



CALIFORNIA'S
COALITION
for ADEQUATE
SCHOOL HOUSINGSM

A SUMMARY **2018**
of the ORGANIZATION'S WORK

Don Ulrich, Chair
January 8, 2019

LEADERSHIP

The Board of Directors oversees the overall operation of the CASH organization and approves all positions on legislative and regulatory issues. It is a working Board, to which its members dedicate a tremendous amount of time and effort.

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Past Chairs

Jenny Hannah (2015-2017)
Joe Dixon (2013-2015)
Cathy Allen (2011-2013)
William Savidge (2009-2011)
Ted Rozzi (2007-2009)
Pamela Johnson (2005-2007)
Eric Hall (2003-2005)
Kathleen Moore (2001-2003)
Dave Doomey (1999-2001)
Terry Bradley (1997-1999)
Mamie Starr (1995-1997)
Kelvin Lee (1993-1995)
Mike Vail (1991-1993)
*William Cornelison** (1989-1991)
Tom Duffy (1987-1989)
Dave Christensen (1985-1987)
Constantine Baranoff (1983-1985)
*Dave King** (1981-1983)
Gene Hartline (1978-1980)
**deceased*

HISTORY AND PURPOSE

The Coalition for Adequate School Housing (CASH) was founded in 1978 to advocate for K-12 facilities funding and improve school facilities in California. CASH began as a coalition of existing statewide organizations and a few dozen school districts. Over the years, CASH evolved into a single organization that has grown to more than one thousand public and private sector members, making it the largest premier statewide organization focused exclusively on school facilities issues.

CASH pursues an extensive agenda each legislative session. CASH monitors and engages on hundreds of bills in pursuit of the organization's goals and to protect the gains achieved over the years. CASH also pursues an extensive regulatory agenda in furtherance of these same goals.

CASH takes great pride in the relationships with government agencies that are integral to K-12 school facilities, including:

- California Air Resources Board
- California Building Standards Commission
- California Debt & Investment Advisory Commission
- California Department of Education
- California Department of Finance
- California Energy Commission
- California Public Utilities Commission
- California State Legislature
- California Seismic Safety Commission
- Department of Industrial Relations
- Department of Toxic Substances Control
- Division of the State Architect
- Governor's Office
- Legislative Analyst's Office
- Office of Public School Construction
- State Allocation Board
- State Board of Education
- State Controller's Office
- State Fire Marshal
- State Treasurer's Office
- State Water Resources Control Board
- U.S. Congress

Murdoch, Walrath and Holmes has represented CASH since 1981. James L. Murdoch, founder of the firm, was the first lobbyist to represent CASH and continued to work on behalf of the organization until his death in October 2002. He is credited with shaping CASH into the influential statewide organization it is today.

While CASH has experienced considerable success with its legislative goals, the most significant achievement of the organization is its efforts in support of the passage of statewide school facilities bonds. Under CASH leadership, 16 statewide bond issues have been placed on the ballot since 1982. All but one of these issues was approved by the voters of California, for a total of more than \$61 billion in school facilities funding.

This document summarizes the following areas:

- Legislative and Regulatory Focus
- Operations
- Committees

CASH Vision: Work with the State Legislature and agencies to provide resources for school facilities that serve every child in California.

LEGISLATIVE AND REGULATORY FOCUS

Overview

In 2018, the U.S. and California economies continued to perform well. Key economic indicators remained positive, despite slowing job and home price growth, a more volatile stock market, and uncertainty caused by international tariff and trade disputes. While enjoying one of the longest expansions in modern history, the Governor and Legislature continued to focus on building reserves and preparing for the next downturn. Where possible, they favored one-time expenditures over establishing new ongoing funding commitments.

The primary focus for CASH in 2018 was to continue getting more Proposition 51 bonds sold.

Proposition 51 State School Bond Implementation

In 2018, CASH's efforts focused on supporting Proposition 51 on two primary fronts: encouraging the State to sell bonds for project apportionments, and preserving the integrity of the School Facility Program.

Sell School Bonds: Repair Our Schools Now Coalition

The Governor's January 2018 budget proposed to sell only \$640 million in state bonds for K-12 school facilities in FY 2018-19, which was woefully insufficient to cover the backlog of projects valued at over \$3 billion. While this issue is not typically dealt with in the budget process, CASH seized the opportunity to mount a campaign to increase the planned bond sale amounts. We formed the Repair Our Schools Now Coalition, a diverse partnership of statewide associations, education organizations, and individual school districts. The Coalition requested to sell \$3 billion in bonds in FY 2018-19, and to speed up the processing and funding of project applications. CASH mounted a media campaign targeting the Governor and key members of the Legislature, and we provided detailed information on the effects of delaying bond sales, showing each legislator the projects in their district left unfunded by the Governor's proposal. We activated a grassroots member advocacy campaign and developed an automated online email communication system to assist individuals with directly contacting their legislators to request increased bond sales. As a result of these efforts, both houses of the Legislature agendaized this issue for review in their respective education budget subcommittees, and both approved \$1.5 billion in bond sales in their version of the 2018-19 budget. Unfortunately, this amount reverted back to the Governor's original \$640 million budget amount.

While the final budget amount was unsatisfying, these efforts have positioned CASH for the future. We raised substantial awareness on this issue and garnered widespread support from the rank-and-file members of the Legislature. In preparation for the leadership transition in January 2019, CASH has been reaching out to Governor-Elect Newsom's staff to educate the new Administration about the need to sell more bonds. We believe that we are making incremental progress and have laid the groundwork to achieve greater success in 2019.

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School Facility Program Integrity: Projects Beyond Bond Authority and 2012 Grant Amounts

The Office of Public School Construction (OPSC) developed a major proposal for consideration at the June 27, 2018 State Allocation Board (Board) meeting regarding the Acknowledged List regulations. Specifically, OPSC proposed to stop accepting applications for funding once the Board received sufficient requests for funding to account for remaining New Construction and Modernization bond authority. CASH led advocacy efforts to block this proposal, seeing it as a direct attack on the future of the School Facility Program (SFP). OPSC hosted a stakeholder meeting on July 11, 2018, and received over two hours of testimony against the proposal. CASH leadership spoke strongly against it and argued that some of OPSC's criticisms, including assertions of outdated eligibility and expired state agency approvals, were directly related to the slow implementation of Proposition 51 and bond sale delays.

At the August 15, 2018 Board meeting, OPSC announced that they would not bring forward the proposal for action in the foreseeable future, solidifying a major victory for CASH and the school facilities community.

In 2018, CASH remained actively involved on another significant School Facilities Program (SFP) issue. At its September 6, 2017 meeting, the State Allocation Board provided apportionments to projects on the True Unfunded List using 2012 pupil grant amounts rather than the 2017 grant amounts. A number of districts filed appeals with OPSC on this issue, and CASH filed an underground regulation petition with the Office of Administrative Law (OAL) challenging this action, which OAL declined to take up. In April 2018, the State Allocation Board said they would not hear the appeals. In response, CASH and affected districts sued in November 2018. The first lawsuit was filed against the Department of Finance, the State Allocation Board, and the Office of Public School Construction, challenging the refusal to hear appeals as an arbitrary and capricious violation of the Board's own rules and regulations. The second was filed against the Governor, the Department of Finance, and the State Allocation Board, alleging a violation of Proposition 51 and statutory requirements regarding school facility state match funding and apportionment calculations. Both suits are pending in the legal process.

Local Audit Requirements for State-Funded Projects

In June 2017, the Legislature approved and the Governor signed education budget trailer bill AB 99, which added state-funded school facility project scope to the local annual K-12 audit. CASH worked closely with the State Controller's Office, the Department of Finance, and other stakeholders involved in the development of the local audit provisions, which were significantly improved as a result of our participation. The new audit requirements were approved by the Education Audit Appeals Panel (EAAP) in June 2018.

2020 School Bond Development

In 2018, CASH began efforts to develop a state school facilities bond to be placed on the 2020 ballot. Given the exhaustion of New Construction bond authority in September 2018, and the

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anticipated exhaustion of Modernization bond authority in mid-2019, CASH leadership recognized the importance of planning for the next state school bond to ensure consistent funding for important school facilities projects. The year began with the formation of a coalition of stakeholders, including education organizations, statewide associations, individual school districts, labor, developers, and others. This coalition methodically reviewed the parameters of the existing School Facility Program and identified a number of “consensus issues” – items with broad support to serve as a starting point for a new state bond program. The coalition generally sought to focus on local control for designing and constructing facilities, while ensuring adequate resources to provide 21st Century facilities through a clear, streamlined application process. CASH advocates began writing the statutory language for these items and other proposals for further refinement of the program. CASH is proposing a long-term, consistent, guaranteed funding source that provides more predictability for the state and local school districts.

School Safety and Disaster Preparedness

In response to multiple school shootings incidents and natural disasters, school safety and disaster preparedness has become a hot topic for the education and school facilities community, and we expect that it will remain a primary issue for schools. Because ensuring the safety of students and staff is a bedrock CASH priority, CASH engaged on multiple school safety fronts in 2018. CASH worked with the authors of key school safety legislation including AB 1747 (Enhanced School Safety Plans that include an Active Shooter provision) and AB 3205 (Door locks on Modernization projects). CASH also joined a coalition of education organizations who opposed legislation that would have negatively affected schools’ ability to recover costs after a natural disaster if the utility was at fault (“Reverse Condemnation”), and assisted the California Department of Education in assisting local schools that were burnt or damaged during the Camp Fire including acute housing issues and air quality management. Finally, the CASH Maintenance Network included school safety presentations in its Fall Workshops at the Los Angeles and Fresno county offices of education.

Maintenance and Operations

Building on the release of the CASH Facility Inspection Tool (FIT) Guidebook 2.0 in 2017, the CASH Maintenance Network (CMN) continued to encourage school maintenance departments to engage in their district’s Local Control Accountability Plan (LCAP) and budget discussions to ensure that their facilities are clean, safe and functional. CASH also engaged on legislation and regulations that would affect school maintenance departments, including bills related to school safety, increasing California Uniform Public Construction Cost Accounting Act (CUPCCAA) no-bid limits, mandatory use of green cleaning products, testing water for lead, and organic waste recycling. The CMN put on its training and hot topics workshops in the fall, and is developing a robust school maintenance program for the CASH Annual Conference in 2019.

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Environmental Issues

Use of natural resources, water quality, air quality, restrictions on the use of toxic chemicals, and recycling continued to be hot topics in the legislative and regulatory environments. The following is a summary of issues that CASH engaged on:

Storm Water – The State Water Board is reissuing the MS4 Storm Water Permit, which for the first time will include schools. CASH assisted Water Board staff in a soft outreach to schools at county offices of education in key regions of California to allow the permit writers to hear directly from schools about the challenges that compliance with the permit will pose in an educational environment. CASH also submitted a joint coalition letter providing input on the development of the Guidance for *CAPTURE at Schools: California Practices to Use Runoff Effectively*, which was developed by the Office of Water Programs as a result of the passage of SB 541 (required the State Water Board, DSA and CDE to develop a guidance reference for schools). CASH is also building a professional relationship with the California Association of Storm Water Quality Agencies (CASQA) which is a key organization of water engineers and consultants focused on storm water quality issues. When the draft MS4 permit becomes available, the CASH Environmental Committee will focus on the impact of the proposed permit on schools, and pushback when necessary and appropriate.

Testing Water for Lead – The approval of SB 746 in 2017 required all schools to test their water for the presence of lead greater than 15 parts per million. CASH has provided trainings and presentations to make schools aware of the new requirement, as well as the availability of the \$9.5 million Water Board program to assist them with costs associated with testing or remediation. It is anticipated that more legislation or regulatory action may be forthcoming in 2019.

Managing Toxics/Healthy Schools Act – CASH advocates worked to retain flexibility and reduce the fiscal impact on school districts from legislation that sought to require the exclusive use of green cleaning products (AB 2570) and other school toxics legislation. CASH continued to inform districts about new Department of Toxics Substances Control (DTSC) requirements related to applying agricultural pesticides near schools, and is working with the CalEPA on new requirements for recycling organic waste at schools. Finally, the ability to use the weed killer Roundup has come into question this year, and it is anticipated that legislation on this issue may be introduced in 2019.

California Green Code – The approval and implementation of the California Green Code has become a significant issue for school construction, modernization and maintenance requirements. CASH participated in Cal Green's development of new requirements for planting shade trees on and near schools, as well as electric vehicle (EV) infrastructure at schools.

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Energy

CASH supported efforts to add funding to the Clean Energy Jobs Creation Fund (formerly Proposition 39) through the State Budget process and distributed information on the Proposition 39 remainder programs such as the Clean Energy Bus Replacement Program (\$75 million distributed evenly between four regions) and the ECAA Loan Program (low-interest loans). CASH also supported AB 2068 which requires the California Energy Commission (CEC) to study the impact of a schools-only rate on ratepayers due to K-12's unique usage profile and lack of ability to change the way they do business (signed by the Governor). CASH also did a presentation at the Green Schools Summit on Zero Net Energy, energy storage and resiliency. More broadly, SB 100 was signed into law requiring utilities to obtain 60% of their electricity from carbon-free sources by 2030 and 100% by 2045, building on the Governor's Executive Order B-55-18 that requires releasing zero carbon into the atmosphere by 2045. CASH will continue to analyze the potential impacts of these ambitious State Climate Goals on building, modernizing and maintaining schools.

Division of the State Architect (DSA)

CASH worked with DSA to provide valuable feedback on a number of important issues related to making processing time more efficient. DSA continued to implement its new appointments system to reduce bin time costs by heading off cost escalation. DSA also continues to roll out electronic plan review through Bluebeam, a program that will increase efficiency and better serve the needs of both DSA and schools by streamlining the plan review process and improving communication between all parties. CASH will continue to support DSA in this transition and work with them to ensure schools and the design and engineering community are fully engaged.

REGULATORY HIGHLIGHTS

CASH legislative staff worked on numerous regulatory issues this year. The following is a summary of regulatory activity CASH was engaged in during 2018:

California Board of Equalization

- Protecting Local Assessed Valuation Determinations

California Department of Education (CDE)/State Board of Education

- Career Technical Education Facilities Program (CTEFP)
- Consultation in Response to Fire Disasters
- Disaster Preparedness and Recovery
- Local Control Funding Formula and Local Control Accountability Plan
- Proposition 39
- Proposition 51 Implementation
- School Maintenance
- School Safety
- Small Schools Initiative
- Title 5 Review

LEGISLATIVE AND REGULATORY FOCUS

California Energy Commission (CEC)

- Environmental Infrastructure and Transportation
- Proposition 39

California Environmental Protection Agency (CalEPA)

- PCBs (polychlorinated biphenyls)
- SB 1383 Implementation: Trash and Food Waste

Department of Industrial Relations (DIR)

- Prevailing Wage Monitoring Program
- School Action for Safety and Health (SASH)
- Skilled Workforce Information

Air Resources Board

- Cap and Trade
- Environmental Transportation

Division of the State Architect (DSA)

- Water Conservation Regulations
- Green Building Code
- Inspector Evaluation Card and DSA Box
- Inspector Task Force
- Improving Opportunities for Inspector Testing
- Electronic Plan Review
- Appointment System
- Proposition 39
- Zero Net Energy (ZNE)
- Plan Review Fee

State Allocation Board (SAB)/Office of Public School Construction (OPSC)

- Application Processing
- Career Technical Education Facilities Program (CTEFP)
- Financial Hardship
- Priority Funding Process
- Grant Agreement
- Local Audits for State Funded Projects
- Level III Developer Fees Trigger
- Developer Fee Adjustments
- Level II and Level III Background/History
- Staffing

Education Audit Appeals Panel

- Local Audits for State Funded Projects
- Proposition 39 Audits

Public Utilities Commission (PUC)

- Battery Storage Incentives
- Consumer Choice Aggregation (CCA)
- Solar Time of Use (TOU) Rates

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State and Consumer Services Agency/Building Standards Commission (BSC)

- Green Building Code
- Zero Net Energy (ZNE)

State Treasurer's Office/California Debt and Investment Advisory Commission (CDIAC)

- State Bond Sales
- Local Audits for State Funded Projects
- Local Bond Reporting Requirements
- Use of Local Bond Funds
- Local Bonds and Other Local Financing Options

State Water Resources Control Board (SWRCB)

- Municipal Permit
- Safe Drinking Water
- Lead Water Grant Program

Department of Pesticide Regulation (DPR)

- SB 1405 Implementation
- New Pesticide Regulations
- Pesticide Application and Noticing Requirements

Workforce Investment Board

- Proposition 39 Job Creation

LEGISLATIVE AND REGULATORY FOCUS

LEGISLATIVE HIGHLIGHTS

In 2018, CASH tracked 198 facilities-related bills and took formal positions on 14 of these bills.

Highlights are detailed in this section.

AB 3205 (O'Donnell) – Door Locks/Modernization

Requires interior door locks to be included in School Facility Program modernization projects for classrooms and rooms with occupancy of 5 or more (does not apply to restrooms or projects for the exterior of the building only). Applies to school facilities constructed *before 1/1/2012 with projects submitted to the Division of the State Architect on or after 1/1/2019*. The bill was amended to apply only to projects submitted to the Division of the State Architect that propose to renovate the interior of a school building on or after January 1, 2019, and clarifies that the bill does not apply to projects that only propose to renovate the exterior of a school building, school grounds, or playfields. CASH worked with the author to narrow the bill. This bill was signed by Governor.

AB 1747 (Rodriguez) – School Safety Plans/Active Shooter Procedures

This bill requires that provisions to address Active Shooter situations be included in a school's School Safety Plan (SSP), additional requirements for inclusion in the SSP, as well as greater California Department of Education (CDE) oversight. CASH advocates worked with the author to improve the bill but did not take a formal position. The bill was signed by the Governor.

Accessory Dwelling Units (ADU)

Three bills were introduced this year (AB 2890 – Ting/SB 831 – Wieckowski/SB 1469 – Skinner) that were essentially identical and intended to provide incentives to build accessory dwelling units (aka 'Granny Flats') as a way to address the lack of affordable housing in California. CASH opposed these bills because they would exempt individual homeowners and residential developers of new homes from paying school impact fees for up to an additional 1,200 sqft of livable areas built on a single family home property. All three bills failed passage, but it is likely that the issue will be reintroduced in 2019.

Contracting

In 2018, there were a number of bills related to school facility contracting. CASH actively supported AB 2249 (Cooley), which was signed into law by the Governor. It adjusts the CUPCCAA no-bid and informal bid limits in statute for the first time since 2011. AB 2249 increases the no-bid cap from \$45,000 to \$60,000, and increases the informal bid level for projects between \$45,000 and \$175,000 to projects between \$60,000 and \$200,000. The formal bid limit now applies to any project over \$200,000. AB 2249 was sponsored by the State Controller. The law requires the California Uniform Construction Cost Accounting Commission to review these bid limits every five years and recommend proposed adjustments to the Legislature.

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SB 877 (Committee on Budget and Fiscal Review) was a budget trailer bill that was signed by the Governor. The bill provides a 30-day grace period for filing notice of emergency contracts with the Department of Industrial Relations (DIR). Specifically, the bill requires notice to be filed within 30 days after the award of an emergency contract, and by the last day on which the contractor has workers employed upon the public work. CASH was successful in amending the bill to include the correct Public Contract Code reference for emergency contracting by school districts (Public Contract Code Section 20113); the initial version of the bill did not cover all schools, only those utilizing the CUPCCAA program. Because SB 877 was a budget trailer bill, it went into effect immediately upon the Governor's signature, which was September 17, 2018.

AB 195 – Local Bond Ballot Labels

CASH worked with a large coalition on a fix to AB 195 (Oberholte), which was chaptered into law in 2017 after being characterized as a technical, non-substantive adjustment. AB 195 requires a local ballot measure that imposes a tax or raises the rate of a tax, including a bond, to include on the ballot label the amount of money to be raised annually and the rate and duration of the tax to be levied. This is misleading and confusing to voters when applied to bonds. We succeeded in getting budget trailer bill SB 863 into print, which provided a two-year suspension to AB 195's provisions in order to protect November 2018 school bonds. The Legislature was awaiting assurance from the Governor that he would sign SB 863 before putting the bill up for a vote; that assurance did not come before the summer recess and when the Legislature returned in August the timelines and politics did not allow for a timely resolution. CASH will continue to pursue a fix to this issue in 2019, as we believe it does affect the ability of school districts to place bonds on the ballot.

LEGISLATIVE AND REGULATORY FOCUS

Bills for which CASH took a formal position in 2018

AB 2068 (Chu) – Electricity: rates: public schools

Position: Support

Status: Signed by the Governor

AB 2249 (Cooley) – Public contracts: local agencies: alternative procedure

Position Support

Status: Signed by the Governor

AB 2431 (Weber) – Public Utilities Commission: proceedings: intervenor compensation

Position: Support

Status: Held on Suspense in Assembly Appropriations Committee

AB 2848 (Obernolte) – Local ballot measures: statement of the measure

Position: Oppose

Status: Failed passage in Assembly Elections and Redistricting Committee

AB 2890 (Ting) – Land use: accessory dwelling units

Position: Withdraw Opposition due to amendments

Status: Failed passage in Senate

AB 3018 (Low) – State contracts: skilled and trained workforce

Position: Recommend Amendemnts

Status: Approved by the Governor

AB 3058 (O'Donnell) – School facilities: inspections: examination and evaluation

Position: Support

Status: Signed by the Governor

AB 3205 (O'Donnell) – School facilities: modernization projects: door locks

Position: Support

Status: Signed by the Governor

SB 831 (Wieckowski) – Land use: accessory dwelling units

Position: Withdraw Opposition due to amendments

Status: Failed passage in Assembly Local Government Committee

SB 863 (Committee on Budget and Fiscal Review) – Elections

Position: Support

Status: Failed passage in Assembly Budget Committee

SB 877 (Committee on Budget and Fiscal Review) – State Government

Position: Request Amendments

Status: Signed by the Governor

LEGISLATIVE AND REGULATORY FOCUS

SB 901 (Dodd) – Wildfires

Position: Concern

Status: Signed by the Governor

SB 1077 (Wilk) – Construction contracts: wrap-up insurance and indemnification

Position: Oppose Unless Amended

Status: Failed passage in the Assembly

SB 1469 (Skinner) – Land use: accessory dwelling units

Position: Oppose

Status: Held on Suspend in Senate Appropriations Committee

LEGISLATIVE AND REGULATORY FOCUS

Legislative and Regulatory Issues Addressed in 2018

- 7x7x7 Initiative
- Beneficial Occupancy Provisions
- Best Value Requirements
- Bonding Capacity Limits
- Building DE Carbonization to Address Climate
- Building Standards Commission
- California Building Codes
- California Energy Commission Cap and Trade
- Career Technical Education Facilities Program
- CEQA Issues
- Charter School Facilities Program/Grant
- Collaborative for High-Performance Schools
- Community Facilities Districts/School Facilities Improvement Districts
- Competitive Selection
- CPUC Intervenor Compensation Program
- DIR Prevailing Wage Monitoring Program
- Design-Build
- Development Mitigation and Developer Fees
- Drought Response
- DSA Construction Oversight Process
- DSA Plan Review Fees
- Energy Efficiency Standards and Funding
- Facility Hardship Program
- Facility Inspection Tool
- Federal School Energy Efficiency and Renewable Funding
- Federal Support of School Facilities
- Financial Hardship Program
- Fire Code Requirements and State Funding
- Full Day Kindergarten Facilities Grant Program
- Good Repair and School Maintenance
- Hazardous Substances and School Siting
- High Performance Schools Grant
- Indemnification Agreements with Design Professionals
- Indoor Air Quality
- Irrigation Efficiency Regulations
- Job Order Contracting
- Lease-Leaseback
- Local Bonds and Financing
- Local Control Funding Formula and Local Control and Accountability Plan
- Minimum Essential Facilities
- New Construction Eligibility
- Net Energy Metering
- NextGen Facilities
- Offsite Prevailing Wage Monitoring
- Overcrowding Relief Grants
- Parcel Tax Litigation
- Pesticide Application and Noticing
- Project Labor Agreements
- Portable Classrooms
- Prequalification of Bidders
- Project Information Worksheet
- Proposition 39 Energy Efficiency Program
- Protecting Local Assessed Valuation
- Public Works Contracting
- Qualified Zone Academy Bonds (QZAB)
- Resiliency and Natural Disaster Relief for Schools
- Routine Restricted Maintenance Account
- Sale of Surplus Property
- School Facility Needs Assessment Program
- School Facility Program Reform
- School Safety and Plans
- School Siting and Local Zoning Ordinances
- Seismic Safety Retrofit/Replacement Program
- Skilled Workforce Requirements and Contracting
- Small School District Eligibility
- Special Education Integration
- State Budget
- Statewide School Bond/Proposition 51 Implementation
- Storm Water
- Title 5 Updates
- UC Berkeley Center for Cities and Schools Reports
- Underground Storage Tank Clean-Up Program
- Unfunded List and Acknowledged List Regulations
- Use of Local Bond Funds
- Water Funding Programs
- Zero Net Energy Programs

OPERATIONS

OPERATIONS

The primary focus for CASH in 2018 was to continue getting more Proposition 51 bonds sold. The 39th Annual Conference in February started with CASH's vision: *Work with the State Legislators and Agencies to Provide Resources for School Facilities that Serve Every Child in California*. At this conference, CASH also updated its attendees on three major initiatives that were moving forward: the aforementioned continuation of the Proposition 51 implementation, regional technical training implementation, and the California School Facilities Research Institute created by CASH to connect quality school facilities with student learning and success.

Under the leadership of Julie Arthur, Chair of the Annual Conference Planning Committee, the Conference had strong public and private sector attendance. The highlight of the opening general session was the panel of speakers who authored the book: *Humanizing the Education Machine: Rethinking Educational Environments to Inspire Learners*. There was a post-session workshop breakout that continued the conversation and packed the room. Post-attendance surveys told us that education and networking were the top reasons for attending the Conference.

Also at the Conference, CASH rolled out a new and improved website. The site includes a modernized look and feel with a members-only module that contains member information, workshop handouts, local school bond updates and more.

The graduation of the seventh cohort of the School Facilities Leadership Academy (SFLA) was held during the Conference. Graduates were presented with their certificates of completion in front of colleagues and family. The SFLA is a rigorous one-year educational program designed to develop future school facility leaders.

CASH held a special workshop in February in Sonoma titled: *Significant Changes Affecting School Facility Projects* which included updates on Proposition 51 implementation and State Allocation Board policy actions to include upfront grant agreements. This was a continuation of an effort started in 2017 to outreach to areas other than our regular workshop locations in Sacramento and Ontario.

In March, the 8th cohort of the School Facilities Leadership Academy kicked off with a three-day institute in Sacramento. The program was oversubscribed, leading CASH to plan an Academy during the 2019-20 year.

In April, the third cohort of the CASH Maintenance Management Certification Program (CMMCP) kicked off with a three-day boot camp. This cohort will graduate at the 2019 Annual Conference in February. The CMMCP is a rigorous one-year educational program designed to develop current and future maintenance staff into leading experts in the maintenance arena.

OPERATIONS

In May, CASH continued efforts to provide educational opportunities focused on NextGen learning by holding a symposium titled: *Increasing Student Engagement by Redesigning a High School's Learning Environment*. Both sessions of the two-day symposium were held at school sites within the San Bernardino City Unified School District. The Symposium brought together teachers, principals and other instructional leaders with facility planners, architects, engineers, design professionals, and designers of school furnishings, to share how changes in instruction and learning are transforming classrooms into safe and modern school facilities.

In April and May, the California School Facilities Research Institute (CSFRI) held two informational forums to discuss the first research project to include physical plant characteristics implementing student achievement, the Request for Proposal (RFP) out to researchers and fundraising efforts. Later in the year, CSFRI developed the RFP to researchers and sent it to several higher education institutions. We will be updating our members on the research project during the 40th Annual Conference on School Facilities in late February 2019.

In October, CASH held a successful Fall Conference and Pre-Conference workshop, at a new location: the Hyatt Regency Newport Beach.

With the continuation of the Proposition 51 implementation efforts and a continued steadied economy, the organization experienced an exceptional year of increased membership and attendance at conferences. CASH also experienced another strong fiscal year due to the commitment of the membership.

CASH continued to provide the high-level of education and services our members are accustomed to and expanded educational offerings in 2018. With the influx of new school facility practitioners, CASH started regional technical trainings. These trainings are targeted to in-house school district and county office of education planning staff that will be the future leaders in school facilities. The first set of trainings were held in Yolo, San Bernardino and Fresno counties and focused on OPSC funding and eligibility forms.

CASH also continued to hold in-person and live-streamed Monthly Update Meetings, which are recorded and open to the school facilities community at-large. These meetings provide up-to-the-moment industry updates, including legislative and regulatory matters, state agency speakers, CASH committees and other organizations related to school facilities.

Throughout the State, we continued our outreach to county office of education facility planner meetings. We also continued to provide educational outreach workshops at:

- California School Boards Association Annual Education Conference
- Green California Schools and Community College Summit and Exposition

OPERATIONS

2018 Operations Highlights

39th Annual Conference

The 39th Annual Conference was very successful, with positive feedback from attendees, such as:

- “This year's 39th Annual CASH Conference was the absolute best that I've attended over the last 20 years working in the K-12 industry here in SoCal! Great sessions and networking!! The only negative was finding a room in a reasonably priced hotel close to the Convention Center.”
- “First time attendee, what a great conference! The information I obtained was invaluable and the people I met helped create a great network.”
- “I was impressed with the depth and breadth of the conference's educational program and networking opportunities.”
- “Excellent conference! Very well organized.”

NextGen Experience

Due to the popularity of the NextGen Experience on the Trade Show floor, we continued with this program in 2018. Lionakis Architects, in particular Laura Knauss, Dorothy Schalk, and Sean Kim, did an excellent job designing and implementing the space this year. Thanks to the following companies for contributing to the success of the NextGen Experience:

- Arcadia
- AstroTurf-Rekortan
- Campbell Keller
- Clark/Sullivan Construction
- Clarus Glassboards
- Forbo
- Haskell
- Janus et Cie
- Lionakis
- MDC Wall
- MeTEOR
- Milliken Flooring
- Mondo
- Paragon
- Shaw Contract
- Tarkett Tandus

CASH School Facilities Leadership Academy (CSFLA)

In March, the eighth cohort of the CSFLA kicked off with a three-day Institute in Sacramento. The 41 enrolled participants were immersed in the class by the core instructors and guest speakers.

We give special thanks to the core instructors who have helped make this program a huge success:

- Cathy Allen, Sacramento City USD
- Janet Dixon, Temecula USD
- Joe Dixon, Dixon SmartSchoolHouse LLC
- Ed Mierau, Neff Construction

Participants:

- Joe Aceto, San Bernadino City USD
- Ruben Arras, Perris Union HSD
- Travis Barnett, Marysville USD
- Jeff Bozeman, Sacramento City USD
- Grace Chan, Balfour Beatty Construction
- Judy Cheng, SVA Architects, Inc

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- Joe Cruz, Calavaras USD
- Philip Dietz, Darden Architects
- Raymond Esparza, Long Beach USD
- Casino Fajardo, Morgan Hill USD
- Trixie Flores, Palmdale SD
- Staci Ford, Team Concept Development Services, Inc.
- Kyle Frandsen, Balfour Beatty Construction
- Christopher Garcia, BCA Architects
- Michele Gargano, BCA Architects
- Amna Javed, Sacramento City USD
- Jeff Jenco, Lusardi Construction Company
- James Judziewicz, Lake Elsinore USD
- Alexander Kang, Fullerton Joint Union HSD
- Chad Koster, Poway USD
- Jessica Manson, Ruhnau Clarke Architects
- Brian McCahon, Buckeye Union SD
- Laura Katherine McLin, Solana Beach SD
- Ector Mojica, WLC Architects
- Cheryl Mollan, Paso Robles Joint USD
- Phillip John Newsom, tBP/Architecture
- Joe Pont, Victor Elementary SD
- Ken Rish, Fairfield Suisun USD
- Jorge Rojas, Tahoe Truckee USD
- Christopher Sakacs, The KYA Group
- Anthony Sanchez, Cumming Coporation
- Ammar Sarsam, HPI Architecture
- Glen Schaezlein, Healdsburg USD
- Justin Sinnott, Erickson-Hall Construction Co.
- Terry Souza, Washington USD
- Denver Stairs, Clovis USD
- Robert Van Tassel, Bakersfield City SD
- Robert Viramontes, Los Angeles USD
- John Vondriska, Corona-Norco USD
- Yong Yoo, PBK
- Nadia Zeien, San Marcos USD

CASH Maintenance Management Certification Program (CMMCP)

In April, the third cohort of the CMMCP kicked off with a three-day Boot Camp in Lake Arrowhead. The 40 enrolled participants were acclimated to the course by the core instructors and guest speakers.

We give special thanks to the core instructors and participants who helped to make this program a success:

- Cathy Allen, Sacramento City USD
- Noemi Avila-Zamudio, N|A|Z Building Program Advisors
- Fred Diamond, Citrus CCD
- Joe Dixon, Dixon SmartSchoolHouse LLC

Participants:

- Stephanie Apodaca, Konocti USD
- David Arreaga, Woodland Jt. USD
- Carlos Avalos, Lennox SD
- David Castillo, Palmdale Elem. SD
- Martin Cervantes, Redwood City Elem. SD
- Daniel Clem, TELACU Construction Management
- Alain Contreras, Sacramento City USD
- Jose Contreras, Tustin USD
- Horacio Cruz, Lakeside Un. SD - Kern
- Dane Curtis, Bonita USD
- Pedro DeAnda, Compton USD
- John Eclevia, Los Alamitos USD
- David Farey, Palm Springs USD
- Thomas Flanagan, Woodland Jt. USD
- Joe Garcia, Temecula Valley USD
- Jose Garcia, Palm Springs USD
- Pedro 'Peter' Gaytan, Saugus Un. SD
- Myla Grasso, Pleasanton USD
- Sam Hagler, Jefferson Elem. SD - San Joaquin

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- Mike Higgins, Etiwanda SD
- Craig Karli, Downey USD
- Corey Lawson, San Jacinto USD
- Marvin Liddell, Compton USD
- Josh Mativa, Lake Elsinore USD
- Darik McCullar, Trona Jt. USD
- Raymond Mikaily, Glendale USD
- Jeff Mize, Newcastle Elem. SD
- Anthony Olvera, Los Alamitos USD
- Laura Ortiz, South Bay Un. Elem. SD - San Diego
- Jason Osborn, Temecula Valley USD
- Alfredo Perez, El Segundo USD
- Chris Ralston, San Juan USD
- Penny Reyes, Bonita USD
- Quinton Riles, Downey USD
- Roger Silveira, East Side Un. HSD
- Charles Smith, Compton USD
- Mauro Souza, Merced Un. HSD
- Louie Vazquez, Richgrove Elem. SD
- Will Wiley, San Marcos USD
- Patrick Yamakawa, Orange Co. Dept. of Educ.

Fall Conference and Pre-Conference Workshop

In mid-October, the Fall Conference titled: *What's Next for School Facilities Funding*, was attended by nearly 400 school facility professionals. General Sessions included a robust legislative and regulatory update, as well as State Agency presentations. The Fall Conference was preceded by the Pre-Conference Workshop, *School Facility Mitigation Agreements, Use of Assets, and Delivery Methods*, which was attended by more than 100 attendees. Highlights of the Fall Conference included the Economic Update by economist Mark Schniepp, networking during the lunch and reception, and presentations by our state agency partners and participants of the current classes of the CSFLA and CMMCP.

Association Outreach

Green California Schools and Community Colleges Summit and Exposition

For the 12th year in a row (since the event's inception), CASH had a presence at the Green California Schools and Community Colleges Summit and Exposition held in the Fall in Pasadena. In conjunction with the School Energy Coalition, speakers from CASH presented at two workshops titled: *Resiliency Through Battery Storage and Microgrids* and *Schools Reaching For ZNE: Are Your Goals Attainable?*

EDspaces Conference

In early November, leadership and staff attended the EDspaces Conference in Tampa, Florida. EDspaces is the gathering place for architects, facility planners, designers, administrators and dealers to learn about trends and experience the latest products and services that enhance student learning. We attended to engage and meet with product and service providers to debut at the CASH Annual Conference, especially the Trade Show and NextGen Experience, as well as to educate them about the implementation of Proposition 51, local school bonds, research being done by CSFRI, and the potential for school facilities funding in California.

OPERATIONS

California School Boards Association (CSBA) Annual Education Conference (AEC)

Under the leadership and guidance of CASH Board Member Alex Parslow, and with the assistance of Nancy Chaires Espinoza, Elk Grove USD School Board President and CASH Legislative Advocate, we presented a workshop titled: *Show me the State Bond Money – What’s Next for the School Facility Program* at the CSBA AEC in late November. In preparation for the session, we surveyed school board members to determine the most relevant topics to address during the workshop. The panelists included:

- Don Ulrich, CASH Chair, Clovis USD
- Julie Arthur, CASH Vice Chair, Palm Springs USD
- Alex Parslow, CASH Board Member, PBK Architects
- Tom Duffy, CASH Legislative Director
- Nancy Chaires Espinoza, CASH Legislative Advocate

This workshop had standing room only and there was a high-level of interest and audience engagement. The strategically planned interactive format allowed panelists to be on the floor with attendees to respond to questions.

County Offices of Education – Facility Planner Meetings

CASH continued its member outreach efforts through county offices of education. CASH leadership, staff and members gave periodic updates at facility planner meetings throughout the state and provided monthly update materials for the meetings.

Outreach Committee

In 2018, the Outreach Committee continued to demonstrate its dedication to raising awareness of CASH by facilitating successful Networking Mixers and growing the Student School Design Awards and Scholarship Program.

This year, complimentary networking mixers open to all school facilities industry professionals were held across the state in the following areas:

- Escondido
- Fresno
- Irvine
- Monterey
- Oceanside
- Rancho Cordova
- Redlands
- Redondo Beach
- San Jose
- Temecula

Under the leadership of Mike Vail, Past Chair, Outreach Committee Chair, and NAC Architecture, and Laura Knauss, Board Member and Lionakis, the Student School Design Awards and Scholarship program remained strong and received 39 submissions from four schools of architecture. CASH continued to grant monetary scholarships to the winners at the Annual Conference, thanks to the generosity of CASH member architect firms. We also thank the subcommittee members for their assistance in connecting CASH with schools of architecture and outreach to students about the program.

OPERATIONS

CASH operates very smoothly on a day-to-day basis, due in part to the highly effective association management team that works closely with CASH leadership and members. Operations for CASH encompass conferences, workshops, webinars, educational programs, leadership training, operations and maintenance training, meetings, communications, committees, membership marketing and retention, sponsor and exhibit sales, outreach, budgeting, and accounting.

Conferences

<u>Annual Conference</u>	<u>Spring NextGen Symposium</u>	<u>Fall Conference</u>	<u>Workshops and Webinars</u>
1,221 attendees	57 attendees	333 attendees	20 total
51 sponsors	0 sponsors	19 sponsors	982 attendees
234 exhibitors	12 presenters	25 presenters	98 presenters
157 presenters			
120 golfers			
16 golf tournament sponsors			

Workshop Topics:

- Preparing for the New State Bond Audits
- Controlling Costs, Means & Methods to Bring your Bond Program in on Budget Workshop
- Critically Important changes in CEQA Law that Will Impact and Challenge School District Compliance
- DSA Workshops: Electronic Plan Submittal, Plan Check and Back-Check
- Planning for a Successful Bond Campaign
- The Impact of Reshaping a Secondary School’s Learning Environment to Achieve Student Success
- Preparing for DSA Electronic Plan Submittal & the Use of Bluebeam
- Preparing for the New Requirements of the School Facility Program
- Significant Changes Affecting School Facility Projects
- Strategies for Managing School Construction Cost Acceleration

Communications

- 585 News articles posted
- Over 445,000 visits, averaging more than 38,000 visits per month

Membership Directory

- Four advertisers
- More than 1,500 distributed

Membership

545 Public sector
 617 Private sector
 21 Affiliated organizations
 159 New members

CASH Website

- Conference and workshop information
- Facility Resource Center
- Links to State Agencies
- Professional Opportunities

Broadcast Emails

- More than 280 campaigns

Surveys

- School Projects in Design with Intent to Submit to (DSA)
- 2020 Annual Conference Destination
- Workshop Topics Survey
- Advocate for State School Bonds Sales

COMMITTEES

As part of the organization's structure, CASH uses standing and ad hoc committees to work on many important issues that are of the utmost interest to our members. These committees are advisory in nature and convey information to the Board of Directors and staff on important issues. In 2018, there were 13 Standing Committees with participation of more than 500 members.

Standing Committees

Annual Conference Planning Committee, *Julie Arthur*
Architects Committee, *Laura Knauss*
Budget Committee, *Dwayne Mears*
Environmental Committee, *Dwayne Mears*
Legal Advisory Committee, *Alan Reising*
Legislative Advisory Committee, *Robert Pierce*
Maintenance Network, *Joe Dixon and Alex Parslow*
Membership Committee, *Alex Parslow*
Nominating Committee, *Jenny Hannah*
Outreach Committee, *Mike Vail*
School Bond Finance Committee, *Don Ulrich, Julie Arthur and Jenny Hannah*
Small School Districts Committee, *Julie Boesch*
Urban School Districts Committee, *Tova Corman*

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