, our public school clients aren’t necessarily looking for great design alone, they also want great value. How can we create designs that also maintain value by leveraging all available funding, solving complex problems, saving cost, and saving time? Learn directly from those district representatives that are making the facility decisions for public schools in California and what they are looking for from their architect’s designs. This workshop will explore case studies of projects and client relationships that were successful, and not so successful, to understand the pitfalls and ultimately be more aligned on design and value.

Room 319
County School Facilities Consortium Meeting

The County School Facilities Consortium (CSFC) meeting is open to all.

Room 315
Negotiating the Best Clean Energy Proposal for Your District – Or Not (FM)

Kelly Porterfield, Central USD

Between Proposition 39 and incentives for solar projects, it seems like just about every school district has one or more clean energy projects in the works these days. But how to find and negotiate the best possible deal for your district? This workshop will highlight preferable legal and financial terms in clean energy transactions and will focus on reviewing and negotiating project proposals. The panelists will draw on real-life experiences to help you determine when you are getting the best deal, when the timing is just not right – and when you should walk away and start over.
Session Details

9:00 a.m. – 9:40 a.m.

Room 317/318
Small School Districts Committee Meeting

The Small School Districts Committee meeting is open to all.

9:40 a.m. – 10:30 a.m.

Room 317/318
Legal Advisory Committee Meeting

The Legal Advisory Committee meeting is open to all.

10:45 a.m. – 12:15 p.m.

Room 306
Timely Topics from the California Department of Education (STA)

Fred Yeager, CDE, School Facilities and Transportation Services Division

A panel of school facilities planning experts from California Department of Education will discuss changes and updates to the School Facilities and Transportation Services Division, including the Career Technical Education Facilities Program, small school district outreach efforts, and the latest information on Assembly Bill 203. The panel presentation will be followed by breakout discussions with the CDE panelists for a deeper dive into timely topics.

Room 307
Hot Topics in Athletic Facilities (SC)

Ken Mueller, Riverside USD

This workshop will explore recent trends in and impacting athletic facilities. Participants will explore various topics including: gender equity under Title IX and facilities for transgender athletes, creating healthy and environmentally friendly facilities, and strategies for funding new sports facility construction and modernization to aging sports facilities. Limited budgets make constructing or updating athletic facilities a challenge. Successful models for planning, design, funding, and construction of a new athletic facility will be outlined, as well as options for modernization of existing facilities, with particular attention paid to

Key

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<td>Fiscal Management</td>
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<td>Maintainance &amp; Operations</td>
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<td>(P&amp;PM)</td>
<td>Planning &amp; Program Management</td>
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<td>(SA)</td>
<td>School Architecture</td>
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<td>(STA)</td>
<td>State Agency</td>
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Continuing Education

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<td>American Institute of Architects</td>
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<td>(HSW)</td>
<td>Health Safety &amp; Welfare</td>
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<tr>
<td>(MCLE)</td>
<td>Minimum Continuing Legal Education</td>
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*All workshops and clinics qualify for AIA credits. Additional continuing education credits are noted next to the title of the session.
creating functional, healthy, and environmentally sustainable facilities. Newly revised federal programs provide cost-effective borrowing strategies for school districts when constructing athletic facilities. This workshop will also include a case study focusing on the entire life-cycle of bringing a new aquatics project to your district. In-depth analysis of all aspects of the project will be developed and discussed. These include: funding mechanisms, public support, programming, development of plans, the construction process, early operation, and mature maintenance. A panel of professionals provide various viewpoints and share their combined knowledge of blending a CIF/USA swim-certified aquatic facility with local and physical education needs in the State of California.

**Room 308**

**Innovation & Creativity: STEM & STEAM Learning:**

**STEM Academy in Corona Norco USD & STEAM in Hayward USD** (SA)

Robert Sands, Vanir Construction Management, Inc.

A STEM or STEAM learning environment that is authentically aligned with the district’s educational goals creates an ecosystem of relevant learning and engaged students. The role of the teacher evolves to a facilitator of learning and the student to an educational entrepreneur; influencing the design response of STEM environments, and ultimately, encouraging professional learning as new instructional strategies are realized. This session will highlight two interdisciplinary case studies showcasing STEM and STEAM curriculum, design and construction on existing campuses.

**Room 309/310**

**Delivery Methods Applied**

(P&PM)

Gary Gery, PBK

Should I go with Agency CM? Or maybe CM-Multi-Prime? Or maybe we just hire a General Contractor directly and manage the contractor ourselves, but then there is Lease-Leaseback, why should I use this with all the politics and related issues; now I am hearing that Design Build is a good choice. Head scratch... How do I figure out which delivery method will work best for us? This workshop will dive into each delivery method and speak to the uniqueness and nuances of each delivery method - there is a place for each delivery method; however, planning for each and how they are applied is vital.
Room 315
No More “You Design It, We’ll Fix It” Designing Standards in Collaboration with M&O and Facilities (M&O)

Julie Williams, Colbi Technologies

Creating District Design Standards lays the foundation for school districts and design/building teams to minimize product ambiguity, allows for more transparency, reduces outside influences and allows for more warehouse and inventory control while maintaining costs and budget control.

Sounds like a winner, right! Where the challenge exists is creating the connection and input between Education Services, M&O, and Facilities. Districts typically have in place at least some formal documentation that represents educational specifications representing the district’s instructional and programming standards. Districts that have been engaged in a well-managed capital building program will have some kind of formal documentation representing design standards. What tends to be lacking is district facilities standards that address the maintenance and operations elements that follow the implementation of design and construction. Architects designed it, contractors built it, and now M&O staff has to live with the finished product.

- Where was their input in the process of planning and design?
- Were M&O staff members asked to review plans prior to construction?
- Did Facilities, M&O, and Education Services communicate throughout the planning and design process?
- Was due diligence taken in researching specified products?
- Was bidding language written tight enough to minimize ambiguity of products and loose enough to invite representative bidders?
- During project phases, was M&O invited to participate in project inspections and construction meetings?

As we move forward in the next decade, billions of dollars will be spent in planning, designing, and constructing schools and learning environments. Now’s the time to set precedence in collaboration with vital input from M&O and the facilities design/construction team members. This workshop is designed to offer working solutions, provide a collaborative environment, and allow the audience participants to leave with knowledge and materials that are immediately applicable. You’ll even make a few friends by the end of the session!

Room 317/318
Association of California Construction Managers Meeting

The Association of California Construction Managers (ACCM) meeting is open to all.
Learning starts with curiosity, is fed by discoveries, and continues for a lifetime. Education lays the foundation for the future. Wells Fargo salutes the Coalition for Adequate School Housing.

Learn more at wellsfargo.com/com/financing/public-finance.

For more information, please contact:
David Johnson, Managing Director • 213-253-7247
Scott Gorzeman, Director • 213-253-7232
**Roundtable Discussions**

**Dissecting the Voluntary Mitigation Agreement – Tips, Tricks, and Trends**

*Jessika Johnson, Dannis Woliver Kelley*

Many school districts and developers opt to enter into voluntary mitigation agreements in lieu of the imposition and payment of statutory school impact fees because of the flexibility these agreements may offer and the additional benefits that can be negotiated and gained by both parties. This roundtable will cover what you need to know when determining whether a voluntary mitigation agreement is right for your district, including best practices and potential concerns, options for alternative means of mitigation to consider, pitfalls to avoid, tips on how to navigate through hurdles, and recent trends. If your district regularly enters voluntary mitigation agreements and you want to stay on top of the curve, or if you are unfamiliar with these kinds of agreements, but curious to learn more, this is a discussion you won’t want to miss!

**CUPCCAA**

*Phil Henderson, Orbach Huff Suarez & Henderson LLP*

The California Uniform Public Construction Cost Accounting Act (CUPCCAA) is a very effective method to informally bid construction projects. This roundtable is a must for anyone who is considering becoming a CUPCCAA district or for anyone who wants to make sure they are fully taking advantage of how CUPCCAA is working in their current district.

**Drinking Water in Schools – New Requirements, Funding, and Resources**

*Diane Waters, California Department of Education*

The CDE will discuss recent programs, requirements, and resources available to LEAs so they may provide clean, safe drinking water for all students.

**Storm Water Management – New Rules for K-14 Schools**

Water resources in California are more important than ever. In order to ensure that clean water exists for everyone, the State Water Board and Regional Water Quality Control Boards are tasked with regulating discharges into our surface waters so that the beneficial uses of our surface waters are maintained. One major contributor to surface water impairment is urban area runoff, both from storm water and non-storm water sources. The State Water Board adopted the phase II Small Municipal Separate Storm Sewer System (MS4) permit in 2013 to help prevent pollution from smaller urban sources from entering, and thus degrading, our surface waters.
M&O Hot Topic: New Requirements for Agricultural Pesticide Applications Near Schools

Ian Padilla, Murdoch, Walrath & Holmes

Agricultural pesticide applications near schools have been an M&O and facility hot topic for the past few years. The California Department of Pesticide Regulation (CDPR) adopted new regulations in late 2017 that address agricultural applications near K-12 schools and day care centers. The regulations establish minimum distance standards for certain agricultural pesticide applications near schools and annual notifications to schools. Over 2,000 schools are anticipated to be affected by the new requirements. Ian Padilla will introduce Randy Segawa, Special Advisor, Pesticide Programs Div., who will go into detail about the new requirements and be available to answer questions. If your school is in or near an agricultural area, this is a roundtable that you cannot afford to miss.

School Finance 101: Financing School Facilities in California

Stacy Toledo, Parker & Covert, LLP

In this roundtable, participants will briefly review the history of school finance in California before turning to the mechanisms and processes for funding new school facilities and modernizing aging facilities, including the different types of borrowing that can be utilized for school facilities. We will end our discussion with surveying the landscape of recent attempts at school finance reform and examine how school funding may change in the future, including brainstorming what funding reforms we would like to see implemented.
Roundtable Discussions

10:45 a.m. – 11:30 a.m. Room 312

Managing Project Costs During Construction

Marsha Perry Taras, Roebbelen Contracting, Inc.
Managing the budget during construction is one of the biggest challenges for Project Managers. This roundtable will focus on strategies for keeping costs under control during construction. In addition, change order strategies and minimizing unforeseen conditions will be discussed. Schedule delay is a major driver of cost on a project. Learn how a schedule game plan is key to a successful project. This roundtable focuses on: 1) Change orders and how to get fair pricing; 2) How to approach change order negotiation; 3) Estimate reconciliation; and; 4) Various delivery methods and challenges on modernizations and new construction. Bring your specific project challenges and together let’s work on solutions!

Getting to Zero – Develop an Approach to Plan and Succeed

Amy Cortese, New Buildings Institute
Schools are leading the race to zero net energy (ZNE) construction with over 100 verified and emerging educational buildings across the country. These buildings offer students and teachers healthy and productive learning spaces and save money on utility expenses that can be reinvested in the classroom. However, as populations continue to grow and buildings and infrastructure continue to age, these schools need to implement policies, programs, and practices to combat energy and climate volatility and put money back in the classrooms. With California mandates for ZNE looming, this discussion will identify existing tools, showcase examples, and uncover approaches to help a school district successfully implement ZNE policies and programs. This format will be a peer-to-peer exchange of information. Participants will work collaboratively to identify and propose solutions to the needs of schools as they work toward ZNE.

DSA Roundtable

Chester A. Widom FAIA, State Architect
The Division of the State Architect (DSA) provides design and construction oversight for K–12 schools, community colleges. Plan to participate in this roundtable discussion, moderated by State Architect Chester A. Widom, FAIA.
10:45 a.m. – 11:30 p.m. Room 312

**School Facilities Best Practices, Research, and Digital Resources from the California Department of Education**

*Molly Stitt, California Department of Education*

The California Department of Education provides web-based resources that support the school facilities planning, design, and implementation process. The engaging and succinct fact sheets provide information to community stakeholders on educational specifications, flexible learning environments, technology integration, and more. The discussion will also include the CDE's topic sheets on school facilities research, which focus on whole child concepts and the link between student achievement and school facilities. Join the conversation and provide input on future digital resources to come and hear practical ideas on flexible learning environments from an experienced educator at the CDE.

11:30 a.m. – 12:15 p.m. Room 312

**Energy Efficiency Beyond Prop 39**

*Kyle Frandsen, Balfour Beatty*

We are in the last year of the California Clean Energy Jobs Act (Proposition 39) program, but we have just scratched the surface of our energy efficiency opportunities. Let's discuss our lessons learned from Proposition 39 to help plan for future energy efficiency projects. Attendees at this roundtable will learn about available funding, energy efficiency, renewable energy, energy storage, and saving money!

**The Return of the Millennials: How Will This Affect Inner City Schools and Impact K-12 Facilities and Education?**

*Alicia Greene, McKissack & McKissack*

This session will explore the rush of millennials back to the cities and how it impacts the urban core of K-12 facilities and education. With the increasing number of millennials and their families moving back into cities, districts will need to be prepared for this increase. Additional educators will be needed as well as additional space to house the students. This session discusses the steps that districts can take to prepare for this growth.
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flexible facilities, technology, flexible furniture and teacher training
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Long Range Strategic Facilities Master Plan: 2027
Auburn Union School District
JK Architecture + Engineering

NEW BUILT

Award of Honor
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Irvine Unified School District
HMC Architects

MODERNIZATION/TRANSFORMATION

Award of Honor
John C. Fremont High School
Los Angeles Unified School District
LPA, Inc.

PROJECT IN DESIGN

Award of Excellence
Logan Memorial Educational Complex
San Diego Unified School District
BakerNowicki Design Studio

Award of Merit
Compton High School
Compton Unified School District
DLR Group

Award of Merit
Hayward High School STEAM Classroom Building
Hayward Unified School District
CSDA Design Group

SMALL BUDGET

Award of Excellence
Monarch Launch Pointe
Juvenile Court and Community Schools
LPA, Inc.

Award of Merit
Leroy Greene Academy Modernization
(Center for Innovation/Science Labs)
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### SFLA Graduating Class

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*Indicates New This Year

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<td>431, 433, 530, 531, 532, 533, 630, 632</td>
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<td>WB Manufacturing</td>
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### Handicap Access

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<tr>
<td>Rampco</td>
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<tr>
<td>T.L. Shield &amp; Associates, Inc.</td>
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<tr>
<td>TMP Services, Inc.</td>
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### HVAC

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<td>DMG North Inc.</td>
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<tr>
<td>Geary Pacific</td>
<td>205, 207</td>
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<tr>
<td>Mitsubishi Electric</td>
<td>712</td>
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<tr>
<td>School Air Manufacturing</td>
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<tr>
<td>US Air Conditioning Distributors/ Marvair Air</td>
<td>119, 121</td>
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### Inspectors

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<th>Category/Company</th>
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<tr>
<td>CSI: California School Inspections</td>
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<tr>
<td>Koury Engineering</td>
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<tr>
<td>Sandy Pringle &amp; Associates Inspection Consulting</td>
<td>233</td>
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<tr>
<td>TYR, Inc.</td>
<td>304</td>
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<tr>
<td>Vital Inspection Services</td>
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### Lighting Consultants

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<tr>
<td>CPI Daylighting</td>
<td>714</td>
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<tr>
<td>Musco Sports Lighting, Inc.</td>
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### Modular Building Manufacturers/Dealers/ Suppliers

<table>
<thead>
<tr>
<th>Category/Company</th>
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<tbody>
<tr>
<td>American Modular Systems/Gen7 Schools</td>
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<td>Class Leasing LLC</td>
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### Other

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<tr>
<td>Elite Modular Leasing &amp; Sales Inc.</td>
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<td>Enviroplex, Inc.</td>
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<td>Folia</td>
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<td>Intermodal Structures</td>
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<td>JL Modular, Inc.</td>
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<tr>
<td>JTS Modular Inc.</td>
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<tr>
<td>Meehleis Modular Buildings Inc.</td>
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<tr>
<td>Mobile Modular Management Corp.</td>
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<td>Modern Building Systems, Inc.</td>
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<tr>
<td>Modus Systems</td>
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<td>Prefast Buildings</td>
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<tr>
<td>Project Frog, Inc.</td>
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<tr>
<td>Silver Creek Industries, Inc.</td>
<td>518</td>
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<td>SKC Company</td>
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<tr>
<td>Williams Scotsman</td>
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<tr>
<td>Acorn Surfaces &amp; Treatments</td>
<td>813*</td>
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<tr>
<td>Cintas</td>
<td>706</td>
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<tr>
<td>Extreme Whiteboard Resurfacing &amp; Window Tinting</td>
<td>1006*</td>
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<tr>
<td>MAAS Companies</td>
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<td>National Carport Industries</td>
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<td>Pavement Engineering Inc.</td>
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<td>Phoenix Modular Elevator</td>
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<td>Poligon</td>
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<tr>
<td>Precision Concrete Cutting</td>
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<td>Project Support Services</td>
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<tr>
<td>Restoration Management Company</td>
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<tr>
<td>RWP Landscape Materials</td>
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<tr>
<td>School Specialty, Inc.</td>
<td>833, 932</td>
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<tr>
<td>ZBioScience Inc.</td>
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### Exhibitors by Category

*Indicates New This Year

<table>
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<th>Category/Company</th>
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<tr>
<td><strong>Outdoor/Recreation Equipment Dealers/Suppliers</strong></td>
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<tr>
<td>Counsilman-Hunsaker</td>
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<td>Dave Bang Associates, Inc.</td>
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<td>Gill/Porter Athletics</td>
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<td>M Bar C Construction</td>
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<td>Miracle PlaySystems</td>
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<td>NSP3 Park Associates</td>
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<td>Outdoor Creations, Inc.</td>
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<td>Sport Build</td>
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<td>Sturdisteel Co.</td>
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<td>USA Shade</td>
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<td><strong>Roofing</strong></td>
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<td>APOC</td>
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<td>The Garland Company, Inc.</td>
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<tr>
<td>Tremco Roofing</td>
<td>614</td>
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<tr>
<td><strong>Security/Fire Detection</strong></td>
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<tr>
<td>Allegion</td>
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<td>ASSA ABLOY</td>
<td>537, 539, 636, 637, 638, 639, 736, 738</td>
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<tr>
<td>Bay Alarm Company</td>
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<td>Colorado Time Systems</td>
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<td>ICS Service</td>
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<td>Time and Alarm Systems</td>
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<td><strong>Signage Solutions</strong></td>
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<tr>
<td>Encore Image Inc.</td>
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<tr>
<td>Quiel Bros. Electric Sign Service Company</td>
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<td>Stewart Signs</td>
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<tr>
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<td>Civic Permits</td>
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<td>e-Builder, Inc.</td>
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<td>Extron Electronics</td>
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<td>Facilitron</td>
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<td>SyTech Solutions</td>
<td>202</td>
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<tr>
<td>Three Hill Path Incorporated</td>
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<tr>
<td><strong>Sports Field Equipment and Surfacing</strong></td>
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<tr>
<td>AstroTurf</td>
<td>811, 910</td>
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<tr>
<td>Brock USA</td>
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<td>Design Build Grandstands Inc.</td>
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<td>FaciliServ</td>
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<tr>
<td>FieldTurf &amp; Beynon Sports</td>
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<tr>
<td>FlexGround Surfaces, Inc.</td>
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<td>Shaw Sports Turf and Shawgrass</td>
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<td>Southern Bleacher Co.</td>
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<td>The KYA Group</td>
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<td>UCS Inc.</td>
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<td>USGreentech</td>
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<tr>
<td><strong>Windows &amp; Doors</strong></td>
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<tr>
<td>Winco Window Co.</td>
<td>418</td>
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<tr>
<td>WindowMaster Control Systems Inc.</td>
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</table>
Trade Show Map

Convention Center
Exhibit Halls A/B
3QC (Booth 227)

Teri Becker
950 Glenn Dr Ste 200
Folsom, CA, 95630-3196
(916) 496-8406
Tbecker@3QCinc.com

3QC provides comprehensive commissioning services, led by a team of building experts who proactively collaborate with facility owners and project teams to help deliver Enlightened Buildings — facilities that are safe, healthy, functional, and energy efficient. For 14 years, we have been helping owners realize their requirements through a value added end-to-end quality assurance process managed by our highly accomplished professional team. We help deliver facilities that your occupants and communities can be proud of.

Acorn Surfaces & Treatments (Booth 813)

Jennifer Bain
5629 E Westover Ave
Fresno, CA, 93727-1457
(559) 724-9940
jennifer@acornsurfaces.com

Acorn Surfaces & Treatments is a supplier of multiple industry products. We specialize in new construction concrete restoration, protection and polish, agricultural food and beverage, fruit, vegetable and nut wash, hospitals, institutes and gym odor control and sanitation. We also specialize in Epoxy and Urethane flooring products.

Alan Gibbs Environmental Services/AHTNA Facility Services, Inc. Team (Booth 234)

Alan Gibbs
1101 River Bend Ct
Folsom, CA, 95630-2018
(916) 240-2293
alan.gibbs@adgibbs.com

The AHTNA Facility Services, Inc. and Alan Gibbs Team, Environmental and Engineering Services for Schools, offers more than 15 years experience in our K-14 team professionals working for over 150 K-14 Districts. We provide regulatory liaison, Environmental Investigations (Phase I & II), Preliminary Environmental Assessments (PEAs), Risk Assessments (human health and ecological), Remedial Design and Implementation and Removal Action Work Plans (RAWs), General construction and administration management, Stormwater Pollution Prevention Plans (SWPPPs) Best management Practices (BMPs), and project permitting.
**Exhibitors**

**Allana Buick & Bers, Inc.**
(Booth 514)

Khatidja Khalfan
990 Commercial St
Palo Alto, CA, 94303-4907
(650) 543-5600
bd@abbae.com

Allana Buick & Bers, Inc. (ABBAE) is a leading Architectural Engineering firm with over 30 years of experience specializing in making buildings perform better. Our core expertise and strengths are in building envelope, HVAC, plumbing, energy efficiency, and construction management. We perform investigation, testing, design solutions, engineering, and prepare construction documents for exterior building envelope assemblies. Our clients include: the education sector (K-12 and higher education), the hospitality industry, multi-family sector (apartments and condominiums), industrial and commercial buildings, and public buildings, such as airports, municipal owned buildings, and federal government buildings. For both new construction, as well as existing buildings, our services result in “making buildings perform better” by making them longer lasting with lower operating costs, and by reducing risk during construction.

**Allegion**
(Booth 338)

Melissa Barstow
6689 Owens Dr Ste 200
Pleasanton, CA, 94588-3335
(925) 201-1026
melissa.barstow@allegion.com

Factory representatives for Schlage, Von Duprin, LCN, Falcon Brands, Glynn-Johnson, Steelcraft, Ives and Zero. We specialize in security hardware and access control products. We have provided security solutions for education facilities for over 100 years.

**Alten Construction, Inc.**
(Booth 936)

Shannon Alten
720 12th St
Richmond, CA, 94801-2365
(510) 234-4200
salten@altenconstruction.com

Alten Construction serves public and private clients throughout the Bay Area with a personal touch. Over the past 22 years, they have grown from a small public works company to employing more than 100 people with annual revenues over $80 million. The company’s experience is extensive, and it completes superior, high-quality projects with leadership demonstrated at all stages of a project. They are also committed to green building practices, and have LEED Accredited Professionals on staff.
Ameresco, Inc. (Booth 610)

Ashley Yang
2375 E Camelback Rd, Ste 400
Phoenix, AZ, 85016
(480) 499-9127
ayang@ameresco.com

As a leading independent provider of energy efficiency and renewable energy services, Ameresco has a long history of partnering with K12 and higher education institutions to provide comprehensive energy efficiency, renewable energy and sustainability solutions. Ameresco's services include upgrades to a facility's energy infrastructure; renewable energy offerings; a suite of energy monitoring and information tools; curriculum and student engagement programs. Projects are designed to maintain both fiscal responsibility and environmental stewardship.

American Modular Systems, Inc. (Booths 326, 328)

Chrissy Ramirez
787 Spreckels Ave
Manteca, CA, 95336-6002
(707) 235-4728
chrissy.r@americanmodular.com

American Modular Systems (AMS), one of the largest and most respected modular manufacturers, designs and builds commercial, institutional and educational facilities. With the addition of Gen7 — high-performance, energy-efficient, eco-friendly classrooms — the California-based builder is helping communities create healthy, sustainable learning environments that will benefit students for generations to come.

Ameresco

APOC (Booth 926)

Cathy Pohl
5903 Paramount Blvd
Long Beach, CA, 90805
(562) 423-6471
cpohl@apoc.com

APOC provides schools, municipalities and construction contractors with roofing, waterproofing and restoration systems that maximize productivity, energy efficiency and budgetary compliance. From repair and restoration to new construction applications, APOC delivers quality, performance and integrity. Over 25 years of successful service to California School districts. Visit www.apoc.com or call 1-800-562-5669.

Aquatic Design Group (Booth 318)

Scott Palmer
2226 Faraday Ave
Carlsbad, CA, 92008-7236
(760) 438-8400
spalmer@aquaticdesigngroup.com

Since 1984, Aquatic Design Group has worked with school districts around the State of California to help bring their aquatic facility dreams to reality. This experience results in quality, efficient design solutions that lead to projects delivered on time and on budget. In fact, in the last 10 years, Aquatic Design Group has completed more than 140 high school swimming pool projects in the State of California. Let us help turn your ideas into reality!
Arch-Pac Aquatics (Booth 120)
Ken Moeller
1831 Avenida Josefa
Encinitas, CA, 92024
(760) 809-1360
kenmoeller@archpac.com
Arch-Pac Aquatics is an architectural and engineering design firm dedicated to the design of aquatics, swimming pool or water related projects. We completed the Olympic pools in Omaha as well as many competitive and recreational water facilities throughout the Southwest.

AstroTurf (Booths 811/910)
David DiGeronimo
2680 Abutment Rd SE
Dalton, GA, 30720
(706) 581-5459
ddigeronimo@astroturf.com
AstroTurf is one of the world’s most recognizable brands. But a brand is much more than a name. A brand is an experience. The acquisition by SportGroup forges a team of sports surfacing companies that are focused on introducing the most cutting edge technologies for today's highly trained athletes.

ASSA ABLOY (Booths 537, 539, 636, 637, 638, 639, 736, 738)
Ron Baer
4354 Cooper Oaks Dr SE
Smyrna, GA, 30082
(951) 233-3722
Ron.Baer@assaabloy.com
ASSA ABLOY provides end-users with unsurpassed security, life-safety solutions, and support services to ensure well-functioning doorway systems. Our product innovations span a full spectrum of security technologies from mechanical locks, security doors and high-security master key systems, to advanced open-architecture IP-enabled locking devices. These innovative solutions give end-users a full range of options to secure their facility, enabling more precise selection of locking solutions to facilitate their unique security strategy. Learn more at www.assaabloydss.com.

ATI Architects and Engineers (Booths 605, 607)
Paul DiDonato
4750 Willow Rd Ste 250
Pleasanton, CA, 94588-2762
(925) 648-8800
pdidonato@atiae.com
ATI Architects and Engineers is a full service architecture firm with in-house structural, mechanical, electrical, plumbing, and specialty engineering serving the California educational marketplace. ATI is known for its new school design, remodel, modernization, wholesale replacement, and additions as well as its innovation, Emily™, a family of DSA pre-approved prototypical designs featuring single story, back-to-back, and two story optional floor plans.
B.T. Mancini Co. Inc. (Booth 831)

Roger Andersen
876 S Milpitas Blvd
Milpitas, CA, 95035-6311
(408) 942-7900
roger.andersen@btmancini.com

B.T. Mancini Co., Inc. is a Specialty Contractor that has been serving the Northern California school market since 1964. Our unique diversification of quality products, workmanship and support services, provides our customers with a single source opportunity for many of their needs for both new construction and remodeling work. Our specialties include; floor covering, operable walls systems, coiling fire doors, metal decking, and exterior metal panels.

Bay Alarm Company, Inc. (Booth 720)

Shane Clary
5130 Commercial Cir
Concord, CA, 94520-8522
(925) 808-4315
smclary@bayalarm.com

Family owned and operated since 1946, Bay Alarm is the largest independently owned and operated alarm company in the United States, specializing in fire life safety systems. We cover everything from monitoring to testing and sprinkler inspections. We also offer the newest technology in security cameras and video verification. With 14 service branches throughout California, Bay Alarm is committed to providing the highest level of service to each of our customers.

Balfour Beatty (Booth 631)

Diana Garcia
1501 Quail St, Ste 130
San Diego, CA, 92660
(949) 502-4000
digarcia@balfourbeattyus.com

Balfour Beatty specializes in partnering with educational clients to build stunning institutional facilities. We have transformed the educational landscape throughout California by providing industry leading service, and partnering with clients to challenge the norm to find a better way and make each project a success. The company is consistently ranked among the nation’s largest building contractors and is the No. 3 Educational Builder as ranked by Engineering-News Record California.

Bernards (Booth 520)

Joe Lutz
555 1st St
San Fernando, CA, 91340-3051
(818) 898-1521
jlutz@bernards.com

As one of the most experienced builders and managers of K-12 facilities construction, Bernards successfully achieves the goals of school districts throughout California through a variety of delivery methods, including CM Multiple Prime, CM Agency, and Lease-Leaseback. Student and staff safety and well-being and minimized construction presence are Bernards’ top priorities. Recently completed projects include the Oxnard USD Harrington Elementary School, Irvine USD Heritage Fields K-8 School, and Rowland USD Nogales High School Revival.
Exhibitors

Blair Church & Flynn Consulting Engineers  (Booth 729)
Shannon Marquez
451 Clovis Ave Ste 200
Clovis, CA, 93612-1376
(559) 326-1400
smarquez@bcf-engr.com
Blair, Church & Flynn is a professional consulting firm offering comprehensive services including planning, civil engineering, environmental, land surveying, landscape architecture and construction management. For more than three decades, we have been a trusted advisor to K-12 school districts, community colleges, universities, public agencies and architects. Our campus design professionals have collectively completed more than 700 education-related projects, ranging from master planning and infrastructure engineering, to site and athletic venue design.

Brock USA  (Booth 633)
Julie Trull
3090 Sterling Cir Ste 102
Boulder, CO, 80301
(303) 396-6183
jtrull@brockusa.com
National leader in performance shock pads engineered for artificial turf athletic fields.

Cal EPA, Department of Pesticide Regulation  (Booth 1004)
Ashley Freeman
1001 I St, PO Box 4015
Sacramento, CA, 95812-4015
(916) 445-4300
Ashley.Freeman@cdpr.ca.gov
Since its creation about a quarter century ago, the mission of the Department of Pesticide Regulation (DPR) has been to protect human health and the environment by regulating pesticide sales and use, and by fostering reduced-risk pest management.

California Facility Specialties, Inc.  (Booth 613)
Mike Kurnik
161 Mercury Cr
Pomona, CA, 91768
(909) 599-1200
mkurnik@cafacilityspec.com
California Facility Specialties, Inc. specializes in representing the finest architectural products available for schools and recreational facilities. We intently work with owners, architects, contractors and end users to provide our expertise in planning, estimating, and value engineering. We assist in timely procurement and installation. Our quality service is brought full circle with our full time staff of experienced installers working professionally to complete the construction process. Our products are diverse from indoor/outdoor athletic equipment, scoreboards, volleyball equipment, wall padding, gym divider curtains, telescoping bleacher seating, fixed auditorium seating, and lockers. Our courteous and prompt service staff is available for maintenance and inspections of all your facility needs.
California Financial Services
(Booth 302)

Michael Dodge
412 Humboldt St
Santa Rosa, CA, 95404-4215
(209) 595-0791
mdodge@calschools.com

California Financial Services (CFS) is a full-service financial and facility planning firm advising on bond sales, preparing State facility eligibility/grant applications and negotiating developer fees/mitigation agreements. Our subsidiary, KeyAnalytics, provides professional staffing and proprietary software that consolidates multiple revenue sources and projects into easily useable information for staff, oversight committees and the public. KeyAnalytics also tracks ongoing bond and SFP grant compliance activities. CFS maintains offices in Orange County, Roseville and Santa Rosa.

California School Inspections
(Booth 711)

Joseph Conrad Luis
5355 Brentford Way
El Dorado Hills, CA, 95762-9533
(916) 960-7270
josephconradluis@gmail.com

CSI: California School Inspections is an independent third party inspection service specializing in annual Williams Act inspections using the Office of Public School Construction (OPSC) Facility Inspection Tool (FIT) to provide the inspection and information that is required for the School Accountability Report Card (SARC). CSI is helping districts set the standard in “Good Repair.”

Campbell Keller
(Booths 914, 916)

Eileen Campbell
3041 65th St Ste 3
Sacramento, CA, 95820-2021
(916) 231-9245
ecampbell@campbellkeller.com

Campbell Keller, with over 35 years experience in education and administrative furnishings is a powerful resource and partner. Professional services include design and space planning, furniture procurement, installation, and project management. Campbell Keller assists all entities looking to occupy new facilities or transform the aesthetics and function of their existing environment.

Capitol Energy Systems
(Booth 111)

Kristi DiMatteo
2831 G St Ste 110
Sacramento, CA, 95816-3783
(310) 709-8209
kdimateo@capitolenergysystems.com

Capitol Energy Systems offers a wireless energy management system designed specifically for schools, allowing you to control your HVAC units from any computer. Our technology uses the school’s wireless network so there are no wires that need to be run or additional equipment needed. We offer enterprise level Wi-Fi security and include all of the services needed for school districts to set up a successful EMS system in our initial price.
The firm designs, manufactures and implements corporate identity uniform programs and provides entrance mats, restroom cleaning and supplies, tile and carpet cleaning, promotional products, first aid, safety, and fire protection products and services.

Is renting your school grounds to community groups a challenge for your district? Civic Permits makes this process easy by using the cloud to accept and process use requests online. Online payments, automatic calendaring, date verification, and more!

Class Leasing has been the preferred provider of DSA approved relocatable classrooms, restrooms, and customized office and specialty buildings for both interim and permanent space solutions throughout the State of California for over 26 years. Our current piggyback bid offers a wide range of building types and sizes with multiple options and upgrades to suit your specific project, regardless of size or complexity. Is your project turnkey? Do you require close, thorough and complete collaboration with stakeholders, such as architects, GCs, engineers, or following trades? Do you need a customized newly manufactured building for lease? Call today.
Clifford Moss — Our mission is to help you tell your story. If your goal requires community, political or electoral success, we can deliver. CliffordMoss specializes in public communications, combining significant winning political experience with fresh thinking, innovative tools, and a spirited belief that people support what they help create. Our services include: political strategy, election feasibility and planning, public information programs, stakeholder engagement, and effective ground and online campaigns. Our continuing work is helping transform school facilities, technology and instructional programs to ensure that students receive the education they need to succeed in school, college, careers and life. What’s YOUR story? Let us help you tell it.

Climatec LLC — Since 1975, Climatec has been making buildings safer, more comfortable and efficient through advanced building technologies and energy savings solutions. As the recognized market leader for California K-12, Climatec provides design-build energy conservation programs to improve the health and safety of your facilities and generate substantial savings for your General Fund.

Colbi Technologies, Inc. — Colbi Technologies built Account-Ability, ColbiDocs, and Quality Bidders softwares to put school districts in charge of their construction programs. Their software products focus on tracking everything that needs to be tracked, and nothing more. The complexities of planning and managing a large public works building program are controlled efficiently and consistently, meeting the primary goal of completing all the work that was promised to your community.

Colorado Time Systems - Colorado Time Systems provides premier athletic facilities with platinum quality timing, scoring, and display solutions for most sports. Our product portfolio includes numeric scoreboards, video displays, aquatic training tools, and aquatic timing and scoring for swimming, diving, water polo, and synchronized swimming.
Exhibitors

Commercial Solutions – B.R. Funsten & Co. (Booths 839, 938)
Becky Calvin
105 Industrial Park Dr
Manteca, CA, 95337-6103
(209) 824-7161
bcalvin@brfunsten.com

Commercial Solutions is a division of B.R. Funsten & Company, the largest flooring distributor on the West Coast. Our vast resources and established relationships with respected manufacturers and flooring contractors allow you flexibility in product choices. The Commercial Solutions team offers an exponential level of knowledge in technical, installation and maintenance information. We are here to assist in the development of specifications by matching products exclusively available through Commercial Solutions to your commercial flooring project.

Consolidated Engineering Laboratories (Booth 228)
Terese Salas
2001 Crow Canyon Rd Ste. 100
San Ramon, CA, 94583-5388
(925) 314-7100
tsalas@geosphereinc.net

Since 1975, Consolidated Engineering Laboratories (CEL) has built a distinguished history and impeccable record providing quality assurance, material testing and special inspection, and geotechnical engineering for many landmark projects. Headquartered in San Ramon with full-service facilities in Oakland, Santa Rosa and Sacramento, our testing and inspection agency is the largest in Northern California. CEL is a part of the ETS family of companies with nearly 500 professionals and 14 offices in six states.

CORE Business Interiors (Booth 902)
Tom Zimmerman
7910 N Ingram #102
Fresno, CA, 93711-5828
(559) 297-6400
kristis@corebusinessinteriors.com

When it comes to business furniture in the Fresno area, CORE Business Interiors is the leading full service and “turn-key” supplier for all of your design, specification, furniture, fixtures and equipment needs. We view ourselves as an extension of you. Our job is to understand your specific needs and weave those into an integrated solution that enhances your operation and aesthetic while maximizing the use of your dollar. Years of experience has taught us how to listen, learn, solve and deliver.

Counsilman-Hunsaker (Booth 114)
Linda Duerst
10733 Sunset Office Dr Ste 400
St. Louis, MO, 63127
(314) 894-1245
lindaduerst@chh2o.com

Counsilman-Hunsaker is a full-service planning, design, engineering and aquatic facility operations firm which provides professional services for a broad range of clients including, waterpark resorts, community aquatic facilities, wellness, K-12, hospitality, and collegiate-level facilities, as well as privately-owned facilities. With more than 45 years of experience, we have designed thousands of pools and have completed hundreds of Facility Audits and Feasibility Studies for the development of new or existing facilities. Our firm consists of an integrated team of designers, engineers and operational specialists with unrivaled aquatic industry experience with four office locations in St. Louis, Dallas, Denver and Los Angeles.
CPI Daylighting, Inc. (Booth 714)

Rafael Rivero
28662 N Ballard Dr
Lake Forest, IL, 60045
(847) 816-1060
rrivero@cpidaylighting.com

CPI Daylighting is an award-winning innovator of translucent daylighting technology for high-performance building envelopes that specializes in walls, skylights, and canopies. Since the 1980s, CPI has been a pioneer and leader of the daylighting industry. From our beginnings as a translucent skylight manufacturer to our evolution into being the premier innovator of daylighting technology, we have remained committed to raising the standards for daylighting design and inspiring architects to push the envelope.

Cumming Corporation (Booths 133/232)

Eileen Ta
523 W 6th St, Ste 1001
Los Angeles, CA, 90014
(213) 444-9390
eta@ccorpusa.com

Established in 1996 as a project and cost management firm, Cumming has evolved into a multi-faceted consultancy with a determined focus on providing owner’s representative services that add value at every step of a project’s development, which include program and construction management, energy services and dispute resolution. Today, we serve as advocates for our clients—solving problems, delivering solutions, and driving results—which have led to us becoming one of the most successful firms in our industry.

DecisionInsight (Booth 721)

Pam Grossman
101 Pacifica Ste 380
Irvine, CA, 92618-3330
(877) 204-1392
pgrossman@decisioninsite.com

Enrollment Impact Specialists. DecisionInsight integrates professionally developed enrollment forecasts, updated community demographics with an easy-to-use, map-driven, web-based application. We’ve put the effortless power of point and click analysis tools and the ability to create professional presentations into the hands of district staff responsible for making and communicating data-driven decisions. Our solutions support budgeting, facilities planning and boundary re-alignments. Designed by district leaders for district leaders: a powerful decision support tool for non-technical professionals.

Dave Bang Associates, Inc. (Booth 436)

Eric Huber
PO Box 1088
Tustin, CA, 92781-1088
(714) 904-1771
eric@davebang.com

Dave Bang Associates is one of the largest outdoor recreation equipment distributors in the United States and a top producer for the manufacturers of playground equipment, park and site furnishing, shade shelters and safety surfacing. We work only with reputable playground and site furnishings manufacturers offering high quality products, child safety, and the best customer service in the industry.
Exhibitors

Design Build Grandstands, Inc. (Booth 235)

Michael Smudde
1477 Rawlings Ln
Lincoln, CA, 95648-3220
(530) 680-4062
msmudde@designbuildgrandstands.com

California design and manufacturer of DSA approved and custom bleachers, modular press boxes, bleacher roof structures, shade structures, ADA upgrades, bleacher cleaning and maintenance.

Diversified Woodcrafts (Booth 413)

Tracy Johnson
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Suring, WI, 54174-9033
(920) 279-7680
tjohnson@diversifiedwoodcrafts.com

Diversified Woodcrafts is a leader in educational furniture specializing in art, science, career, technical, and robotics.

DLR Group (Booth 315)

Nancy Martinez
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Los Angeles, CA, 90017
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nmartinez@dlrgroup.com

DLR Group is an integrated design firm providing architecture, engineering, planning and interiors services. We are a nationally recognized expert in K-12 school facilities design and have completed over 2,000 school projects in the last 10 years. This totals 18 million square feet with a construction value of $6.5 billion, including over 350 projects throughout California. DLR Group brings a collaborative experience to our clients rooted in our service approach: listen. DESIGN. deliver.

DMG North, Inc. (Booth 134)

Andrew Hatfield
4795 Heyer Ave
Castro Valley, CA, 94546
(916) 281-6196
andrew@dmgn.com

DMG North is a manufacturers’ representative for custom engineered, high quality Heating, Ventilating and Air Conditioning equipment. We have worked closely with consulting engineers, contractors, developers and facility engineers/owners, in the design, selection and purchase of top quality equipment since 1988. Our engineers, project managers, and applications specialists serve customers in the design/application of Custom and Semi-Custom Air Handlers, Direct/Indirect Evaporative Cooling, Centrifugal and Axial fans, VRF systems, Air Flow measurement, Variable Frequency Drives and more.
Since 1969, Earth Systems has provided services in fields of geotechnical engineering, geology, environmental assessment, materials testing, and special inspection. With twelve offices spanning the State of California, Earth Systems is able to integrate the advantages of local knowledge of geotechnical and geologic conditions. Earth Systems participates in the DSA Lab Evaluation and Acceptance Program. Our labs, equipment, and procedures undergo stringent evaluation to maintain DSA-approved status.

Leaders in Construction Program Management Software. e-Builder is the leading provider of fully-integrated, owner-centric, cloud-based construction software focused exclusively on meeting the needs of facility owners and construction professionals. The company's research and development efforts are solely focused on clients' unique needs and challenges, and providing the lowest risk and fastest deployment option of any system on the market.

A fully-owned subsidiary of EMCOR Group, Inc., Mesa Energy Systems is a full service, licensed HVAC (Heating Ventilation Air Conditioning), building automation and retrofit contracting company headquartered in Irvine, California, with 12 offices in California, Nevada, and Arizona. We provide fully-integrated solutions for preventative maintenance, repair and/or upgrades to existing mechanical, electrical, and control systems to maximize efficiency and economic impact.
EMG (Booth 132)

Erik Piller
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EPiller@emgcorp.com

EMG is a leading architectural, engineering, and environmental consulting firm specializing in facility condition assessments and capital planning. We have completed assessments of projects with more than 700M SF of space in the last 3 years for K-12 schools, higher education, and government clients.

Encore Image, Inc. (Booth 713)

Kelly Quirarte
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(951) 334-4982
k.quirarte@encoreimage.com

For over 60 years, Encore Image has created signs and sign systems to help its clients succeed in business. With that same spirit, we hope that Signs4Schools will assist you in strengthening your position in your community and displaying the pride you have for your school.

ENGIE Services U.S. (Booth 220)

Veronica Ornelas-Chinn
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(925) 257-4313
veronica.ornelaschinn@engie.com

ENGIE Services U.S. is a national energy company that works with education, local government, commercial, industrial, and institutional organizations to implement efficiency and sustainable energy solutions that save money, enhance safety, improve assets, and protect the environment. As part of ENGIE, the number one energy efficiency services provider in the world, ENGIE Services U.S. provides a unique and extensive set of energy and sustainability management services to thousands of customers across the United States. The company has provided more than $2 billion in energy savings for its customers over the past 40 years.

ENGworks (Booth 113)

Andres Kalainis
1931 Newport Blvd Ste B
Costa Mesa, CA, 92627-2250
(949) 432-4227
andres.kalainis@engworks.com

ENGworks is an international Building Information Modeling (BIM) services and solutions provider with 1,500 projects successfully completed. Our goal is to help design and build better projects by saving costs and time from construction and operations through implementing the full potential of BIM. Our expertise includes BIM processes and standards throughout the lifespan of projects: from BIM Modeling to Content Creation, BIM for Fabrication to 3D Coordination, Construction Scheduling and BIM for Facilities Management. ENGworks.com
Enviroplex, Inc. (Booth 126)
Gaylene Givens
4777 E Carpenter Rd
Stockton, CA, 95215-8106
(916) 254-9446
gaylene.givens@enviroplex.com
Enviroplex is a manufacturer of high performance modular buildings, delivering permanent architectural designs at modular speed and cost for over 25 years.

Envise (Booth 829)
Krista Knapp
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(714) 889-8270
kknapp@enviseco.com
Delivering excellent and accurate customer service is our goal and your satisfaction remains our top priority! Envise is equipped to handle all of your preventative maintenance needs, HVAC repairs, tenant improvements, special projects, building automation, analytics and energy service needs.

Eric Hall & Associates (Booth 621)
Jeff Felix
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jeff@ehanda.com
EH&A began in 2006 as an experienced team of associates with strong fiscal and facility backgrounds in California school districts and COEs. EH&A specializes in facility planning including long range facilities master plans, architect selection, enrollment analysis, real property advice, and the State School Facility Program. We provide business and financial services through independent fiscal review of district budgets, interim report analysis, increasing internal capacity of all operations, and classification/compensation studies.
Exhibitors

Extreme Whiteboard Resurfacing & Window Tinting (Booth 1006)

Shawn Schauwecker
3652 Kempton Dr
Los Alamitos, CA, 90720-4112
(310) 384-7399
info@filminstallation.com

Extreme Whiteboard Resurfacing, the Whiteboard Company. We specialize in the resurfacing of chalkboards and damaged whiteboards into high quality dry erase whiteboards in minutes! I would like to introduce our newest refinishing product that will bring new life to an old worn whiteboard. This product is also perfect for rehabilitating chalkboards as well. Not only will you have a new and fresh looking whiteboard to brighten your day, but it will also add functionality to the classrooms. Each board is guaranteed for 10 years against ghosting and staining, saving you time and money! The best part is we are DIR certified and price includes installation! We also provide window tinting services to school districts!

Extron Electronics (Booth 430)

Anthony Cortes
1025 E Ball Rd
Anaheim, CA, 92805-6428
(714) 517-6014
acortes@extron.com

Since 1983, Extron has been a leader in the development of innovative classroom audio and video solutions for the K-12 market. This includes PoleVault® Digital Classroom AV Systems, VoiceLift® Pro Microphone Systems, TeamWork and ShareLink collaboration systems, StudioStation recording solutions, and GlobalViewer® software for network based AV resource management and campus communications. Our extensive work with schools has resulted in solutions that meet the unique performance and value requirements of the education market.

FaciliSerc (Booth 612)

Juanita Wilson
14200 Washington St
Woodstock, IL, 60098
(888) 963-6526
jwilson@faciliserv.com

Athletic equipment products and services, sales, installations and repairs, indoor and outdoor bleachers, backboards and padding and divider curtains.

Facilitron (Booth 313)

Kristina Kirkland
485 Alberto Way, Ste 220
Los Gatos, CA, 95032-5476
(650) 521-2875
kkirkland@facilitron.com

The World’s First District Operating System! Facilitron helps provide districts with valuable insights into facility use to guide operations decisions and generate revenue with ease!
When it comes to sports surfacing, FieldTurf (artificial turf) and Beynon (track surfacing) are the most trusted brands in the industry. FieldTurf fields and Beynon tracks provide athletes with the safety and performance they need to perform at their best, while giving facility owners the durability they want to maximize the value of their investment. FieldTurf and Beynon are the world leaders in surfacing with over 10,000 installations combined worldwide.

FlexGround Surfaces Inc. (Booth 515)

Sandi Walsh
2029 Opportunity Dr, Ste 3
Roseville, CA, 95678-3009
(916) 474-5431
swalsh@flexground.com

FlexGround® is dedicated to the advancement, improvement and installation of rubberized and synthetic turf playground surfacing. We specialize in safety surfacing in and around playground equipment and splash pads in accordance with ASTM 1292 standards. FlexGround currently holds IPEMA certifications on 20 of its unique surfacing products.

Folia (Booth 615)

Kim Scott
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(408) 869-8357
kim.scott@blach.com

Folia transforms the way school buildings come to life. Designed to inspire and built to last, Folia is flexible, pre-engineered and makes it possible for any learning institution to build a sustainable, customized, high-quality classroom building—faster and more economically than traditional construction, and without the inherent limitations and quality trade-offs of modular construction. Learn more about this innovative educational building solution at www.buildfolia.com.

Flint Builders, Inc. (Booth 703)

Chris Sparks
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Roseville, CA, 95678-7153
(916) 834-2825
csparks@flintbuilders.com

Flint Builders is a general contracting firm, licensed in five states, with offices in Roseville and San Jose. We specialize in design-build projects that are developed collaboratively between the owner, contractor, designers, and subcontractor partners. Flint has been the recipient of the Design-Build Institute of America “Project of the Year” award three times in the last five years, and they were chosen as the “2015 General Contractor of the Year” by the Associated Subcontractors Alliance.
Forbo Flooring Systems
(Booth 904)

Joe Mikos
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Hazleton, PA, 18202
(570) 450-0329
amanda.fulk@forbo.com

Forbo Flooring Systems is the global market leader in commercial floor covering solutions. Marmoleum, our flagship brand, owns a global linoleum market share of over 60%, while Flotex dominates the rapidly growing flocked flooring market with over 90% global market share. In addition to linoleum-based products, Forbo develops, manufactures and markets a diversity of high quality vinyl and textile floor coverings and Coral & Nuway entrance system solutions.

Gafcon, Inc. (Booth 1008)

Theresa Collins
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San Diego, CA, 92121-3780
(858) 875-0074
tcollins@gafcon.com

Gafcon is a leader in construction project management with major projects throughout California and worldwide. Gafcon delivers complex projects to power vibrant communities. For more information, visit www.gafcon.com.

ForeFront Power, LLC (Booth 719)

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dganske@forefrontpower.com

The ForeFront Power team has more than a decade of renewable industry experience, serving business, public sector, and wholesale power customers around the world. Our team has developed over 800 MW of capacity across more than 1,000 projects, targeted on assisting schools, public sector agencies, and C&I firms to deliver the most impactful behind-the-meter, virtual, and wholesale solutions. ForeFront Power is a wholly owned subsidiary of Mitsui & Co., Ltd., a global energy infrastructure leader.

Geary Pacific Corporation
(Booths 205, 207)

Maury Tiernan
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Anaheim, CA, 92807-1921
(714) 279-2950
bardguy@gearypacific.com

Geary Pacific Corporation is an HVAC distributor serving the Western United States since 1961. We have 26 locations in 7 states. We distribute Bard Manufacturing Wall Mount HVAC equipment for the Modular Building Industry and specialize in HVAC design and comfort for school facilities. www.gearypacific.com
Gilbane (Booth 733)

Stephanie Lang
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Providence, RI, 02903
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slang@gilbaneco.com

Gilbane Building Company is a leading global construction services firm, providing a full slate of construction and design/build facility-related services – from sustainable building to the latest in construction technology and management – for clients across all major public and private markets including corporate, mission critical, healthcare, public assembly, life sciences, higher education and K-12 institutions, transportation, sports and entertainment, and criminal justice. Gilbane is focused on being a steadfast advocate for its customers and creating relationships grounded in trust.

Gill/Porter Athletics (Booth 505)

Darren Clare
601 Mercury Dr
Champaign, IL, 61822
(217) 377-3915
dclare@gillathletics.com

For more than 95 years, Gill Athletics has been the world’s largest manufacturer of quality athletic equipment from major facility installations for track and field, football and soccer to personal performance products like our celebrated CarbonFX Vaulting Poles for athletes. Part of what makes Gill the preferred choice of coaches, facility designers and athletes everywhere is innovation. Our patented technological advances set new industry standards for performance, safety and durability. Our athletic equipment is also value engineered. That is, we use production techniques and processes that achieve the highest quality product at the lowest possible price.

Green Charge Networks (Booth 1002)

Jessica Miller
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jmiller@greencharge.net

Green Charge designs and deploys commercial and grid-scale energy storage. Backed by ENGIE, the largest independent power producer in the world, Green Charge’s mission is to use energy storage to power the world efficiently and sustainably. Our team is comprised of top energy storage industry experts who provide performance-based solutions to optimize the value of energy for our customers. Our ecosystem of solar, EV charging, and energy efficiency partners allows customers to combine energy storage and renewables easily and economically.

Hamel School Outfitters, Inc. (Booth 236)

Darin Shoemaker
26431 Jefferson Ave Ste A
Murrieta, CA, 92562-6980
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dshoemaker@hamelinc.com

Hamel School Outfitters brings a fresh, streamlined, and green approach to educational environments, while creating collaborative spaces for a 21st Century curriculum. Whether there is a need to modernize basic classroom furnishings, such as desks or chairs, or to construct innovative new performing arts facility, Hamel School Outfitters is a one-stop shop that provides full-service and support from conception to completion.
Flexible, Collaborative, Individualized, or Traditional – Hertz Furniture has innovative furniture to match your teaching style, curriculum, and budget for every room in your school, including classroom, commons area, lab, media center, café, and more, all with lifetime warranties.

ICS Service specializes in all low voltage system design, installation, service and the monitoring of security and fire alarm systems for commercial and public entities, specializing in K-12. Our services include System design for modernization projects and new construction

- Project Engineering and Consulting
- Superior Field Installation and Programming of Systems
- Customer In-Servicing and Training
- Testing and Maintenance Services
- 24 Hour Monitoring

IES provides design, engineering and construction for our clients including HVAC system applications, controls installations, service and maintenance, sheet metal fabrication, solar power generation facilities, lighting, and facility solution projects for over 200 California school districts to date. We are accredited by National Association of Energy Services Companies (NAESCO), MSCA Green Star and USGBC accredited and certified in green building design, construction and operations.
Infinity Communications
(Booth 406)
Fred Brakeman
4919 Calloway Dr, Ste 102
Bakersfield, CA, 93302-0999
(661) 716-1840
fbrakeman@infinitycomm.com

Infinity provides consulting focused on E-rate and Technology Design services throughout the United States. We take pride in aiding school districts, libraries and consortiums to receive maximum funding and/or develop a technology design to use for technology. We know technology budgets and needs often contradict each other. We understand. With specialists in funding management, technology design, and project administration we’re devoted to assuring our clients ease and success within the procurement and technology implementation process.

Interface, Inc.
(Booth 939)
Andy Steen
457 Pacific Ave
San Francisco, CA, 94133-4613
(415) 509-8264
andy.steen@interface.com

Interface, Inc. is the world’s largest manufacturer of modular carpet, and recently expanded into modular resilient flooring with a new luxury vinyl tile line. Our hard and soft tiles are designed to work together in an integrated flooring system. We are committed to sustainability and minimizing our impact on the environment while enhancing shareholder value. Our Climate Take Back™ mission focuses on driving positive impacts in the world to create a climate fit for life. For additional information: interface.com and blog.interface.com.

Intermodal Structures
(Booth 229)
Craig Severance
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cseverance@gmail.com

Intermodal Structures designs, manufactures and delivers single and multi-story, steel frame buildings (intermodally) to customers located anywhere in the world. The buildings are earthquake and hurricane/typhoon proof and their moment frame design enables 40 feet of clear span without requiring any columns or structural walls. Their long life, expandability (both horizontally and vertically), adaptability to different uses over time, leading-edge technology and relocatability “Future Proofs” our buildings.

JL Modular
(Booth 214)
Will Cannell
70 Stony Point Rd Ste D
Santa Rosa, CA, 95401-4460
(415) 272-9965
willc@jlcbuild.com

Smarter Modular Building - JL Modular specializes in DSA-approved modular building projects throughout Northern California. Our modular designs include 1- and 2-story classroom buildings and multi-purpose buildings.
Exhibitors

Johnson Controls, Inc.  
(Booths 116, 118)

Travis Shuler  
103 Woodmere Rd, Ste 110  
Folsom, CA, 95630-7301  
(916) 337-8634  
travis.allen.shuler@jci.com

Smart students require smart buildings — from elementary school through university — and that’s been our driving force since the beginning when our founder, Professor Warren Johnson, invented technology to help comfortable classrooms become the foundation for a solid education. Students who are comfortable and happy in their physical environments actually have a better chance of doing well in school. In fact, reports show that students in well-maintained facilities score up to 10 percent higher on standardized tests. Johnson Controls provides the building systems, equipment, technology integration and know-how to create and maintain safe and secure, quality learning environments. And we offer innovative financing solutions to make these facility improvements a reality today — with minimum impact on your operating budget.

JTS Modular Inc.  
(Booth 737)

Adam Engler  
7001 McDivitt Dr  
Bakersfield, CA, 93313  
(661) 835-9270  
Sandyg@jtsmodular.com

JTS offers completely customizable campuses in permanent modular classrooms, restrooms, concessions, libraries and administration buildings. Also included: concrete floors, high efficiency heating units and fixtures, natural lighting options and nine foot plus ceilings. What you can dream we can build. The marketplace is now realizing that permanent modular structures are the affordable, high quality building system of the future.

Kasdan LippSmith Weber Turner, LLP  
(Booth 135)

Barbara Adams  
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badams@kasdancdlaw.com

Kasdan LippSmith Weber Turner LLP (KLWT) specializes in construction defect claims. The firm represents schools, universities, municipalities, commercial and industrial properties, houses of worship, high-rises, mid-rises, loft units, condominium/condominium conversions, apartments, and single-family homeowners. KLWT is one of California’s leading construction defect law firms, with offices in Irvine, Los Angeles, Walnut Creek, CA, Phoenix, AZ, Albuquerque, NM and an affiliate in Honolulu, HI. KLWT has recovered over $1 billion for its clients in construction defect claims.
Keenan & Associates (Booth 138)

Charlotte Doepker
2355 Crenshaw Blvd Ste 200
Torrance, CA, 90501-3329
(310) 212-0363
cdoepker@keenan.com

Keenan provides innovative insurance and financial solutions for schools. Our high quality, cost-effective programs exceed our customers’ expectations. We are the experts you can rely on when it comes to employee benefits, risk management, claims services, and technology.

Kitchell CEM (Booth 618)

Veronica Delgado
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Headquartered in Sacramento since 1978, Kitchell CEM has grown and responded to changing market conditions by bringing value and enhanced services to its clients. Kitchell provides total building solutions to its customers including program management, construction management and general contracting services. Kitchell also oversees a thriving engineering and architectural services division and the growing Kitchell Facilities Management. Learn more at www.kitchell.com.

Kitchens To Go built by Carlin (Booth 603)

Amy Lewis
131 W Jefferson Ave, Ste 223
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(630) 355-1660
amyl@k-t-g.com

Kitchens To Go (KTG) provides for lease or purchase, comprehensive mobile, modular, and containerized commercial kitchens for planned renovation/expansion, new construction, special events, or immediate needs such as disaster response and recovery. Food service providers requiring flexible facilities to continue/expand operations trust KTG to guide complex projects. Our team partners with you to reduce downtime, project costs, and construction fatigue. Cold and frozen storage, ware washing, dining space, restroom, and office facilities can also be provided.

Knorr Systems, Inc. (Booth 124)

Karl Schultz
2221 S Standard Ave
Santa Ana, CA, 92707-3036
(714) 507-9074
karls@knorrsystems.com

Knorr Systems, Inc (KSI) is an industry-leading water treatment equipment sales and service organization serving the institutional aquatics/swimming pool market. Established in 1977, Knorr Systems pioneered swimming pool energy efficiency. KSI has been recognized by leading utilities for designing and implementing more successful pool energy projects than any other firm. Knorr Systems has assisted California’s public agencies in saving millions of kilowatt/hours, millions of therms and millions of dollars, while also improving operations. Knorr knows pools!
Exhibitors

Knowland Construction Services, Inc. (Booth 203)

Diane Knowland
33 Narcissa Dr
Rancho Palos Verdes, CA, 90275-5927
(626) 757-4141
dianek@knowlandinc.com

Knowland Construction Services provides licensed DSA Inspectors of Record (IORs) to schools, K-12 and colleges, throughout California to perform inspection services. We have been in business for over 20 years, and currently work in approximately 40 school districts providing Class I, II, and III IORs and also provide special inspectors to perform inspection services.

Koury Engineering & Testing, Inc. (Booth 204)

Tommy Wright
14280 Euclid Ave
Chino, CA, 91710-8803
(909) 606-6111
tommyw@cbelow.com

Koury Engineering and Testing, Inc. has been providing construction inspection and testing services since 1992, under the leadership of Richard Koury, President/CEO, and Dave Menefee, Sr. Vice President/COO. Koury specializes in Geotechnical Engineering, Special Inspections, Construction Materials Testing, and Building Inspection for K-12 Clients in Southern California. Our capabilities allow us to deal with demanding and complex projects without sacrificing personal attention.

Landmark Construction (Booth 331)

Ellen Kelton
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Loomis, CA, 95650-9024
(916) 663-1953
ekelton@landmarkconst.net

Landmark Construction was established to create a new model for collaborative delivery of inspiring California public school facilities. Our original intent was to bring the best practices of integrated project delivery methods used in the private sector to public construction. Landmark has completed hundreds of millions in complex projects with an unmatched record of delivering 100% of projects on time, within budget and without dispute. Services include New Construction, Modernizations, Construction Management, Design-Build and Design-Assist.

Lunik Corp. (Booth 210)

Carolynn Rieser
25239 Avenue Tibbitts
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admin@linikcorp.com

Lunik Corp is a multi disciplinary program/project management company and general contractor based in Santa Clarita. We provide reliable, quality and world class services to California K-12 school districts and community colleges in support of their construction programs. Services include planning, design development management, and preconstruction services (constructability, estimating, value engineering, and scheduling). We also provide construction management services implementing effective project controls to stimulate progress and performance of a project ensuring on-time and on-budget delivery.
Lozano Smith (Booth 319)

Oana Tucker
7404 N Spalding Ave
Fresno, CA, 93720-3370
(559) 431-5600
otucker@lozanosmith.com

For nearly 30 years, Lozano Smith has been recognized as a preeminent leader serving hundreds of K-12 school districts and county offices of education throughout California. The firm’s unmatched culture continues to foster innovative, tailored legal services in every area of education law, including: charter schools, labor and employment, facilities and business, litigation, public finance, special education, student services and technology. Lozano Smith’s nine offices throughout the state provide clients with local, yet statewide expertise — giving clients the accessibility they deserve.

LPA, Inc. (Booths 411, 510)

Carrie Littlejohn
5161 California Ave Ste 100
Irvine, CA, 92617-8002
(949) 701-4133
clittlejohn@lpainc.com

A pioneer in sustainable design, LPA provides services in architecture, engineering, interior design, landscape architecture and planning. With nearly 400 employees across offices in California and Texas, LPA delivers integrated design solutions for K-12 and higher education facilities, civic, recreational, corporate and healthcare developments to enhance the human experience. As one of the country’s only design firms with a dedicated research team, LPA draws on rigorous data and analysis to create environments that improve people’s lives.

Lundgren Management Corp. (Booth 715)

Shawn Fonder
26330 Citrus St
Valencia, CA, 91355-5323
(661) 257-1805
shawn.fonder@lundgren.net

For over 30 years, Lundgren has demonstrated repeated success managing large, complex construction programs and projects. By offering a full array of services such as construction and program management, we allow the client the versatility to select services that best suit their project needs. Our time-proven methods and procedures have resulted in savings and accelerated project completions while delivering world-class leadership. Lundgren proudly serves numerous school districts throughout Southern California. For more information please visit www.lundgren.net.

MAAS Companies (Booth 438)

Bo Ralston
20280 SW Acacia St Ste 220
Newport Beach, CA, 92660-0782
(949) 679-9439
boralston@maasco.com

MAAS Companies is a comprehensive consulting and management firm specializing in value-added services for the education industry. Since 1987, MAAS has managed the planning, design and construction of over $5 billion in facilities. MAAS’ seasoned project teams are equipped with the skillset to administer any type project or program. Visit our booth to view our proprietary software, PROMPT.ed™, which offers real-time budget and project management tools designed to help effectively manage your program.
MAX USA Corp. (Booth 1005)

Kei Kanasugi
257 E 2nd St
Mineola, NY, 11501-3521
(516) 741-3151
kkanasugi@maxusacorp.com

MAX is a global manufacturing company headquartered in Tokyo, Japan. MAX Bepop Printers are label and sign cutting and printing machines. Create your own signs and labels whenever and wherever you want them with MAX Bepop Printers.

M Bar C Construction (Booth 218)

Greg Jones
674 Rancheros Dr
San Marcos, CA, 92069-3005
(775) 787-8845
gregj@mbarconline.com

M Bar C Construction offers DSA-approved shade structures for California schools. The Versa-Canopy Shade Structure and Walkway Cover System can meet almost any need. The Play-Canopy has a 33’ clear span and can cover almost any play structure while keeping the columns “out of the rubber.” The Gym Canopy has a 66’ clear span and can cover a basketball court. All M Bar C structures can support solar systems and offer a significant cost reduction over design-built structures.

MBS Engineering, Inc. (Booth 918)

Brian James
12893 Alcosta Blvd Ste K & L
San Ramon, CA, 94583-1450
(925) 307-6224
bjaames@mbs.engineering

MBS Engineering, Inc. specializes in working with schools throughout the state of California ensuring the gas system on their campuses is seismically safe. A premier installer of automatic gas shut-off valves, MBS makes sure you know who is going to turn off the gas at your facility and that they know how to do it correctly! MBS also provides gas leak surveys, gas pipe inspections, gas line replacements and repairs. Visit www.MBS.Engineering or email info@MBS.Engineering.

McCarthy Building Companies, Inc. (Booth 818)

Jay Yost
1265 Battery St 3rd FL
San Francisco, CA, 94111
(415) 397-5151
jyost@mccarthy.com

McCarthy Building Companies, Inc. is the oldest privately held national construction company in the country — with more than 150 years spent collaborating with partners to solve complex building challenges on behalf of its clients. As employee-owners, each McCarthy employee has a vested interest in ensuring the safety of our folks and the unmatched quality of our projects — it’s a personal commitment that goes far beyond just building great facilities — we’re focused on building great relationships along the way.
Meehleis Modular Buildings, Inc. (Booth 420)

Chris Meehleis
1303 E Lodi Ave
Lodi, CA, 95240-0840
(209) 334-4637
chris@meehleis.com

Meehleis Modular Buildings, Inc. is a General Contractor/Building Manufacturer specializing in permanent modular school construction. Bill and Carol Meehleis started the company in Fremont in 1981 and 5 years later moved to Lodi, CA where they built a ten-acre, year-round manufacturing plant. Meehleis Modular Buildings, Inc. (MMBI) is the industry leader in on-time, on-budget modular construction for highly customized results. We primarily build school projects and occasionally build unique structures for various municipalities and government agencies. We are a family owned business with over 35 years of construction experience, dedicated to on-time and quality modular construction.

Milliken (Booth 912)

Craig Dowling
924 Milliken Rd
Spartanburg, SC, 29303
(770) 328-0692
craig.dowling@milliken.com

Milliken has a proven record of delivering superior carpet and LVT flooring solutions that support education interiors from the ground up. From libraries to food courts, offices to residences, student centers to sports complexes — and, of course, classrooms — Milliken carpet is designed to stand up to the challenges at hand.

Miracle Playsystems, Inc. (Booth 1038)

Kit Steven
PO Box 263
Alamo, CA, 94507
(510) 295-9507
Kit@miracleplaygroup.com

Miracle Playsystems is your leading play equipment design, distribution, and specialty contracting firm (with DIR registry and a California Contracting License) providing public agencies and architects with unique and visually stunning design solutions. Our dedicated team of sales, design, and construction experts will help you through each phase of your project, ensuring the utmost quality, value, and outstanding customer service. Our creative staff continually educates clients on the newest trends in playscape design and cost effective ways to use them. Designing compliant playgrounds and providing exceptional customer service are always our primary concerns. Creating contemporary and exciting playgrounds for communities is our passion.

Mitsubishi Electric – HVAC Division (Booth 712)

Brian Wright
4201 FM 32
Fischer, TX, 78623-1817
(210) 376-7633
bwright@hvac.mea.com

Mitsubishi Electric is the #1 selling brand of VRF technology. The City Multi VRF simultaneous cooling and heating zoning systems can be customized to provide tailored comfort solutions. City Multi VRF zoning systems can be used in a variety of school applications such as classrooms, administrative buildings and recreational facilities.
Exhibitors

Mobile Modular Management Corp. (Booths 128, 130)
Kelly Fejfar
5700 Las Positas Rd
Livermore, CA, 94551-7806
(925) 453-3144
kelly.fejfar@mgrc.com
Mobile Modular rents and sells modular classrooms and relocatable buildings. Our products make excellent solutions for both temporary and permanent space needs. Whether growing enrollment, modernization or budgets are driving your temporary building needs, Mobile Modular can help your school adjust to the demands of your student population.

Your Project – Our Commitment.

Modern Building Systems Inc. (Booth 402)
Dianna Anzaldo
605 Sutter Ave
West Sacramento, CA, 95691
(916) 985-9852
danzaldo@modernbuildingsystems.com
Modern Building Systems, Inc. is a third generation, family-owned commercial building manufacturer specializing in custom prefabricated construction. Modern has been providing complete in-house and first-class service to schools looking for quality and cost effective solutions for over 45 years. As the longest continuously licensed and only factory direct building supplier on the West Coast, Modern is The Smart Choice® for your educational modular building needs. Contact us today 1-800-682-1422 or visit us online at modernbuildingsystems.com.

Modus Systems Inc. (Booth 412)
Victoria Vaughn
109 Vine Hill School Rd
Scotts Valley, CA, 95066-3250
(831) 438-2763
victoria@ModusSystemsInc.com
Modus Systems, Inc., is Redefining Modular™. With over 40 years of design construction experience, we are the innovation leader of DSA Pre-Approved Gymnasiums and Multi-Purpose Room Buildings for California school districts and charter schools. Unique to Modus Systems is our building strategy called Modular Expandability™, meaning all of our designs are flexible and can be configured to meet the unique design needs of the schools we build for. This enables Modus Systems to build custom designed gyms at less than custom designed prices. We use renewable materials and are committed to the principles of eco-friendliness.

Mohawk Group (Booths 905, 907)
Celine Semon
8255 Caribbean Way
Sacramento, CA, 95826
(916) 261-6409
celine_semon@mohawkind.com
Mohawk Group knows the challenges you face in the education environment. Our products are engineered to address the specific needs of learning environments—all of them. With a broad portfolio of coordinated hard and soft surface flooring, including broadloom, carpet tile, resilient tile, LVT/ERT, sheet, rubber and walk-off systems, we can help you create a safer and more comfortable environment.
**Mondo** (Booth 928)

Latasha Pittman  
2655 Francis Hughes  
Laval, QC, Canada H7L 358  
(847) 869-1953  
lpittman@mondousa.com

Mondo’s rubber flooring products are GREENGUARD Gold Certified from the GREENGUARD Environmental Institute, making them ideal for education installations. Mondo rubber flooring has good acoustic properties; slip and fire resistant; bacterial and microbial resistant throughout, non-porous for easy maintenance; 100% recyclable after its useful life, and contributes toward LEED initiatives.

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**Musco Sports Lighting, Inc.**  
(Booth 333)

Nick Mauer  
100 1st Ave W  
Oskaloosa, IA, 52577  
(641) 673-0411  
nick.mauer@musco.com

Musco has shaped the history of sports lighting since 1976. The company’s TLC for LED™ technology delivers unmatched light control, efficiency, and reliability.

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**Myrtha Pools USA** (Booth 122)

David Doomey  
83 Laurenhurst Dr  
Ladera Ranch, CA, 92694  
(949) 374-6273  
davidadoomey@mac.com

Myrtha Pools, a company that has been in business for over 50 years, is the most advanced technology in the swimming pool industry. The high quality of stainless steel used in the Myrtha pool guarantees a long life of service in varying soil conditions meeting all requirements of the DSA. The Wiseburn Piggyback Bid assures competitive pricing for school districts and public agencies in California. Projects in California include St. Helena High School, Wiseburn School District, Palm Springs USD, Twin Rivers USD, Harvard Westlake High School, San Bonito High School, and many others.

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**National Carport Industries**  
(Booth 817)

John Swanner  
PO Box 2323  
Sherman, TX, 75091  
(903) 892-1896  
johnswanner@nationalcarport.com

National Carport Ind. Fabricating and Installation of Covered Lunch Shelters, Walkways and Carports. All products are Solar Ready and DSA Approved.
Neon-Energy (Booth 838)

David Gorman
4989 E La Palma Ave
Anaheim, CA, 92807-1915
(714) 389-9833
d.gorman@neon-Energy.com

Neon Energy Group is a prominent international distribution company focused on energy-efficient systems for commercial, outdoor, and residential projects. As the exclusive distributor of GREE HVAC systems in California, we supply quality systems that can save up to 85% on customers’ heating bill.

Norwood Construction Services (Booth 730)

Brian Norwood
11355 Folsom Blvd Ste P
Rancho Cordova, CA, 95742-6249
(916) 476-3386
brian@norwoodconstructionservices.com

From conception to completion, Norwood Construction Services is a General Contracting Company that combines superior inspection services and comprehensive consultations to meet and exceed the expectations of our clients. Our services include:

• General Construction and Development
• Construction Management, QA/QC
• Division of State Architecture
• Office of Statewide Planning and Development

NSP3 Park Associates, Inc. (Booths 611, 710)

Cindy Cooper
1555 Tahoe Ct
Redding, CA, 96003-1429
(530) 244-6116
cindy@nspx3.com

NSP3 is a leading supplier of outdoor recreation equipment throughout California. NSP3 offers turn-key installations for large and small DSA shade projects for California schools. We also have an in-house design team who creates unique playground spaces for all budgets.

One Workplace (Booth 909)

Brandon Thomas
2500 DeLaCruz Blvd.
Santa Clara, CA, 95050-2617
(669) 800-2556
bthomas@oneworkplace.com

Our professional ethos at One Workplace Learning Environments: Place matters. Space matters. Physical environments can dynamically shape the behaviors that occur within. To prepare young people for success in today’s world, we must encourage and enable them to create, collaborate, communicate and innovate. We have a dedicated team of Furniture, Construction Solutions, Technology, Design and Project Management professionals who share a passion and singular goal to solidify our position as the Bay Area’s leader in innovative learning environments.
Otto Construction (Booth 419)

Megan Blackwell
1717 2nd St
Sacramento, CA, 95811-6214
(916) 441-6870
mblackwell@ottoconstruction.com

Otto Construction was founded in 1947 by John F. Otto and has remained a family-owned business for three generations. For over seven decades, we continue to uphold our standards of building relationships and delivering quality projects with trust, teamwork, and dedication. With offices in Sacramento and Monterey, we build high caliber projects on school campuses throughout Northern and Central California.

Outdoor Creations, Inc. (Booth 810)

Deanna Puhlman
2270 Barney Rd
Anderson, CA, 96007-4305
(530) 365-6106
deanna@outdoorcreations.com

Manufacturer of pre-cast concrete site furnishings including picnic tables, benches, planters, trash cans, recycle receptacles, monument signs, table tennis tables, corn hole and many other custom products.

Overaa Construction (Booth 1037)

Rebecca Anicich
2380 Qume Dr Ste A
San Jose, CA, 95131
(669) 284.9200
rebeccaa@overaa.com

Overaa Construction was founded in 1907 and continues today as a 4th generation, family-owned and operated general contractor. Overaa has extensive experience providing construction services to Northern California’s education campuses. Our education projects include K-12, community colleges, state universities and universities. Overaa’s education experience integrates 21st Century learning environments, high performing and quality construction, team’s passion in education projects, experienced preconstruction services, a strong subcontractor network and trust with Overaa, team collaboration experience, familiarity with lease-leaseback and design-build delivery method positions us to be a valued member to the school district.

Patcraft Commercial Carpets (Booth 937)

James Williams
600 Harrison St Ste 130
San Francisco, CA, 94107
(650) 922-3258
james.williams@patcraft.com

At Patcraft, we believe that flooring is the foundation of the build environment. That’s why we define performance as more than how our products withstand the physical demands of an environment, but also how they support human performance, including productivity, health and wellness. For more than 70 years, we’ve been aggressively advancing our research and development to provide high-performance flooring that looks great in the toughest environments.
Pavement Engineering, Inc.  
(Booths 310, 312)  
Joe Ririe  
3485 Sacramento Dr Ste A  
San Luis Obispo, CA, 93401-7156  
(805) 781-2265  
joer@pavementengineering.com  
Pavement Engineering Inc. specializes in pavement preservation, maintenance and rehabilitation. Districts need ways to manage aging infrastructure assets. Our assessments and multi-year pavement management plans are the most cost-effective way to achieve that goal. A pavement assessment provides the condition of a district’s pavements, recommended treatments, maintenance priorities and yearly budgets to maintain pavement in good condition. Essentially, assessments eliminate guesswork and conserve funding. You can ride on our reputation for all your pavement needs!

PBK  (Booths 311, 410)  
Alex Parslow  
2855 E. Guasti Rd  
Ontario, CA, 91761  
(800) 938-7272  
alex.parslow@pbk.com  
Since 1981, PBK’s more than 350 design professionals in eleven offices have embraced a unique business culture that prioritizes customer service and approaches each project without preconceived notions in order to deliver custom solutions that effectively address the unique needs of each client. The industry-leading talent of PBK’s teammates, coupled with the firm’s signature service mentality, enables the firm to provide best-in-class programmers, planners, architects, engineers, and consultants that always put the client’s wishes first.

Phoenix Modular Elevator Inc.  
(Booth 507)  
Russ Ward  
4800 Phoenix Dr  
Mt. Vernon, IL, 62864-4600  
(618) 244-2314  
rward@phoenixmodularelevator.com  
Phoenix Modular Elevator (PME) manufactures high-quality, commercial modular elevators. The elevators are built with a steel hoistway and the car and components pre-wired and installed. They are manufactured horizontally, trucked to jobsites, craned into place and installed in less than a week. This makes PME elevators the fastest installing elevator available. They have been installed across the US and Canada with over 200 in California schools alone. PME has been constructing modular elevators since 1995.

Poligon by Porter Corp.  
(Booth 212)  
Jennifer Graves  
4240 136th Ave  
Holland, MI, 49424  
(616) 888-3511  
jengra@portercorp.com  
Poligon’s DSA approved pc and custom structures offer greater flexibility, increased options, and simplified installation. Our state-of-the-art engineering, drafting, and manufacturing facility is organized for the sole purpose of designing and creating the industry’s best open air structures. For more information visit us at www.poligon.com/DSAShelters.
PQBids (Booth 103)

James Wynder  
1211 N La Loma Cir  
Anaheim, CA, 92806  
(888) 218-4173  
jamesw@pqbids.com

PQBids streamlines the pre-construction process saving taxpayer dollars and increasing staff efficiency. PQBids utilizes a safe, secure and accessible online process for construction projects. PQBids works closely with public entities to create an all inclusive pre-construction process that best suits the client’s needs, reduces staff time, saves money and meets state laws.

Precision Concrete Cutting (Booth 536)

Heather Wise  
1564 Santa Ana Ave Ste 100  
Sacramento, CA, 95838-1739  
(650) 235-5899  
hwise@dontgrind.com

We make sidewalks safe. Our patented process makes ADA compliant sidewalks, eliminates fall and trip hazards, and saves you money. Our surveying and repair service is trusted by thousands of clients in the United States and Canada. We use proprietary technology and equipment to survey and repair sidewalks, for a fraction of the cost of sidewalk replacement. We can easily provide the service and data that others can’t.

Precision Civil Engineering Inc. (Booth 804)

Jamie Ohanesian  
1234 O St  
Fresno, CA, 93721-1830  
(559) 449-4500  
johanesian@precisioneng.net

Collaborating across a spectrum of engineering services, the PCE team combines vast knowledge and a shared passion in sustainability, to ultimately produce creative, innovative and practical engineering designs for our clients.

PreFast Buildings (Booths 303, 305)

Man-Yin Tang  
264 Michelle Ct  
South San Francisco, CA, 94080-6201  
(650) 375-5840  
mtyang@prefast.com

PreFast® has consistently pushed the school facilities envelope, changing expectations and creating new opportunities for school districts. PreFast is a company of “firsts,” from our market-leading decision that every Plantcrafted Building® be a high performance school building to our ability to deliver permanent school buildings that offer significant operational savings over their projected 100-year life cycle.
Project Frog (Booth 211)

Sam Rabinowitz
99 Green St, 2nd Fl
San Francisco, CA, 94109
(415) 814-5198
srabinowitz@projectfrog.com

Project Frog designs and delivers high performance, technologically advanced component buildings. We leverage proprietary design technology to give architects and contractors intuitive tools to adapt, assemble, and deliver their client’s vision at an unprecedented speed and competitive cost. Our component building kits are designed for manufacturing, delivery, and assembly and we equip our build partners to drive aggressive schedules, meet demanding programs, and deliver state-of-the-art 21st century schools in half the time of traditional construction.

Quality Bidders by Colbi Technologies (Booth 815)

Jon Patterson
12841 Newport Ave
Tustin, CA, 92780-2711
(714) 505-9544
jpatterson@colbitech.com

Quality Bidders is a web-based software and service that assists in pre-qualifying contractors in accordance with the AB 1565 and Lease-Lease Back mandates. Quality Bidders also handles the complete CUPPCA process. Quality Bidders software and services is provided by Colbi Technologies.

Quiel Bros. Electric Sign Service Co., Inc. (Booth 237)

Jean Cannon
272 South I St
San Bernardino, CA, 92410-2408
(909) 885-4476
jean@quielsigns.com

Quiel Signs has designed and installed thousands of Wall, Freestanding and Monument School Signs throughout California. We have years of experience, from consultation to design to installation. We are DSA compliant with several pre-approved signage designs to choose from; taking the time and hassle out of the process. Visit our website at www.quielsigns.com and/or call us at 1-800-874-7446.
**Rampco USA** (Booth 512)

Brendan Cooke  
5150 Fair Oaks Blvd #302  
Carmichael, CA, 95608-5758  
(877) 817-7267  
admin@rampcousa.com

ADA compliant mobility equipment including curved and straight stair lifts, vertical platform lifts, and aluminum, rubber, and plastic threshold ramps.

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**ReGreen, Inc.** (Booth 137)

Chad Clark  
120 Standard St  
El Segundo, CA, 90245-3832  
(213) 378-1754  
ray@regreencorp.com

Energy solutions provider.

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**Restoration Management Company** (Booth 115)

DeeAnn Hintze  
4142 Point Eden Way  
Hayward, CA, 94545-3703  
(209) 814-8619  
dhintze@rmc.com

RMC is a full-service cleaning and restoration company. We deliver reliable, year-round emergency service, 7 days a week, 24 hours a day. Our team is driven by compassion and remains committed to RMC’s founding principle: earning the trust of our customers – one customer at a time.

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**RJ Commercial Flooring Company Inc** (Booth 332)

Jennifer Anderson  
1016 Reno Ave Ste C  
Modesto, CA, 95351-1190  
(209) 408-0198  
jennifer@rj-inc.com

RJ Inc is a commercial flooring company with clients of city schools like Modesto, Merced, Clovis, Waterford, Ceres, Amador, Manteca, Riverbank and Stockton. As well as accounts with Kaiser, Dignity Health, Tenet and San Joaquin General Hospital.

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**RMA Companies** (Booth 238)

Megan Lowe  
12130 Santa Margarita Ct  
Rancho Cucamonga, CA, 91730-6138  
(909) 989-1751  
marketing@rmacompanies.com

The RMA Group of Companies are employee-owned engineering firms providing diverse markets across California with versatile engineering services. Our service offerings include geotechnical engineering, construction inspection, environmental engineering, materials testing, pavement engineering, stormwater management, structure scan, and utility locating. Our passion for high-end service drives our constant innovation and development of world-class lab facilities, interactive management technologies, and the invaluable knowledge of the demands of the markets we serve.
Exhibitors

Robert A. Bothman, Inc.  
(Booth 606)

Brian Bothman  
2690 Scott Blvd  
Santa Clara, CA, 95050-2511  
(408) 279-2277  
vhamilton@bothman.com

Licensed General Engineering and Building Contractor specializing in Athletic and Recreational Construction, Site Development and Heavy Engineering, Structural and Architectural Concrete, Landscape and Irrigation, and Sustainable Development.

Roebbelin Contracting, Inc.  
(Booth 727)

Debbie Struhn  
1241 Hawks Flight Ct  
El Dorado Hills, CA, 95762-9648  
(916) 939-4000  
debbies@roebbelin.com

Founded in 1959, Roebbelin is an award-winning construction company dedicated to providing clients with the highest level of project delivery and service. Our extensive resume includes work as a general contractor, design-build contractor, construction manager and subcontractor. Roebbelin is anchored by a dedicated team of professionals who are focused on client satisfaction, successful project delivery, and relationships built on collaboration, trust, and confidence.

RWP Landscape Materials  
(Booth 105)

Hank Egigian  
1313 E Phillips Blvd  
Pomona, CA, 91766-5431  
(909)821-2835  
hank@rwpmulch.com

RWP Fiber Fall – Engineered wood fiber for playground safety surfacing. Certified ADA and HIC compliant.

Sage Renewable Energy Consulting, Inc.  
(Booth 504)

Hannah Greinetz  
1719 5th Ave  
San Rafael, CA, 94901-1810  
(415) 663-9914  
hannah@sagerenew.com

Sage Renewables is an independent renewable energy consulting and project management firm providing objective energy expertise and project procurement for public agencies. Trusted by more than 60 California schools and community colleges, Sage secures Prop. 39 and CREBs funding, advises on utility tariff risk to long term energy value, and helps negotiate energy contracts and guide early buyout strategies for PPAs. Sage oversees implementation to reduce project cost and risk, and provides performance asset management to ensure systems run optimally and maximize savings.
Exhibitors

Sandy Pringle & Associates Inspection Consultants
(Booth 233)
David Azcarraga
1108 Sartori Ave Ste 300
Torrance, CA, 90501-2222
(310) 787-8811
davida@PringleAssociates.com
Sandy Pringle & Associates Inspection Consultants (SPAIC) is a highly valued provider of DSA Project Inspectors in Southern California. Since its inception in 1984, SPAIC has successfully provided Project Inspection (PI) services in the Greater LA area on over 500 school projects including new constructions, modernizations, renovations, additions, and other program-wide projects.

Schneider Electric (Booth 108)
Jenny Hackelman
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Phoenix, AZ, 85054
(602) 245-7351
jenny.hackelman@schneider-electric.com
Whether you’re renovating existing schools or building new ones, Schneider Electric can help enable a wide variety of infrastructure solutions with funding leveraged through a comprehensive capital recovery and reinvestment program. Our experts will help strengthen your district’s brand, alleviate deferred maintenance, modernize facilities, engage students and improve the learning environment without an increased burden on taxpayers. We’ll help enable your vision to improve the learning environment with little or no upfront capital.

School Air Mfg. Corporation
(Booth 239)
Mike Drouin
8167 Byron Rd
Whittier, CA, 90606-2615
(562) 789-3531
mdrouin@schoolair.com
School Air is located in Whittier, California and is one of the largest manufacturers of classroom ventilators in the industry. School Air has the exceptional ability to engineer units for various site conditions, and customer preferences. School Air understands that indoor air quality and sound levels are major priorities our schools are facing today. School Air continuously works with districts and engineers to address ongoing concerns of classroom sound levels, heating, air conditioning and ventilation.

School Facility Consultants (Booth 219)
Alex Murdoch
1303 J St Ste 500
Sacramento, CA, 95814-2938
(916) 441-5063
michelle@s-f-c.org
School Facility Consultants (SFC) is a full service company which assists school districts, local agencies, architects, and developers in all aspects of school facility planning and financing. Since 1985, SFC has successfully assisted more than 200 clients obtain billions of dollars in funding for school construction and modernization. With many years of combined experience on a variety of school facility issues, our staff is very knowledgeable in all aspects of the local planning, federal funding opportunities, asset management, and the internal procedures and requirements of the California Department of Education and Office of Public School Construction.
School Outfitters (Booth 732)

Anne Lansdon
3736 Regent Ave
Cincinnati, OH, 45212
(818) 384-7766
anne.lansdon@schooloutfitters.com

School Outfitters is your source for 21st Century school furniture, equipment and supplies. We know keeping up with today's changing classrooms can be a challenge — that's why our experts work with you to find custom solutions for adaptable, collaborative learning spaces. Shop our website for over 300 brands, including exclusive selections and quick-ship items. Let us help you create your learning space — call, email or chat today.

School Specialty (Booths 833, 932)

Brad Glover
W6316 Design Dr
Greenville, WI, 54942
(949) 636-0964
Brad.glover@schoolspecialty.com

At School Specialty, we offer award-winning brands and over 100,000 items. School Specialty brands address the full spectrum of educational needs, from basic school supplies to furniture and playground equipment, to standards-based curriculum solutions. That means that you can find everything you need for your classroom from one trusted provider.

School Site Solutions, Inc. (Booth 404)

C. John Dominguez
2015 H St
Sacramento, CA, 95811-3109
(916) 930-0736
john@schoolsitesolutions.com

School Site Solutions, Inc. is a school facilities consulting firm specializing in the identification, approval and acquisition of new K-12 school sites. We have steadily expanded our services to include CEQA compliance, DTSC site clearance, EPA grant procurement, educational and facility master planning, educational specifications and school closures. Our broad-based knowledge, teamwork and overall dedication to serving the needs of our clients and the State's school children have earned us the respect of the industry.

SchoolDude.com (Booth 334)

Thomas Whitlow
1158 26th St Ste 808
Santa Monica, CA, 90403-4621
(877) 868-3833
thomas.whitlow@schooldude.com

SchoolDude, a Dude Solutions company, provides cloud-based operations management software to over 6,000 districts, schools and universities. We help both small and large institutions save time and money by managing operations effectively and efficiently. Our solutions help you manage maintenance, inventory, capital needs, events, energy usage, IT assets and safety.
Shaw Contract Group (Booth 920)

Dennis Speck  
350 California St Ste 100  
San Francisco, CA, 94104-1403  
(415) 955-1967  
dennis.speck@shawinc.com

Shaw Contract is a global design leader, manufacturing high performance cradle-to-cradle flooring products ideal for any learning environment. We believe design goes beyond aesthetics. Our education studio focuses on the needs of students, teachers and maintenance experts, designing flooring solutions for maximum comfort, ease of maintenance, durability and performance. Shaw Contract’s EcoWorx carpet tiles are completely recyclable and PVC-free, making product reclamation and recycling easy and allowing customers to reduce their environmental impact.

Shaw Sports Turf and Shawgrass (Booth 1003)

Jennifer Muse  
185 S Industrial Blvd  
Calhoun, GA, 30701  
(706) 879-3643  
jennifer.muse@shawinc.com

Shaw Turf is a complete turnkey surfacing division comprised of four companies that excel in providing synthetic solutions for commercial, residential landscaping, pet facilities, parks, playgrounds, sports fields, and landfill applications.

Sierra School Equipment Company (Booths 826, 828, 830, 832)

Pat McDermott  
1911 Mineral Ct  
Bakersfield, CA, 93308-6812  
(661) 399-2993  
patmcdermott@ssecinc.com

Sierra School Equipment Company, founded in 1957, is a family owned and operated company with a long history of providing our customers the highest quality products and services available. Over the years, we have worked closely with educational, financial, healthcare and religious institutions as well as a range of governmental organizations, corporations and private businesses. We listen closely to your needs so that we can provide the optimal products to suit your requests and budget. Whether you are seeking school furniture, office furniture or fixed seating for auditoriums or outdoor venues, Sierra School Equipment Company provides quality products and industry leading service. Whatever your requirements and needs may be, you can rest assured that our decades of hands on experience qualifies us to provide the furniture and equipment you need, each and every time.
Silver Creek Industries, Inc. (Booth 518)

Suzanne Willis
2830 Barrett Ave
Perris, CA, 92571
(951) 943-5393
swillis@silver-creek.net

Silver Creek Industries (SCI) designs and builds high quality, high performance, and cost-effective DSA-approved school buildings, including the sky™ available as a net zero energy building. A general contractor providing turnkey construction services, SCI employs an integrated project delivery collaborating with architects, engineers and industry professionals to present clients with innovative and flexible building solutions to suit their needs.

SmartWatt (Booth 1036)

Lee Goddard
3835 Atherton Rd Ste 6
Rocklin, CA, 95765-3711
(518) 406-0726
Lgoddard@smartwatt.com

We optimize learning environments. The best environments for teaching and learning involve more than just climate control and lighting. We are a new kind of energy services company, driven to maximize the financial and human outcomes of each project. Our culture is values-based (not sales-driven): We are driven to connect and collaborate in order to customize the right solution for you. We strive to do the right thing by you and for your project. We do what it takes to deliver positive outcomes rather than make promises.

SKC Company (Booth 506)

Melina Corona
13617 12th St Ste B
Chino, CA, 91710-5261
(909) 740-3120
melina.corona@skccompany.com

SKC Company provides full turnkey construction for all of your modular building needs. DSA-approved modular buildings for rent, sale and lease.

Smith System (Booth 821)

Molly Risdall-Parnell
1714 14th St
Plano, TX, 75074-6402
(972) 398-4050
molly@smithsystem.com

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Southern Bleacher Company
(Booth 213)

Carla Herndon
PO Box One
Graham, TX, 76450-0001
(940) 549-0733
herndon@southernbleacher.com

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Southwest School & Office Supply
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(909) 800-4859
gregg@southwestschool.com

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Sport Build (Booth 803)

Cindy Thompson
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Tigard, OR, 97224-1752
503 504-6256
cindy@sportbuild.com

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SPURR (Booth 519)

Michael Rochman
1850 Gateway Blvd Ste 235
Concord, CA, 94520-8460
(925) 609-1140
service@spurr.org

The School Project for Utility Rate Reduction (SPURR) aggregates purchasing power and expertise for California public education agencies to save time and money for our participants. We operate programs for solar energy, LED lights, telecommunications and internal networking, natural gas, electricity, and conservation and expense management. SPURR is a public agency, a Joint Powers Authority formed under California’s Joint Exercise of Powers Act.
Stafford King Wiese Architects (Booth 421)

Rebecca Weldon
622 20th St
Sacramento, CA, 95811-1712
(916) 930-5952
rebecca_weldon@skwaia.com

Stafford King Wiese Architects has specialized in the planning and design of exceptional educational environments for over 73 years. Through research and design thinking, we understand the emerging trends in 21st Century/NextGen Learning and partner with districts to integrate evidence-based design concepts into our solutions for both renovations/modernizations and new construction projects. We understand the diverse educational construction delivery systems for K-12 schools including the emerging Collaborative Design Build process. Let us earn your trust.

Stewart Signs (Booth 806)

Terra Anderson
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(800) 237-3928
tanderson1@ebsco.com

Stewart Signs is the nation’s largest supplier of Changeable Letter and Electronic LED signs to America’s schools.

Sturdisteel Co. (Booth 511)

Robert Groppe
PO Box 2655
Waco, TX, 76702-2655
(800) 433-3116
rgroppe@sturdisteel.net

Sturdisteel is one of North America’s largest and most respected names in sports spectator seating. Experts in design and production, our grandstands, bleachers and press boxes are made from the highest-grade materials available in the industry, and guaranteed for years of reliability. Steel and aluminum products by Sturdisteel are also 100% recyclable and contribute positively to sustainable development initiatives because of their maintenance-free longevity, minimal environmental impact, and economic savings for future generations.

Steelcase Education (Booth 930)

Kimberley Benston
756 N Harper Ave
Los Angeles, CA, 90046
(323) 203-5121
kbenston@steelcase.com

ACTIVE LEARNING. ACTIVE MINDS. ACTIVE SPACES. Steelcase Education is focused on helping schools, colleges and universities create the most effective, rewarding and inspiring active learning environments to meet the evolving needs of students and educators. Using an insight-led approach, we design solutions for the many spaces learning happens, from classrooms and libraries to in-between spaces and cafes. We have a passion for understanding how learning best takes place and how smarter, active learning spaces can help.
SunPower Corporation  
(Booth 320)

Ellen Lafferty  
1414 Harbour Way S  
Richmond, CA, 94804-3694  
(510) 439-4661  
ellen.lafferty@sunpower.com

SunPower is a global solar technology and energy services provider who puts customers in control of their electricity costs. Educational institutions rely on the company's 30 years of experience and guaranteed performance to provide maximum return on investment throughout the life of their SunPower® solar system. By offering schools a complete solar solution and a commitment to educating the leaders of tomorrow, SunPower is changing the way our world is powered.

Swinerton  
(Booth 620)

Christina Morrison  
260 Townsend St  
San Francisco, CA, 94107-1719  
(925) 642-2692  
cmorrison@swinerton.com

Headquartered in San Francisco, Swinerton provides commercial construction and construction management services throughout the United States. Founded in 1888 in Southern California, Swinerton has a long history of working with local schools to help them envision, build, and support spaces for learning that will last for generations. Swinerton is committed to being our clients’ trusted partners, and we’re focused on building sustaining environments for academic success.

SyTech Solutions  
(Booth 202)

Casey Morris  
9362 Studio Ct  
Elk Grove, CA, 95758  
(916) 381-3010  
cmorris@sytechsolutions.com

SyTech Solutions, Inc. is a leading document management company that specializes in scanning school records and large format drawings. Our services also include data capture, document management systems, and online hosting services. We provide award-winning technology solutions that minimize up-front cost and maximize value. SyTech is CMAS certified.

T.L. Shield & Associates, Inc.  
(Booth 102)

Thomas Shield  
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tom@tshield.com

Formed in 1982, T.L. Shield & Associates, Inc. has served the Southern California accessibility community for over 30 years. Because we provide a complete line of disabled accessibility equipment, we can help your project meet all requirements of the Americans with Disabilities Act. Our products consist of stair-chairs, wheel chair lifts, and residential elevators. We provide products from several manufacturers such as Bruno Independent Living Aids, Harmar and Stellar-Vator to name a few.
Exhibitors

Tarkett/Tandus-Centiva
(Booths 104, 106)

Mike Milhous
11050 Tanglewood Dr
Auburn, CA, 95603
(916) 806-8502
mike.milhous@tarkett.com

Experts in Educational Flooring, Tandus-Centiva along with Tarkett, has unique solutions to fit nearly every interior area of a school campus.

Terraphase Engineering
(Booth 215)

Laurie Israel
1415 L St Ste 270
Sacramento, CA, 95814
(916) 594-8499 x39
laurie.israel@terraphase.com

Terraphase Engineering is a full-service engineering and environmental consulting firm. We have worked for California K-14 Districts and charter schools since 1999 in support of local and state bond programs for new development and modernization projects.

Terracon Consultants, Inc.
(Booth 414)

Harry Lawrence
1466 66th St
Emeryville, CA, 94608-1014
(510) 547-7771
hglawrence@terracon.com

Terracon is a 100 percent employee-owned consulting engineering firm that has provided quality engineering services to clients since 1965. From its roots in geotechnical engineering, Terracon has evolved into a successful multi-discipline firm specializing in environmental, facilities, geotechnical, and materials services for private and public sector clients. Terracon currently operates more than 130 offices nationwide with more than 3,500 employees and ranks 32nd on Engineering News-Record’s list of the Top 500 Design Firms in the nation.

TerraVerde Energy (Booth 705)

Ashley Dimas
1100 Larkspur Landing Cir Ste 155
Larkspur, CA, 94939-1868
(925) 487-5220
ashley.dimas@tvrpllc.com

TerraVerde is an independent energy advisor representing school districts, public agencies, and commercial enterprises. We help clients reduce energy use and costs by planning, designing and implementing energy conservation measures, solar energy systems, and energy storage solutions.
The Garland Company, Inc.
(Booth 339)

Brandy Freechack
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Cleveland, OH, 44105-2103
(216) 641-7500
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The KYA Group
(Booths 206, 221, 437)

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lynne@thekyagroup.com

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Three Hill Path Incorporated
(Booth 807)

Bryan Walker
27001 La Paz Rd #424A
Mission Viejo, CA, 92691-5547
(949) 444-5674
bwalker@threehillpath.com

IPM Codex helps school districts establish Healthy Schools Act compliance through an automated, user-friendly software package. School districts of all sizes can quickly and efficiently establish HSA compliance and administer an effective Integrated Pest Management plan via the easy-to-use web-based technology. Three Hill Path Incorporated takes pride in bringing high-quality user-friendly technology to California’s school districts.

Tilden-Coil Constructors, Inc.
(Booth 321)

Heide Rainey
3612 Mission Inn Ave
Riverside, CA, 92501-3388
(951) 684-5901
hrainey@tilden-coil.com

Tilden-Coil Constructors, Inc. is a construction management and general contracting firm with a culture of service and a passion for building. We excel at meeting the unique needs of our educational clients and offer comprehensive preconstruction and construction services. We are able to serve our clients under a variety of delivery methods including: construction management, general contracting and design-build. Through our experienced and professional team members, and implementation of cutting edge technology, we are able to add value to school districts throughout Southern California. We exist to serve by shaping futures, and we are proud to contribute to an organization that shares a similar purpose.
Exhibitors

**Time and Alarm Systems** (Booth 226)

Kristen Lane  
3828 Wacker Dr  
Mira Loma, CA, 91752-1147  
(951) 685-1761  
klane@timeandalarm.com

Time & Alarm Systems is the leader in low voltage systems and integrated solutions. Established and incorporated in 1978, with the commitment to provide customers with the most technologically advanced low-voltage systems, today we still stand true to that promise. We strive to Bring the Best to everyone we Connect; the Best People, Best Products, Best Service and Best Solutions.

**TMP Services, Inc.** (Booth 538)

Lily Bechtel  
2929 Kansas Ave  
Riverside, CA, 92507  
(951) 213-3909  
lily@tmpservices.com

TMP Services, Inc. is leading manufacturer of ADA Compliant and DSA approved ramps, landings, and stairs. We have continued to carry current pre-check approval with the DSA for approximately 20 years and carry a current GSA contract and CMAS contract. We have provided access systems to over 1,000 school districts, modular building companies, and contractors throughout the U.S. from two facilities located in California. We provide fast efficient delivery of aluminum, galv-alum and steel systems.

**Tremco, Inc.** (Booth 614)

William Burke  
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Vernon, CA, 90058-0000  
(800) 282-4343  
ajimenez@tremcoinc.com

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**Turner Construction Company** (Booth 432)

Clint Williams  
1211 H St  
Sacramento, CA, 95814  
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cwilliams@tcco.com

Turner Construction’s first California office opened in 1964, and has since grown to become recognized as one of California’s most trusted builders. Turner has been a champion of K-12 projects, delivering quality buildings and professional work on over 50 K-12 campuses throughout California. Turner offers a range of in-house services including general contracting, lease-leaseback, construction management, design-build, estimating, scheduling, logistics, and BIM.
TYR, Inc.  
(Booth 304)

Ann Abraham  
4010 Watson Plaza Dr Ste 205  
Lakewood, CA, 90712-4041  
(562) 421-9800  
aabraham@tyrior.com

As a leading construction inspection firm in California, TYR, Inc. is committed to providing clients with the highest quality of inspection services. Our mission is to provide clients with skilled and professional IOR’s that fulfill all project needs, ensuring high quality assurance and a cost-effective budget. We understand the importance of a safe environment and strive to provide safer buildings for the communities. We ensure secure accessible structures that comply with California Building Code standards.

UCS, Inc.  
(Booth 136)

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UCS, the premier manufacturer of track & field, strength training, gymnastics, physical education and facility equipment is proud to be the company more universities/colleges, high schools and premier facilities turn to for their equipment needs. Since our inception back in 1967, UCS has never wavered from its primary mission: to provide innovative products that feature superb design, exceptional engineering, superior materials, precision hand craftsmanship and rigorous quality control. We constantly strive to offer the safest, most durable, and best performing “Made in the USA” equipment in the market.

USA Shade  
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CASH 39th Annual Conference on School Facilities 123
USGreentech (Booth 336)

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USGreentech focuses on one essential part of the synthetic turf system: the infill. We believe what’s IN your turf matters. Backed by 40 years of experience in the turf industry, USGreentech understands what it takes to build long-lasting synthetic turf systems with well-vetted components. USGreentech provides progressive synthetic turf infills including Envirofill, Safeshell, and Powerfill.

Vanir Construction Management, Inc. (Booth 521)

Natalie Dougherty
4540 Duckhorn Dr Ste 300
Sacramento, CA, 95834-2597
(916) 575-8888
natalie.dougherty@vanir.com

Vanir specializes in the K-12 market, executing projects from initial concept and design, through construction and occupancy. Never losing focus on achieving set goals for cost, schedule, and quality, we combine seasoned personnel, specialized expertise, and state-of-the-art management information systems to determine our client’s needs. Consistently positioned as one of the top construction management firms in the nation by ENR we take pride in our ability to provide solutions for success in delivering quality projects.

Verde Design, Inc. (Booth 718)

Tiffany Rayhbuck
2455 The Alameda Ste 200
Santa Clara, CA, 95050-6037
(408) 850-3422
tiffany@verdedesigninc.com

Verde Design is an integrated landscape architecture and civil engineering firm specializing in award-winning and sustainable community-focused spaces. We are passionate about athletic facilities, student plazas, sports stadiums, recreation space, and parks, and are committed to creating enduring facilities that serve schools, athletes, and local communities. Our Principals are actively involved in projects, and our clients’ satisfaction is their top priority. Verde Design serves California communities from offices in Santa Clara, Folsom and Santa Rosa.

Virco Mfg. Corporation (Booths 532, 433, 530, 431, 632, 533, 630, 531)

Kathy Virtue
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Torrance, CA, 90501-1524
(619) 253-0343
kathyvirtue@virco.com

Virco is America’s largest manufacturer and supplier of furniture and equipment for K-12 schools — as well as a leading furniture and equipment source for convention centers and arenas, colleges and universities, meeting and event facilities, government agencies, and places of worship. Established in 1950 in Southern California, Virco has manufactured high quality, innovative school furniture in the United States, and specifically California, for over 65 years.
Vital Inspection Services (Booth 314)

Shannon Webster
5505 E Santa Ana Canyon Rd Ste 18771
Anaheim, CA, 92817-1283
(888) 613-7227
shannon@vinspection.net

Vital Inspection Services (VIS) is a full-service construction inspection management firm serving the State of California. We specialize in providing DSA project inspection and quality control management for public and privately-owned projects. VIS provides construction oversight services, enforces project specifications, governing codes, and maintains accessibility standards for Schools K-12 (DSA), Community Colleges, California State Universities and hospital (OSHPD) construction projects.

WB Manufacturing (Booth 906)

Lore Nowobielski
507 E Grant St
Thorp, WI, 54771-9662
(715) 669-5360
lore@wibench.com

WB Manufacturing LLC is a leading educational and casework manufacturer.

Western Floor Service, Inc. (Taraflex) (Booth 731)

Evan Adams
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Sonoma, CA, 95476-5413
(707) 938-9024
evan@westernfloorservice.com

Western helps owners, architects, and contractors primarily in sport facilities throughout California. Brands: GerflorTaraflex, Connor Traction Rubber, Boen Engineered Wood, DLW Linoleum and related products. Our primary flooring products are Taraflex DryTex for high moisture concrete and Boflex low profile prefinished wood. In 2017 the Adams family re-introduced DLW Linoleum to California, the 2nd largest linoleum company on Earth. Thank you CASH for many years. www.westernfloorservice.com

Williams Scotsman (Booth 502)

Linda Snyder
901 S. Bond St
Baltimore, MD, 21231
(410) 931-6139
ljnyder@willscot.com

Williams Scotsman is the leading provider of innovative modular space and portable storage solutions across North America and has more than 30-million square feet of assets ready to mobilize from over 90 branch locations throughout the U.S., Canada and Mexico. Williams Scotsman’s total solutions and world-class service empower customers to be ready to work and optimized for productivity from day one.
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Winco Window Company (Booth 418)

Gantt Miller
6200 Maple Ave
St. Louis, MO, 63130
(530) 957-1052
miller@wincowest.com

Founded in 1935, St. Louis based Winco Window is both a pioneer and an innovator in architectural and heavy commercial aluminum windows sold across the United States. Markets served: K-12 schools, colleges and universities, high-rise commercial and institutional buildings major governmental buildings. Government approved historical renovation work and bomb-blast-resistant windows for high-security buildings are Winco specialties.

WindowMaster Control Systems Inc. (Booth 819)

Mia Brondum
650 California St, Fl 7
San Francisco, CA, 94108-2737
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mbr.us@windowmaster.com

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XL Construction (Booth 702)

Brittany Taormina
851 Buckeye Ct
Milpitas, CA, 95035-7408
(408) 240-6347
btaormina@xlconstruction.com

We build to improve lives. This purpose drives everything we do; the projects we undertake, our approach to partnership and project execution, and our commitment to client satisfaction. With offices in the Silicon Valley, San Francisco and Sacramento, XL Construction serves four market sectors — education, science and technology, structures and interiors, and healthcare. Our dedicated education group offers expertise in lease-leaseback, design-build, CM-at-risk and other alternative delivery methods for both ground-up and renovation projects.

Z BioScience, Inc. (Booth 337)

Graeme Marsh
PO Box 41111
Pasadena, CA, 91114-8111
(808) 635-5789
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Artik is a full-service architecture firm committed to producing great educational environments. Artik’s multiple partner firm focuses on balancing artistic creativity with technical excellence to create functional, economical projects with the highest quality of design. We’ve developed a practice that focuses on our client’s experience, guaranteeing the highest level of communication and service. We specialize in educational architecture and over 80% of our work is for public K-12 and Community College Districts in Northern California.

Atkinson, Andelson, Loya, Ruud & Romo is a full-service law firm with more than 170 attorneys in nine offices throughout California. For more than 35 years AALRR has provided legal advice and representation to its school district clients for facilities and construction matters, including: new construction, modernization, contracting, facilities use, land acquisition, contractor disputes, litigation, CEQA, finance and more. Visit our website to learn more about how we can assist your district. www.aalrr.com
Balfour Beatty specializes in partnering with educational clients to build stunning institutional facilities. We have transformed the educational landscape throughout California by providing industry leading service, and partnering with clients to challenge the norm to find a better way and make each project a success. The company is consistently ranked among the nation’s largest building contractors and is the No. 3 Educational Builder as ranked by Engineering-News Record California.

BCA Architects has extensive experience in the planning, programming and design of California public schools. Since 1989, designing K-12 educational facilities has been the core of our business. BCA has worked with school districts throughout the State and has a portfolio ranging from small renovations to significant additions and comprehensive new campuses. We collaborate with clients to realize their facilities goals through the creation of state-of-the-art learning, social and administrative environments.

Build America Mutual has extensive experience in the planning, programming and design of California public schools. Since 1989, designing K-12 educational facilities has been the core of our business. BCA has worked with school districts throughout the State and has a portfolio ranging from small renovations to significant additions and comprehensive new campuses. We collaborate with clients to realize their facilities goals through the creation of state-of-the-art learning, social and administrative environments.

Build America Mutual
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200 Liberty St, 27 FL
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Domiciled in New York, Build America Mutual Assurance Company (BAM) is a mutual bond insurer of essential public purpose U.S. municipal bonds, exclusively. Our members are the cities, states and other municipal agencies issuing bonds with BAM’S guaranty to lower their cost of borrowing. BAM is rated AA/Stable by Standard & Poor’s Ratings Services and is sponsored by the National League of Cities. For more information, please go to our website at www.BuildAmerica.com.
Claridge Products Inc.
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Since 1947, Claridge has grown from a one-man operation started in a renovated cheese factory into one of the world’s largest and most respected woman-owned makers of U.S. made visual display solutions. We were instrumental in guiding and influencing the collaborative process long before many of our competitors opened their doors. Today, some 70 years later, we have the privilege of serving and supporting a wide range of customers in specialties ranging from K-12 education, architectural design and construction, to business, healthcare, higher education, and more.

Colbi Technologies, Inc.
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Colbi Technologies built Account-Ability, ColbiDocs, and Quality Bidders softwares put school districts in charge of their construction programs. Their software products focus on tracking everything that needs to be tracked, and nothing more. The complexities of planning and managing a large public works building program are controlled efficiently and consistently, meeting the primary goal of completing all the work that was promised to your community.

Cooperative Strategies
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Cooperative Strategies has helped plan and finance school facilities for over 2,000 LEAs across the nation. We pride ourselves on focused expertise while maintaining the ability to offer a broad spectrum of customized services in the following areas: facilities planning/demographics, financial advisory, special tax/assessment, and program implementation. Utilizing innovative technology, out-of-the-box problem solving methods, and inspiration from the best practices across the country, we are dedicated to providing quality facilities for America’s students.

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Established in 1976, Dannis Woliver Kelley (DWK) is a full service education law firm focused entirely on serving the legal representation needs of California public school districts, county offices of education, community colleges and other educational organizations. DWK has developed the premier school construction practice in California. From bond finance and property transactions, to environmental compliance, contract procurement, and construction contracting, to closeout and litigation, DWK has your program’s legal needs covered.
Darden Architects, Inc.

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Darden Architects has provided comprehensive architectural, planning, and interior design services to school districts throughout California since 1959. We are committed to serving our client’s needs through open collaboration and engaging design. It is our goal to produce an attractive design that will best facilitate the client’s most efficient and cost-effective use of the facility. Additionally, Darden Architects recognizes its role to support the profession and give back through good works in the community.

Davy Architecture

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Founded in 1984, Davy Architecture is a Service Disabled Veteran Owned Small Business (SDVOSB). Initially targeting speculative office, industrial and hospitality development communities, Davy Architecture expanded to the public sector with education, healthcare, and civic focuses in 1991. Our purpose is to make places that help people do better. Entering our firm’s second generation, we remain devoted to our clients’ needs and their communities, practicing our core values of commitment, teamwork, and environmental sustainability.

DLR Group

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DLR Group is an integrated design firm providing architecture, engineering, planning and interiors services. We are a nationally recognized expert in K-12 school facilities design and have completed over 2,000 school projects in the last 10 years. This totals 18 million square feet with a construction value to $6.5 billion, including over 350 projects throughout California. DLR Group brings a collaborative experience to our clients rooted in our service approach: listen.DESIGN.deliver.

Dougherty

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Established in 1979 by Betsey Olenick Dougherty, FAIA, LEED AP, Dougherty is among the first woman-owned architecture firms in Southern California. Joined by husband and fellow U.C. Berkeley grad, Brian Dougherty, FAIA, LEED AP, the firm focuses on public, educational and institutional projects. Dougherty’s Design Forward philosophy rests upon the belief that public facilities design shapes lives and that each project has the potential to elevate activities and provide long-term flexibility, healthy environments and inspirational settings. Dougherty believes that design support learning, social interaction, personal growth, wellness and quality of life experiences.
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dsk is an education focused, collaborative architectural firm with offices in Los Angeles and San Francisco. We pride ourselves in providing individualized attention to our clients and building relationships with districts and with our design partners. With 19 architects and designers, we can take on innovative, full campus projects, while still offering the attention and patience to tackle small modernizations. We believe the best design comes from a deep understanding of our clients’ needs.

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Harris Construction coordinates and builds substantial educational facilities and campuses throughout Central California using a dedicated, experienced, and caring team of employees and subcontractors, all the while keeping projects in-budget and on time. Harris Construction provides superior craftsmanship, is a trusted community builder, and has been locally owned since 1914.

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Hibser Yamauchi Architects has provided architecture and interior design services to clients all over California, ranging from healthcare to education since 1977. Our offices are located in Oakland, Davis, and Los Angeles.
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IBI Group is a collective of thought leaders and practitioners who are designing the future of the evolving learning environment. IBI Learning+ is focused on the learner, engaged in the community and driving design innovation. We are a global team of dedicated and experienced architects, engineers, planners, designers and technology professionals who share a common desire — to help our clients create livable, sustainable environments. IBI Group has six offices serving both Northern and Southern California.

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IES provides design, engineering and construction for our clients including HVAC system applications, controls installations, service and maintenance, sheet metal fabrication, solar power generation facilities, lighting, and Facility Solution projects for over 200 California School Districts to date. We are accredited by National Association of Energy Services Companies (NAESCO), MSCA Green Star and USGBC accredited and certified in green building design, construction and operations.

Jacobs
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At Jacobs, building long-term client relationships has helped us become one of the largest and most diverse providers of technical, professional and construction services, including all aspects of architecture, engineering, program and project management, construction management, operations and maintenance, as well as scientific and specialty consulting. Our 74,000 employees in 230+ locations around the world serve a broad range of industrial, commercial, and government clients across multiple markets.

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JK Architecture + Engineering has a 30 year history of offering award-winning design and comprehensive planning services throughout Northern California. Our process is based upon a simple approach of IMAGINE + DESIGN + CREATE. We work collaboratively with our clients to capture their vision, identify elegant, sustainable, cost effective solutions, and deliver virtually constructed documentation. This client-centered and engaging process creates a foundation to transform vision to reality.
Bill Savidge began K12 School Facilities after 18 years of intensive K-12 public school experience. He is a past chair of CASH. The firm’s mission is to assist school districts with their facilities construction and modernization programs to ensure efficiency, transparency, and accountability in the delivery of planned projects. To maximize resources, provide clear strategic focus, develop district capacity, and ensure facilities programs meet district and community needs.

Keenan & Associates

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Keenan provides innovative insurance and financial solutions for schools. Our high quality, cost-effective programs exceed our customers’ expectations. We are the experts you can rely on when it comes to employee benefits, risk management, claims services, and technology.

Landmark Construction

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Landmark Construction was established to create a new model for collaborative delivery of inspiring California public school facilities. Our original intent was to bring the best practices of integrated project delivery methods used in the private sector to public construction. Landmark has completed hundreds of millions in complex projects with an unmatched record of delivering 100% of projects on time, within budget and without dispute. Services include New Construction, Modernizations, Construction Management, Design-Build and Design-Assist.

Lionakis

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Lionakis is a multi-discipline firm specializing in architectural, structural engineering, planning, interior design, sustainability, access compliance and graphic design services. Building on more than a century of diverse project experience, we excel at providing solutions for commercial, education, civic and healthcare clients with offices in Sacramento, San Francisco, Newport Beach and Honolulu to better serve our clients. We focus on partnering with clients, agencies and industry experts to develop innovative and reliable responses. These partnerships are the core of our business and we strive to provide a level of service that exceeds expectations.
Little

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Little is a diverse, multi-disciplinary global design firm known for breakthrough ideas that create a better future for people. We believe in the power of design to transform lives. Our culture fosters an entrepreneurial spirit in our people, and as a result we challenge the status quo and continually seek to advance our designs and processes. We do this while ensuring dedicated, selfless client service every day. Talk to us about Future Ready Schools.

Login Logix

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Login Logix (formerly known as Maintenance Login) is a school district consortium that cost-shares cloud-based maintenance software to manage work orders, facility use, and a digital Williams inspection tool. The software provides maintenance management with an objectives-based business model (i.e. LCAP) derived automatically by simply processing of work orders. The work order program includes a built-in Key Performance Indicator based staffing model, asset tracking, preventative maintenance, hazardous materials (AHERA) location identification, and key control.

Myrtha Pools USA

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Myrtha Pools, a company that has been in business for over 50 years, is the most advanced technology in the swimming pool industry. The high quality of stainless steel used in the Myrtha pool guarantees a long life of service in varying soil conditions meeting all requirements of the DSA. The Wiseburn Piggyback Bid assures competitive pricing for School Districts and Public Agencies in California. Projects in California include St. Helena High School, Wiseburn School District, Palm Springs USD, Twin Rivers USD, Harvard Westlake High School, San Bonito High School, and many others.

NAC Architecture

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Since our inception in 1960, NAC Architecture has designed over 500 schools that empower students and enrich communities. Our passion for creating student-centric facilities has helped us grow into a 172 person firm with offices in Seattle, Spokane, and Los Angeles. NAC’s desire to understand and design educational spaces drives us to continually advance our understanding of how a school built today can better support the educational programs, technology and student needs of tomorrow.
Neff Construction, Inc.

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Neff Construction, Inc. has been singularly dedicated to K12 school construction for more than 40 years. Our emphasis has centered on the development of trusting and lasting relationships with school districts by consistently delivering successful projects. We believe the high level of integrity we bring to the team is the surest path to achieving success. Accordingly, our mission is to focus on producing the most collaborative, transparent, and positive client centered process.

Orbach Huff Suarez & Henderson, LLP

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Orbach Huff Suarez & Henderson LLP was founded in 1997 by David Orbach and David Huff, joined by Sharon Suarez in 2004 and Phil Henderson in 2009. Our practice focuses almost exclusively on representing public agencies in labor and employment, education, charter school law, and every aspect of their building projects, from project clearance under the California Environmental Quality Act, to the acquisition of property, to mitigating contamination, to construction disputes and litigation.

PBK

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Since 1981, PBK’s more than 350 design professionals in eleven offices have embraced a unique business culture that prioritizes customer service and approaches each project without preconceived notions in order to deliver custom solutions that effectively address the unique needs of each client. The industry-leading talent of PBK’s teammates, coupled with the firm’s signature service mentality, enables the firm to provide best-in-class programmers, planners, architects, engineers, and consultants that always put the client’s wishes first.
Sponsors

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Founded in 1906, PMSM Architects has a 112-year design legacy. We are a full service architectural planning and design firm dedicated to projects that enrich the community – Our Schools. The architects, project managers, and support staff who create PMSM’s K-12 Design Studio are passionate about working collaboratively with clients to develop planning and sustainable design solutions that ultimately create a functional and innovative learning environment that will continue to inspire generations to come.

Project Support Services
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Project Support Services specializes in DSA certification, project management and digital archiving of construction documents along with plans.

Pro-Craft Construction, Inc.
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Specializing in new, modernization, special projects, or sensitive K-12 facilities. Pro-Craft is your premier plumbing and underground utility contractor. Our experience allows us to serve your plumbing needs from point-of-connection to point-of-use, providing an end-to-end solution. Our highly skilled workforce is drug tested, Live Scan Fingerprinted, safe and compliant with all laws and regulations. This is of significant value to our clients, by reducing cost, increasing value and streamlining operations.

Rainforth Grau Architects
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Impacting Education Through Design. We are a firm dedicated to advancing change and improving education through design. We strive to deliver innovative solutions that address client issues, changing educational programs, and evolving student needs. Solutions that engage and inspire students. Solutions that make a real difference.
School Facility Consultants

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School Facility Consultants (SFC) is a full service company which assists school districts, local agencies, architects, and developers in all aspects of school facility planning and financing. Since 1985, SFC has successfully assisted more than 200 clients obtain billions of dollars in funding for school construction and modernization. With many years of combined experience on a variety of school facility issues, our staff is very knowledgeable in all aspects of the local planning, federal funding opportunities, asset management, and the internal procedures and requirements of the California Department of Education and Office of Public School Construction.

Stifel, Nicolaus & Company, Incorporated

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Stifel is the leading underwriter of California K-12 school district bonds. We assist local districts in providing financing for facility projects and cash flow borrowing, including new construction, modernization, renovation, and technology improvements. Our work with California school districts includes general obligation bonds, Mello-Roos bonds, certificates of participation, leases, bridge financings, TRANs, and the refinancing or restructuring of previously issued bonds.

SVA Architects, Inc.

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SVA Architects, Inc. is a full-service architectural firm committed to creating innovative and sustainable environments for our communities. Our team has extensive K-12 experience, ranging from master planning and renovations to expansions and new construction. We are well versed with all delivery methods and have the expertise to deliver 21st Century learning environments to meet the evolving needs of today's students. SVA has an excellent track record working with a long list of educational clients throughout California. For more information, please visit: www.sva-architects.com.

StudioWC

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StudioWC, formerly Webb Cleff Architecture and Engineering, has grown from a small, three-person firm, to a medium-size firm, with some of the state’s most experienced and knowledgeable professionals. Providing high quality architectural and engineering services, and specializing in K-12 public education, we pride ourselves on our innovative and collaborative design solutions, and outstanding customer service. We thrive when we are more than just a consultant, but a connected part of the communities we serve.
TerraVerde is an independent energy advisor representing school districts, public agencies, and commercial enterprises. We help clients reduce energy use and costs by planning, designing and implementing energy conservation measures, solar energy systems, and energy storage solutions.
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## Session Speakers

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Thank you Annual Conference Planning Committee!

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<tbody>
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<td>Julie Arthur</td>
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February 25-27, 2019
Sacramento, CA